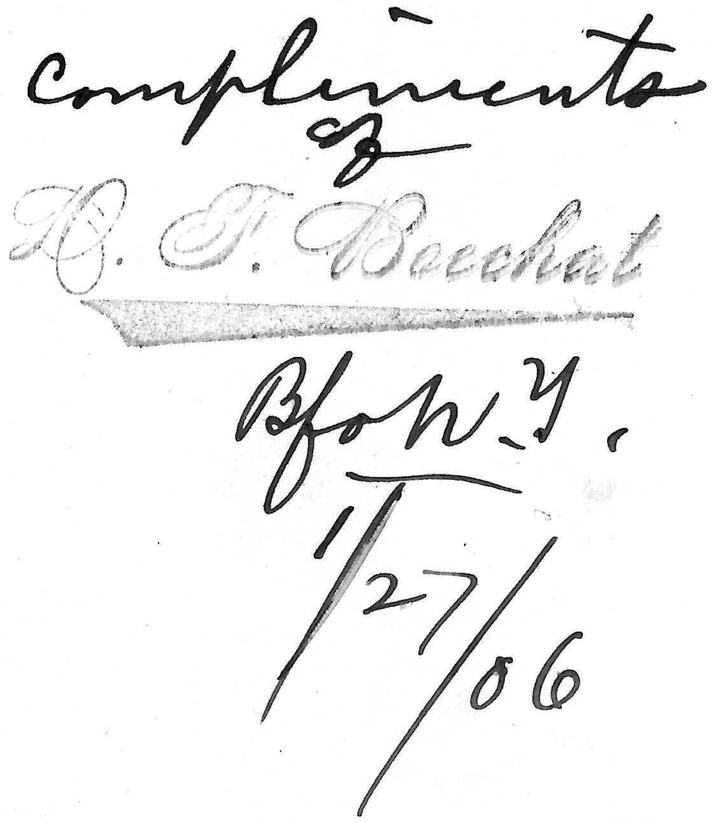
BUFFALO OF TODAY

ANNO MCMV DOM!



DOMESTIC AND INDUSTRIAL



The 1906 notation above appears to read:
“Compliments of D.F. Boechat Bfo N.Y. 1/27/06”
It's believed that the name is David F. Boechat
who may've lived at 18 Prospect Ave. and who
worked at S.S. Kingsley, a real estate firm.

C. E. BURK,
Compiler.

Posted on: September 7, 2019
Edited by: Brian D. Szafranski
of Elma New York USA
Please do not reprint or
republish this document in
any form for commercial gain.

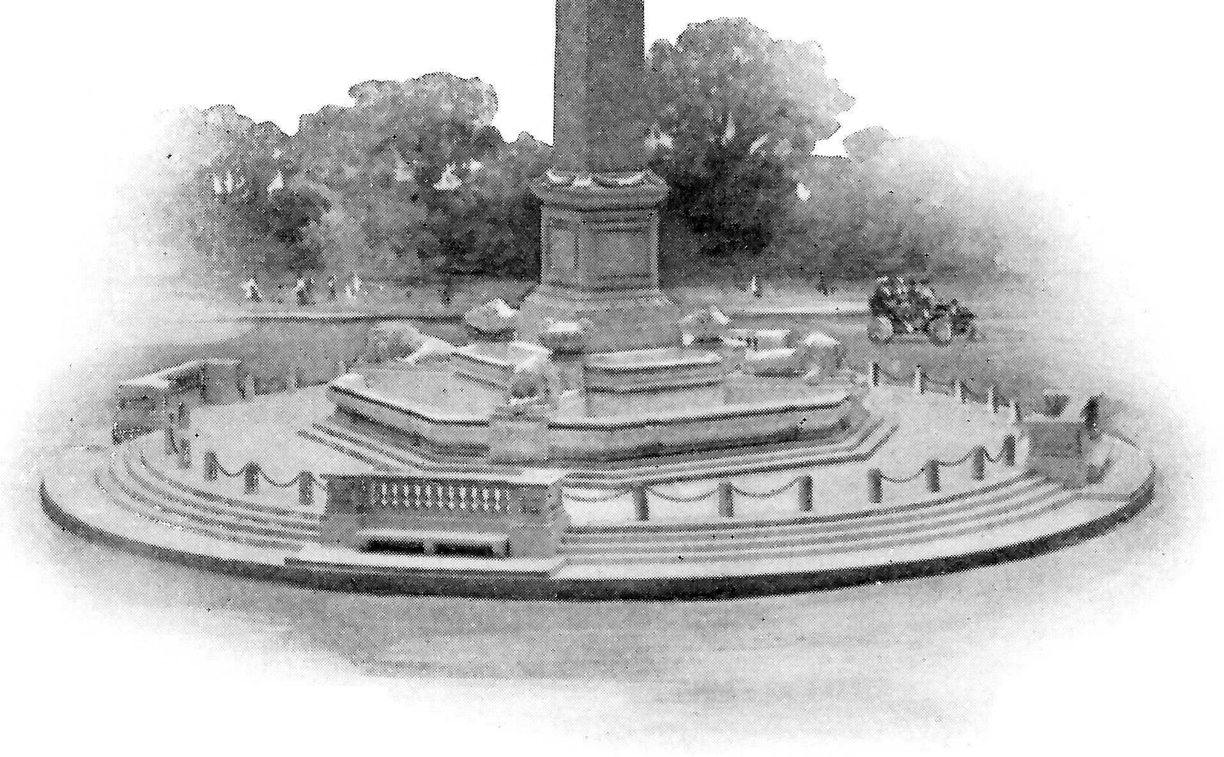
THE
MATTHEWS-NORTHRUP
WORKS
BUFFALO AND NEW YORK
THE COMPLETE
PRESS

BUFFALO

TO-DAY

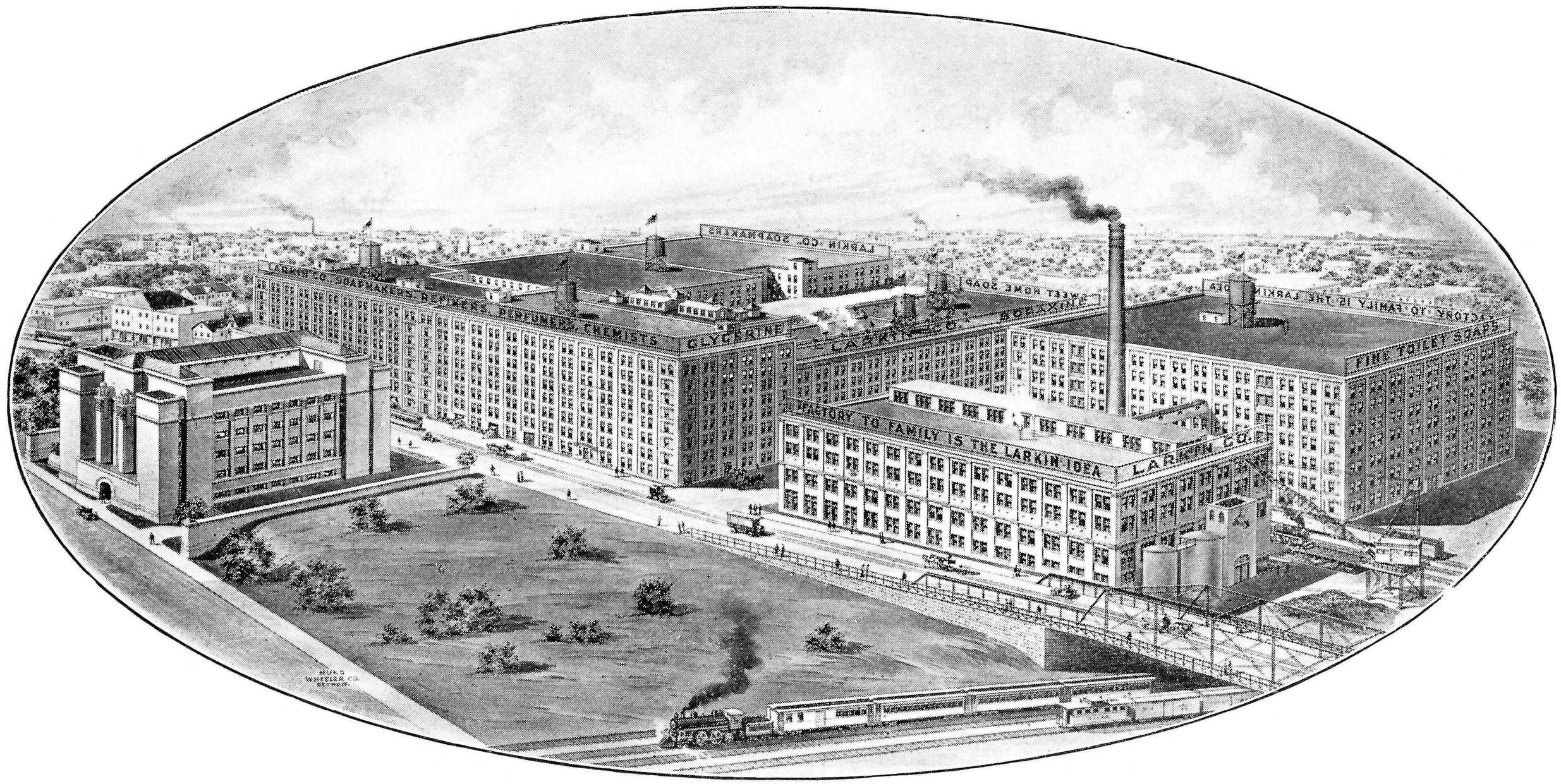
INDUSTRIAL
AND
COMMERCIAL

CONTAINING
136
ILLUSTRATIONS



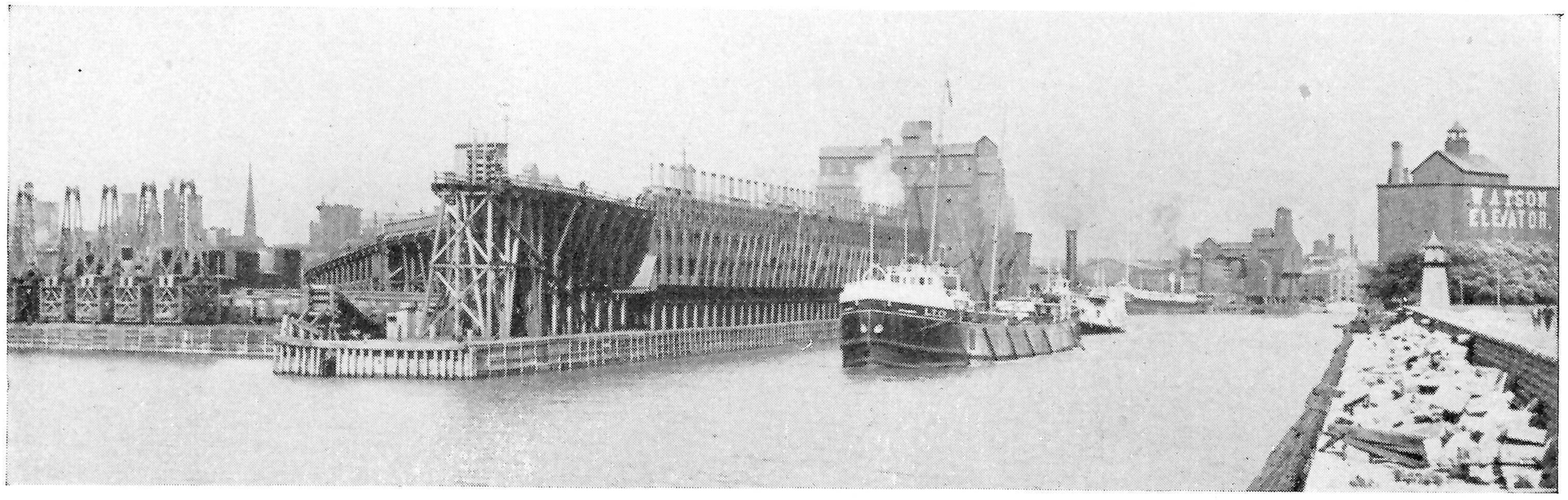
THE McKINLEY MONUMENT

PUBLISHED UNDER THE AUSPICES OF THE
CHAMBER OF COMMERCE
BUFFALO, N. Y.
1905–6



THE FACTORY-TO-FAMILY WORKS OF THE LARKIN CO.

Soapmakers, Refiners, Perfumers, Chemists. The entire product of these factories is sold direct to consumers.



HARBOR VIEW.

WHY is this book published?

Merely to illustrate a portion of the industrial progress of Buffalo towards her inevitable destiny in the manufacturing world. Three immense, irresistible agencies are constantly operating to make this city the center of the greatest producing zone of the United States. Daniel Webster saw this in 1844 when, in a speech at Rochester, he said:

"If the Thames had a fall of 250 feet within the limits of London, London would not be a town, it would be the whole world."

The editor of the *New York Times* saw this when he wrote:

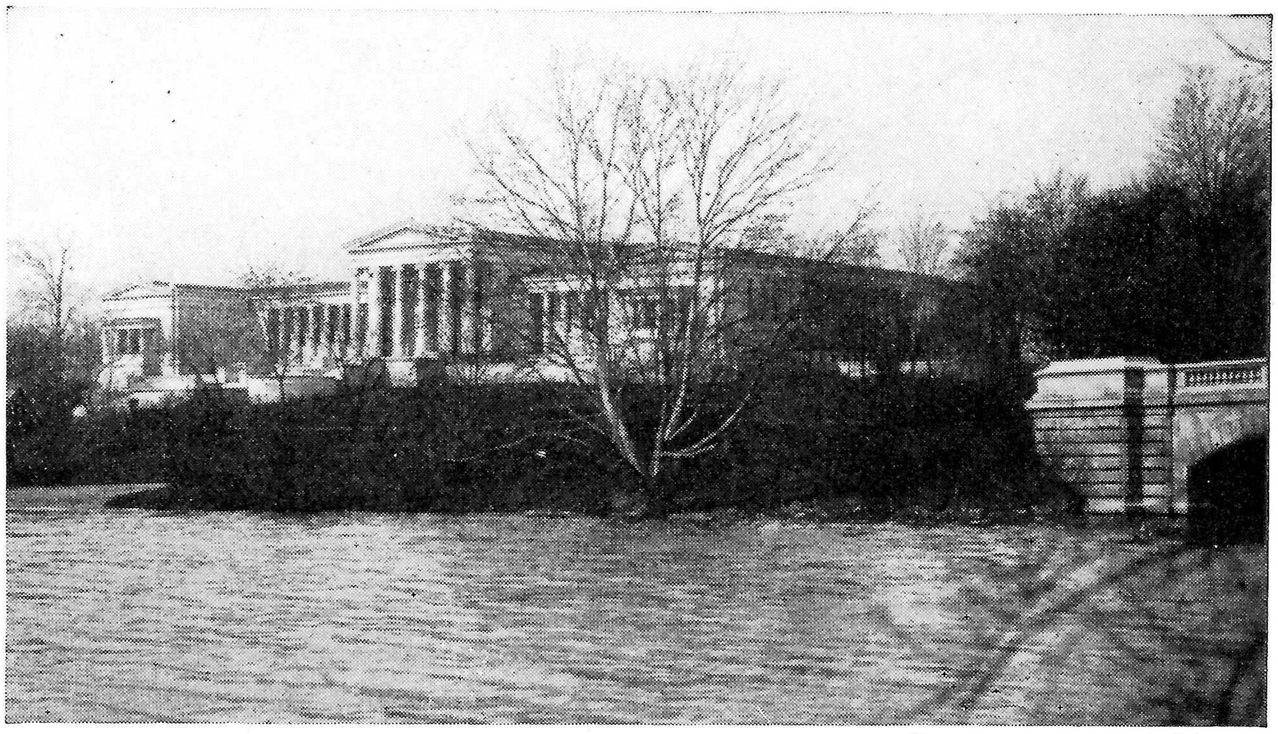
"Buffalo must inevitably become the greatest milling and manufacturing city on earth."

The Hon. Albert T. Shaw, when Consul to England, speaking of the English people, wrote to the United States Government in his report:

"They [the English manufacturing experts] are of the opinion, as everybody else is who has made a study of the matter, that the great manufacturing city of the future is to be located on the banks of the Niagara River."

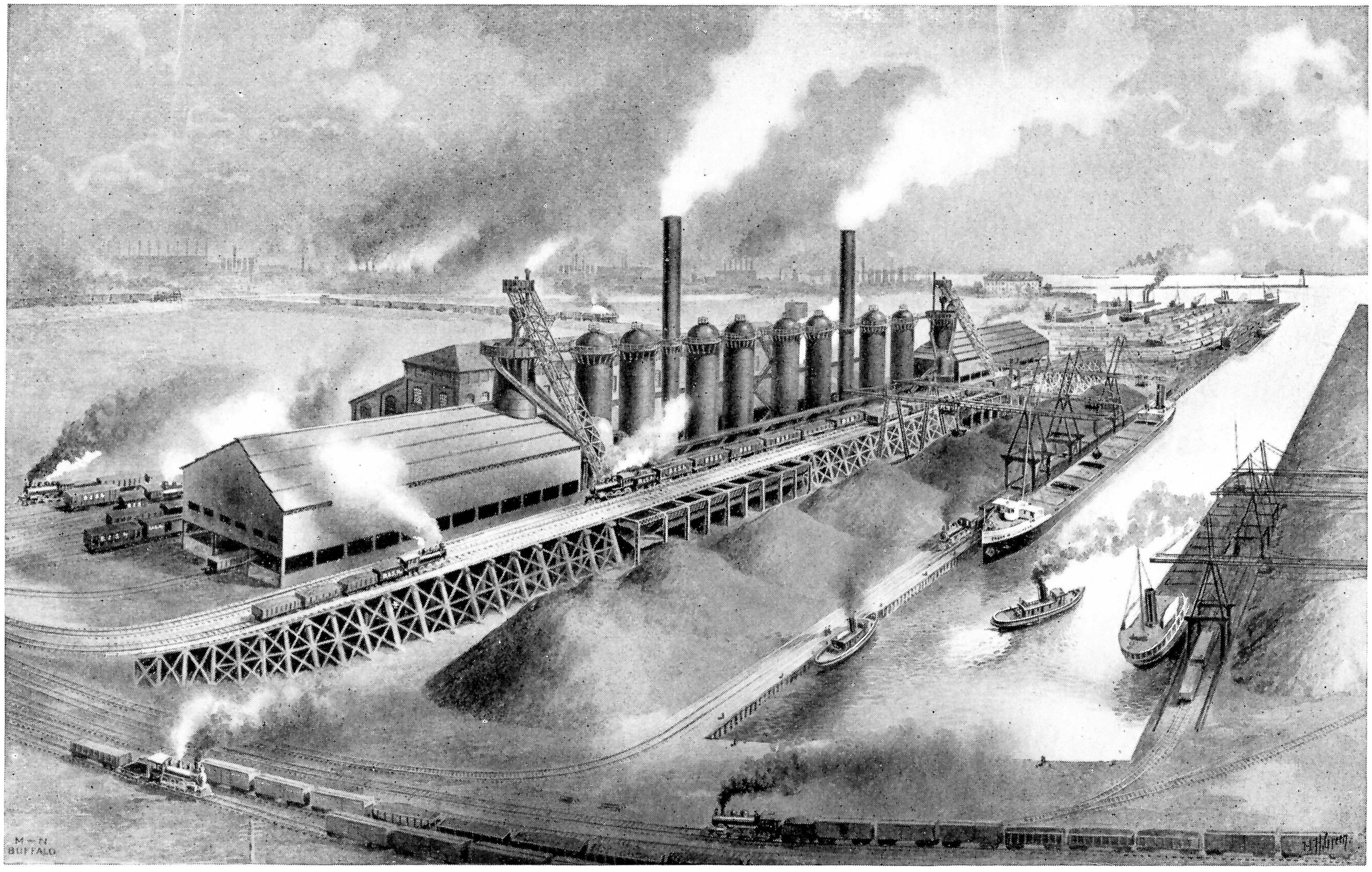
George Westinghouse, who is now considering the building of an immense plant on the banks of the Niagara, as far back as December 22, 1894, predicted the development which is now in evidence, and, on the occasion of his recent visit to Buffalo, he said:

"Your locality possesses all the advantages of transportation facilities, and is most advantageously located as an assembling and distributing point for the whole country. From what I know of electricity and of its possibilities when generated by water power I



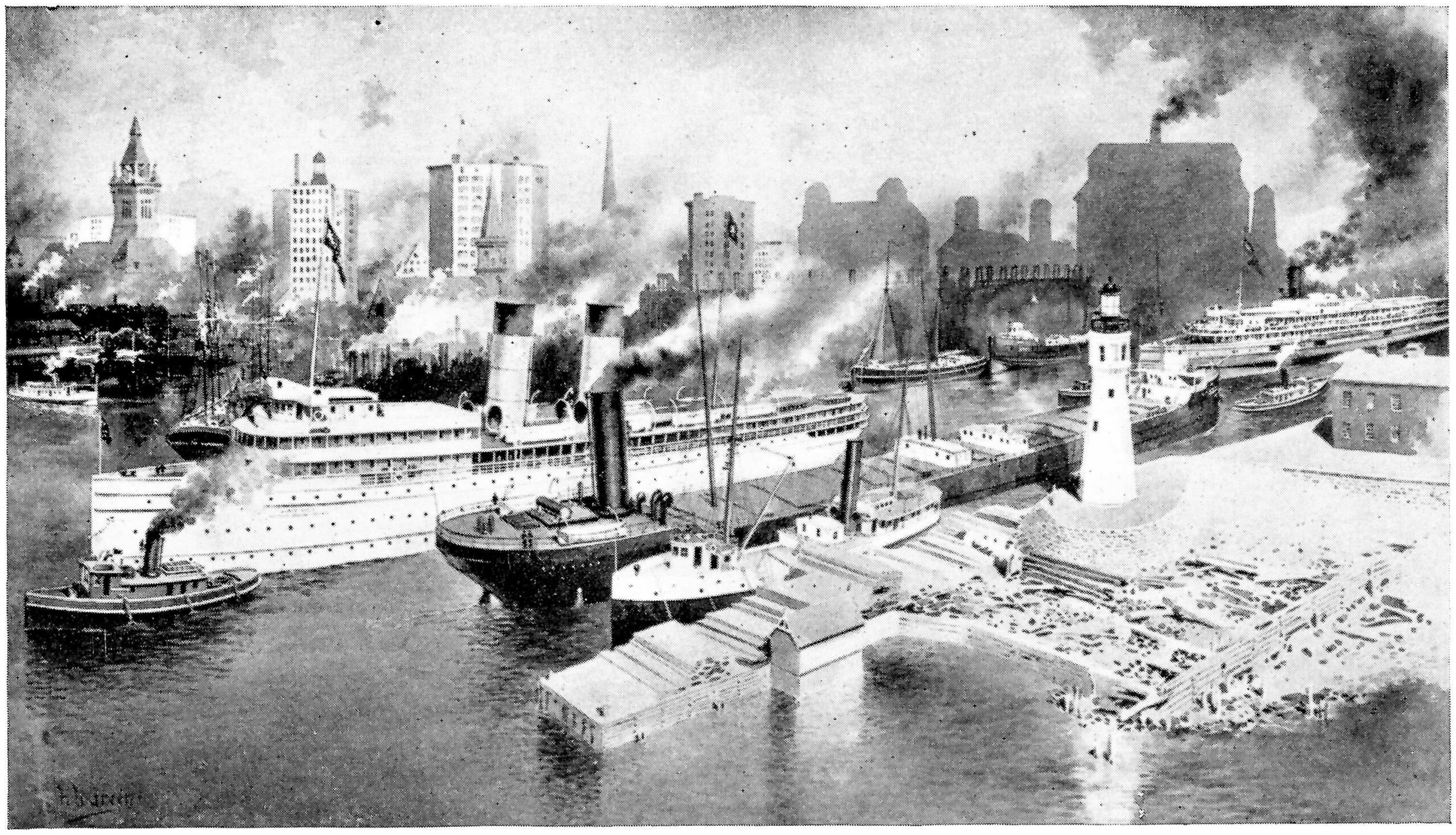
Green & Wicks, Architects.

THE ALBRIGHT ART GALLERY.



BUFFALO & SUSQUEHANNA IRON COMPANY.

Manufacturers of Susquehanna Pig Iron.



SCENE IN BUFFALO HARBOR.



Green & Wicks, Architects.

THE FIDELITY TRUST CO.'S BUILDING.

Capital and Surplus, $1,011,942.47.
Assets over $8,900,000,00.

expect to see a city extend along the entire Niagara Frontier which will astonish the world."

The editor of the *Chicago Daily Tribune* appreciated this inevitable industrial destiny when he wrote:

"The city at the foot of Lake Erie is already the largest grain receiving and coal distributing center in the world; it is the greatest lumber market in the world; it has the greatest sheep market in the world; it is the principal port in the country for live stock and fish. In ten years its manufacturing establishments have increased by 300 per cent. The conversion of Niagara Falls into a source of electrical energy will increase the population of this center to 1,000,000 within a brief period."

Apart from human energy and local enterprise, what are the three great agencies which are constantly advancing Buffalo as a manufacturing center?

(1.) Natural convenience of location.

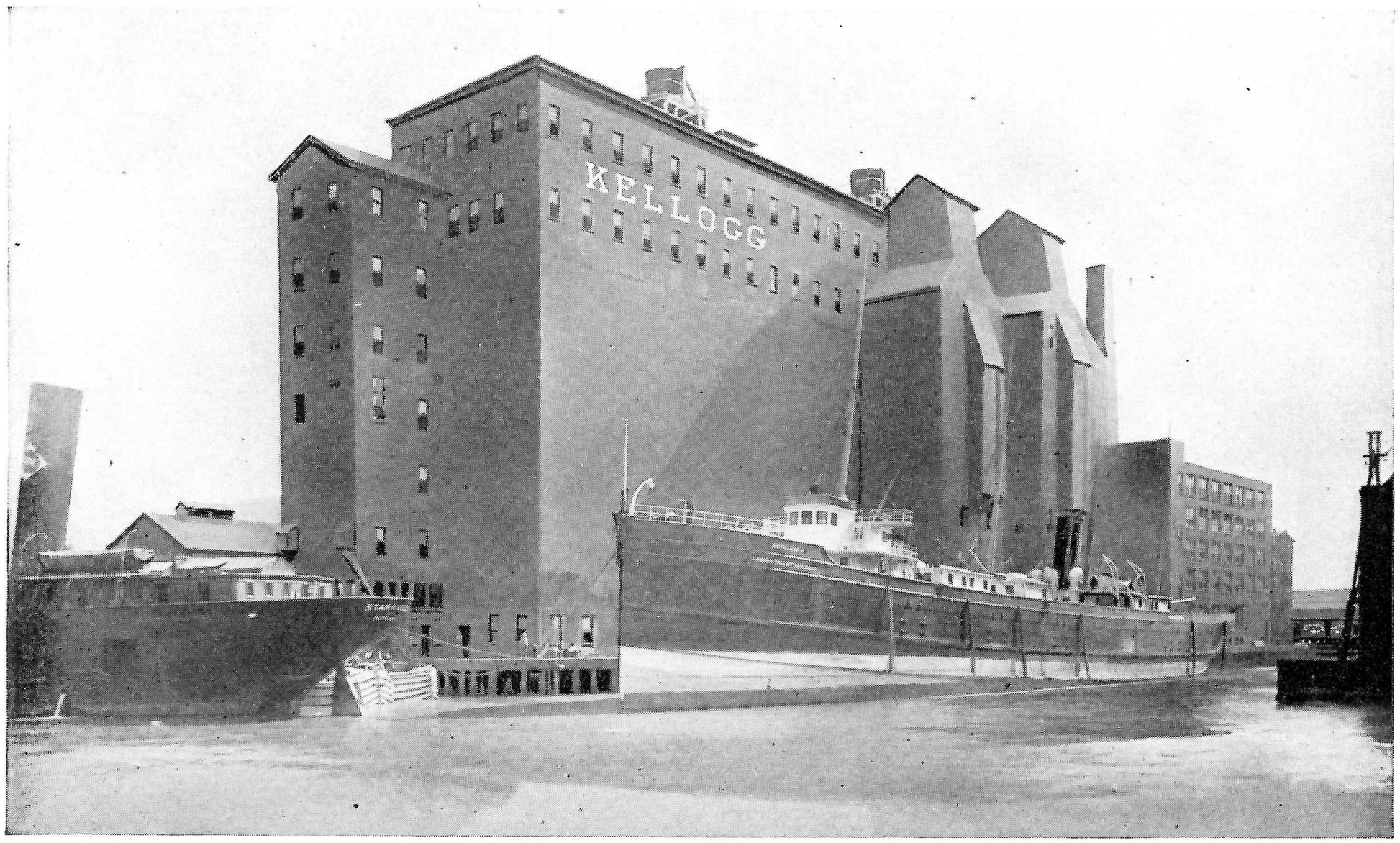
(2.) Unsurpassed transportation facilities by rail, canal, and lake for the assembling of raw material and the distribution of manufactured products.

(3.) Unlimited hydraulic-electric power.



WORKS OF THE PRATT & LETCHWORTH COMPANY.

Producers of Malleable Iron and Steel Castings for railroad and locomotive works.



ELEVATOR OF THE SPENCER KELLOGG COMPANY.

Manufacturers and Refiners of Linseed Oil. Daily capacity, 1,200 barrels.

What have these powers accomplished for Buffalo?

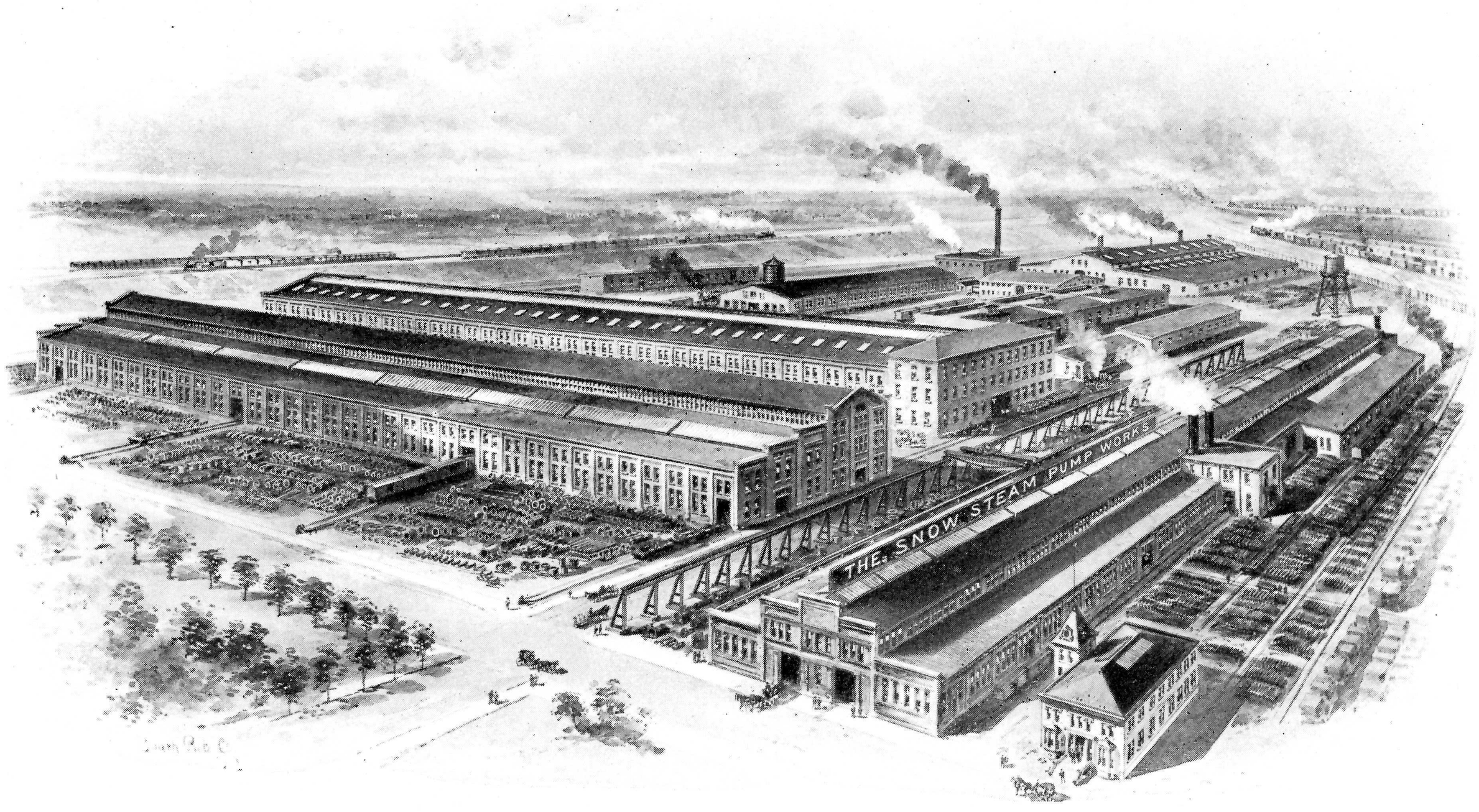
Since 1890 they have brought 412 new manufacturing enterprises to Buffalo. Of this number 305 are concerns attracted here by the superior advantages of location. The remainder were financed entirely by home capital or were old home enterprises enlarged and expanded. Included in the newly-located concerns is the plant of the Lackawanna Iron & Steel Company, capitalized at $60,000,000, now employing 6,000 men, and undergoing constant enlargement. When completed 12,000 men will be employed in these works alone. Adjoining this is the plant of the Buffalo & Susquehanna Iron Company, yet incompleted, employing 1,000 men. When finished it will require 3,000 men to operate these furnaces. The Snow Steam Pump Company has added more than 1,000 men to its pay-rolls during the past two years. The numerous, immense iron-producing and iron-work-



Green & Wicks, Architects.

MARINE NATIONAL BANK.

Capital, Surplus, and Profits, $2,358,433.87.
Deposits, $20,123,310.32.



PLANT OF THE SNOW STEAM PUMP WORKS AND THE HOLLY MANUFACTURING CO.
Manufacturers of Pumping Machinery for all services, and of Gas Engines from 100 H. P. to 5,000 H. P. each.

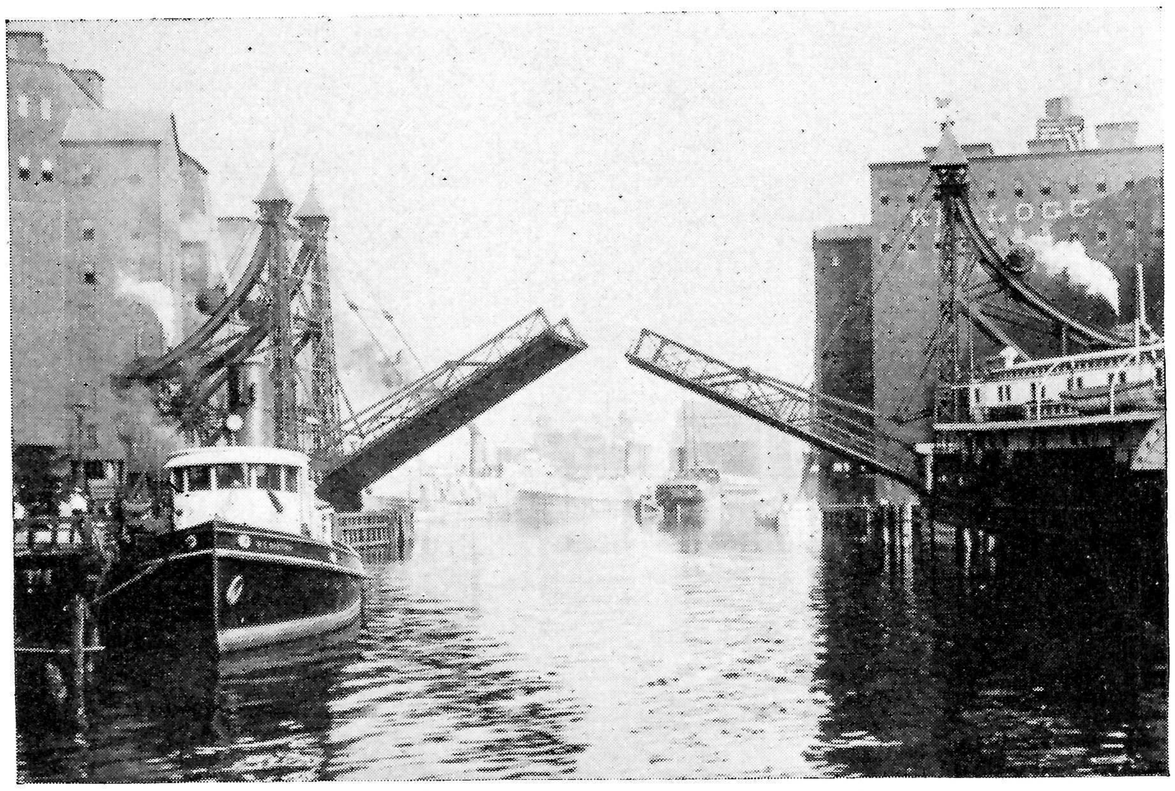


MAIN STREET FROM SHELTON SQUARE.

ing plants which extend along the navigable waters of Buffalo have, in almost every instance, doubled and trebled their pay-rolls since 1900.

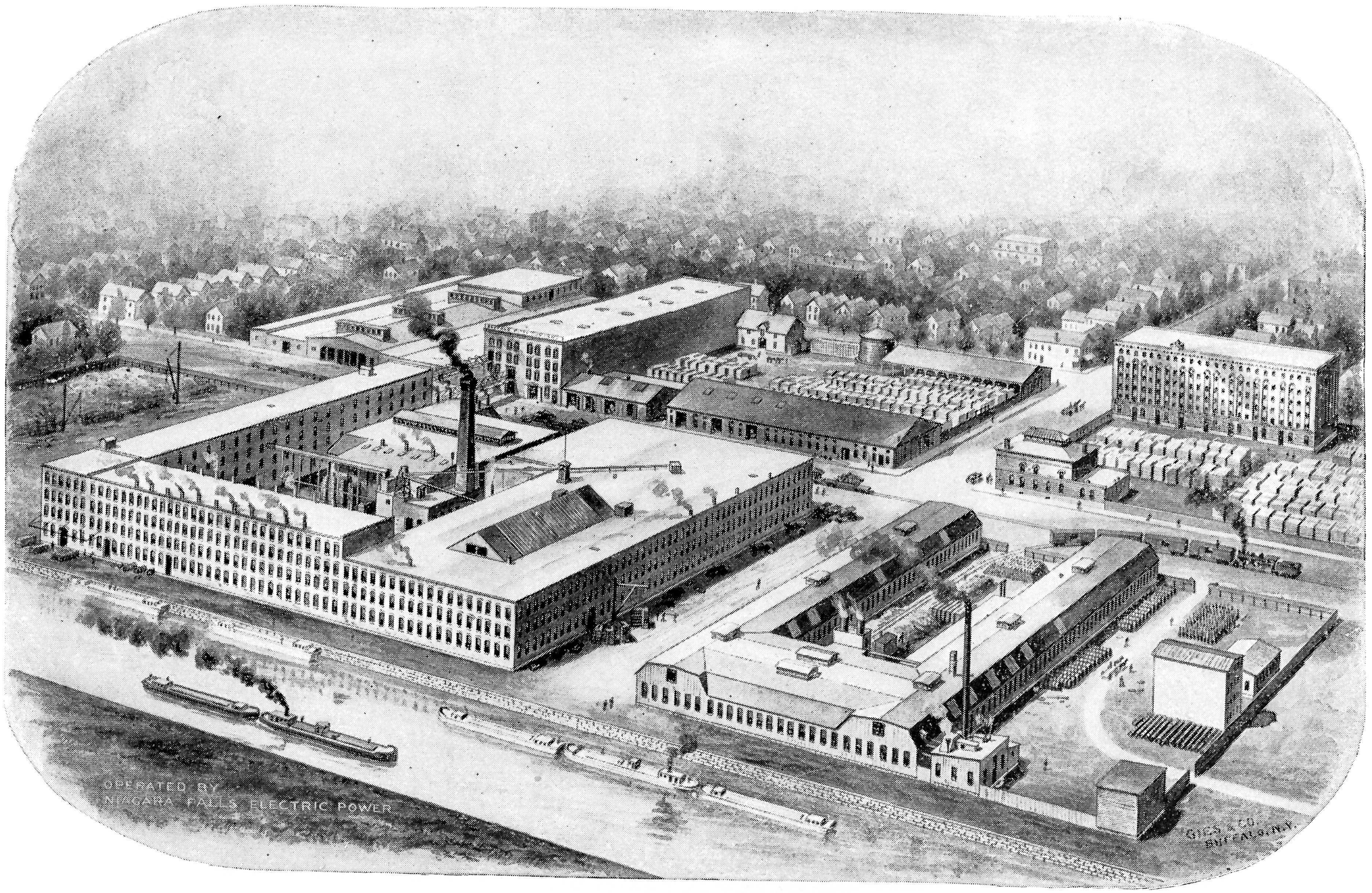
What is the direct cause for the tremendous expansion in the iron and steel industry in Buffalo and the reason for its rapid strides towards supremacy in these lines when it was always believed that the Pittsburg district would maintain its lead in these departments?

Mr. Elisha Walker, the great international expert in iron and steel manufacture, was asked this



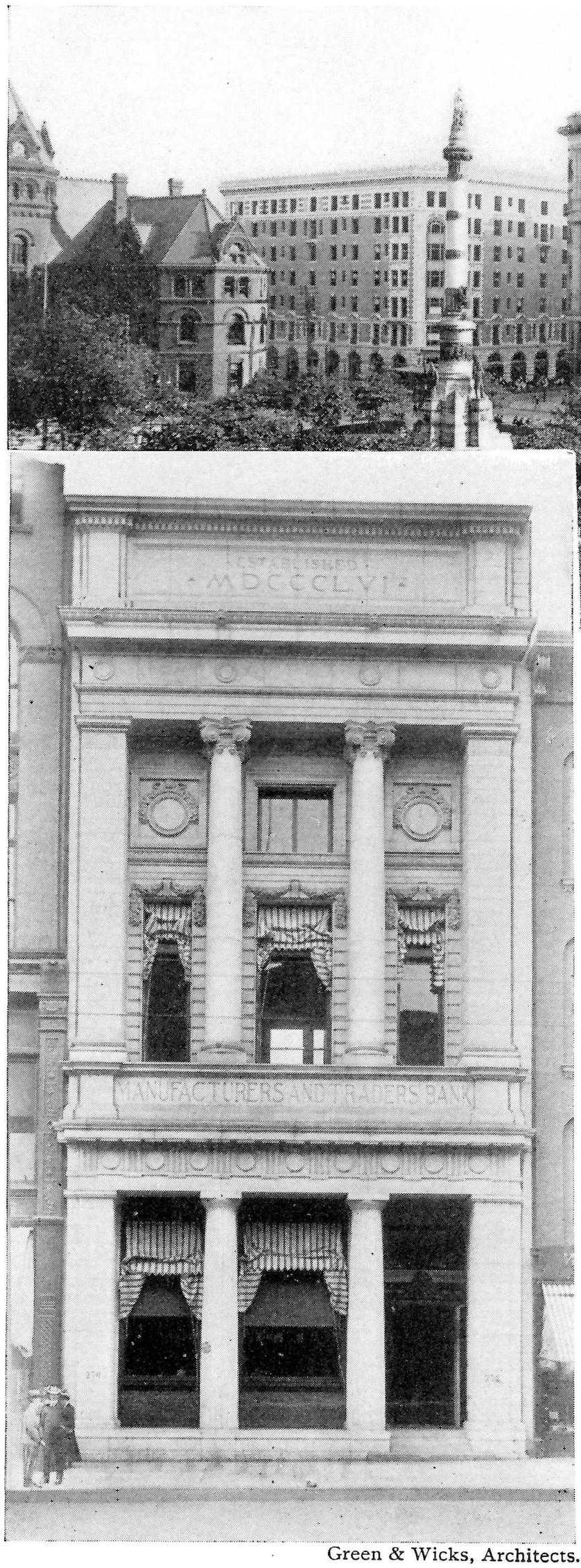
JACK-KNIFE BRIDGE AT MICHIGAN STREET.

Showing one of the fire tugs.



BUFFALO PITTS COMPANY.

Manufacturers of Traction Engines and Threshing Machines.



Green & Wicks, Architects.

MANUFACTURERS AND TRADERS NATIONAL BANK.
(Established 1856.)
Capital, $1,000,000.00.
Surplus and Profits, $1,405,278.81.



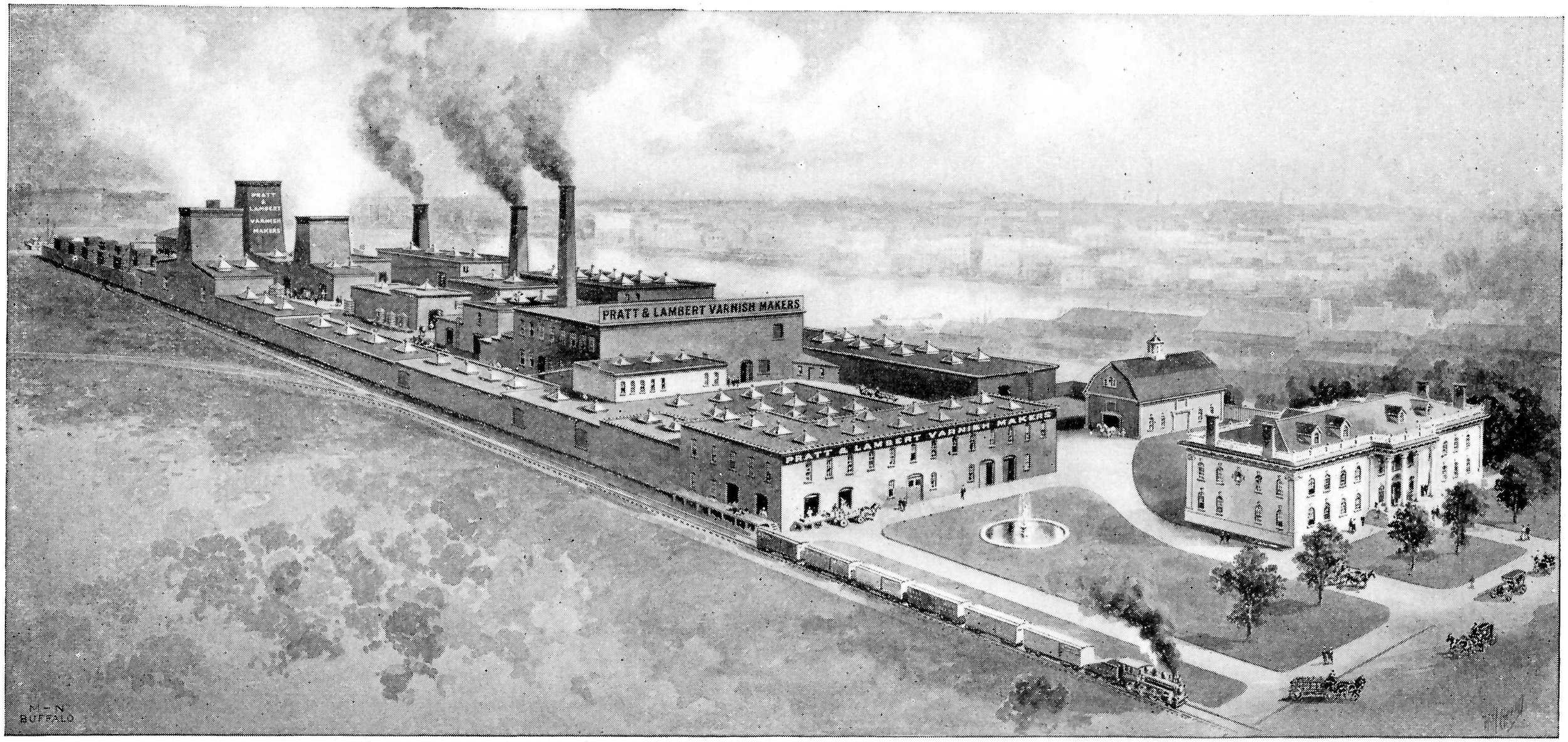
LAFAYETTE SQUARE.
Showing Mooney-Brisbane Building and Lafayette Hotel.

same question by Wall Street, generally, Fisk & Robinson, brokers, in particular. After a year's investigation Mr. Walker gave to the world the result of his studies, which may be epitomized in the following table: ADVANTAGES OF BUFFALO OVER PITTSBURG IN COST OF ORE AND LIMESTONE.

Increased cost to Pittsburg furnaces—rail and rehandling per ton of ore, .	$0.75	
Increased cost of 1.9 tons of ore required to make one ton of foundry iron at $0.75 per ton, ...		$1.43
Increased cost of limestone—per ton of limestone, ...	0.25	
Increased cost of 5 tons of limestone required to make one of foundry iron at $0.25 per ton, ...		0.12
Total advantage of Buffalo over Pittsburg of foundry iron, ...		$1.55

ADVANTAGE OF PITTSBURG OVER BUFFALO IN COST OF COKE:

Increased cost of production to Buffalo furnaces—per ton of coke, . .	$0.30	
Increased cost of transportation to Buffalo furnaces—per ton of coke,	0.45	
Advantages of Pittsburg over Buffalo per ton of coke, ...	$0.75	
Advantages of Pittsburg over Buffalo per ton of foundry iron requiring 1.2 tons of coke at $0.75 per ton, .		$0.90
Net advantage of Buffalo over Pittsburg per ton of foundry iron, . .		$0.65



BUFFALO FACTORY OF PRATT & LAMBERT, VARNISH MAKERS.

Other factories : New York, Chicago, London, Paris, Hamburg.



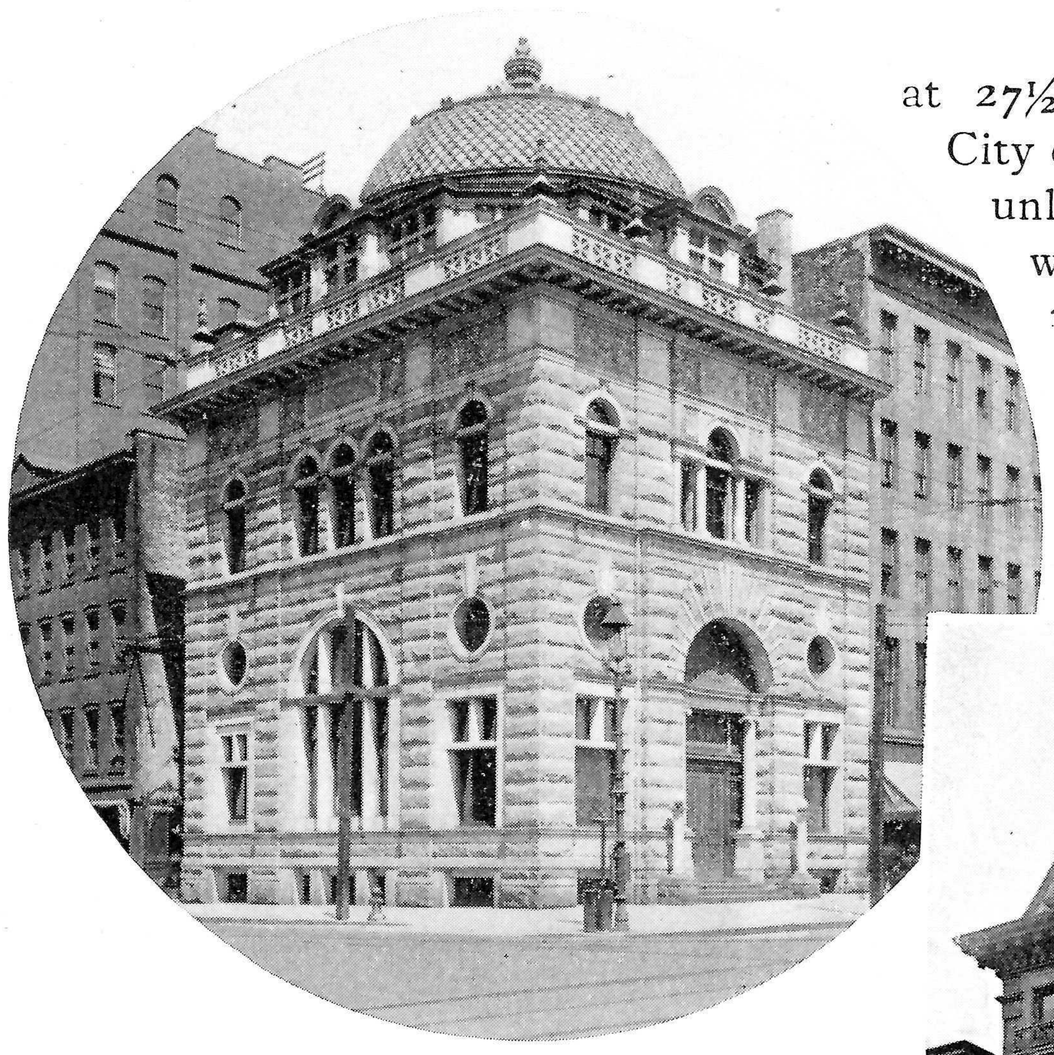
THE CITY HALL.

Besides the lake and canal transportation and the unlimited hydraulic-electric power from Niagara what other inducements are offered to manufacturers by Buffalo?

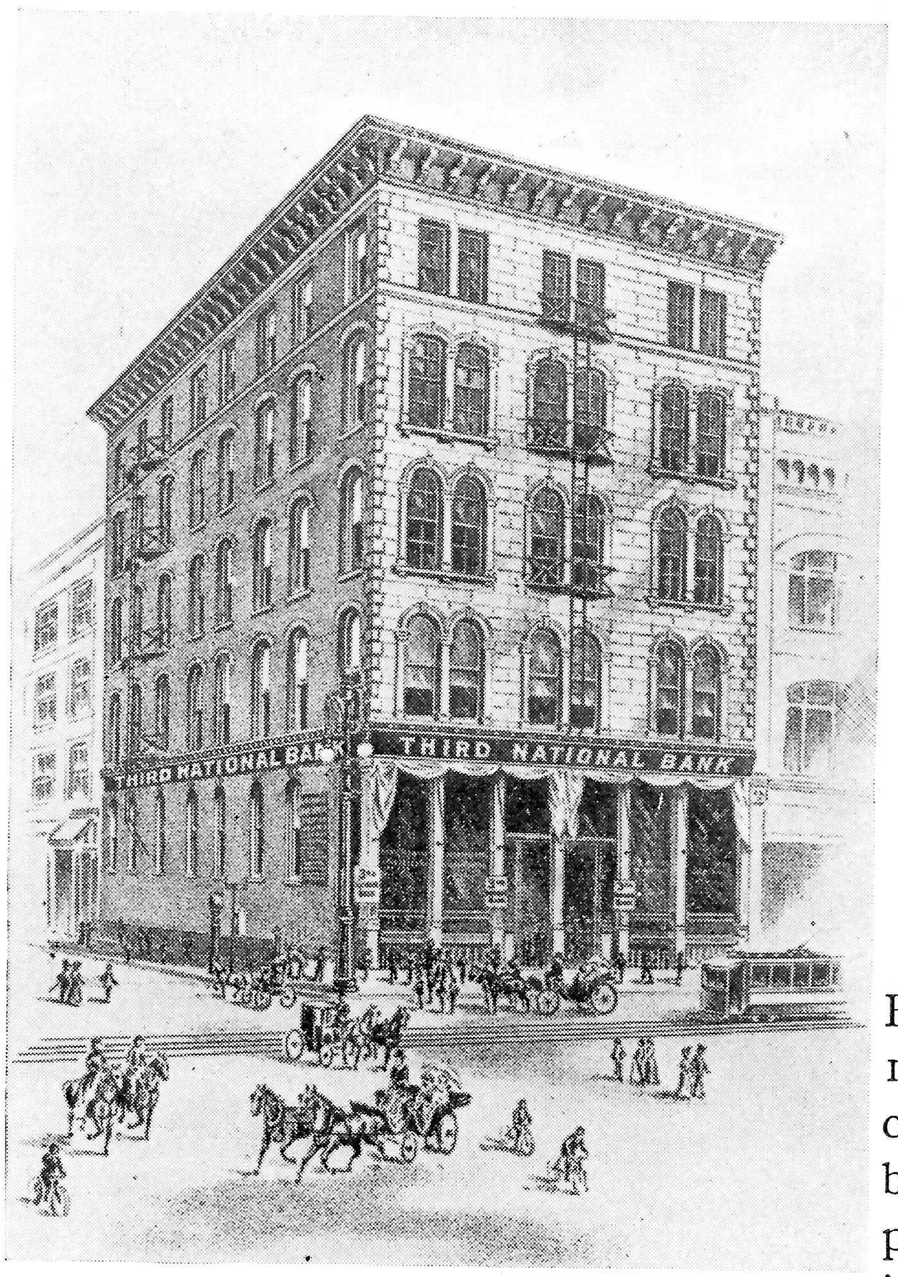
Fifteen great trunk lines of railway center at Buffalo — including the New York Central; the Erie; Lehigh Valley; Delaware, Lackawanna & Western; Pennsylvania; Lake Shore & Michigan Southern; New York, Chicago & St. Louis; Grand Trunk; Canadian Pacific; Michigan Central; Toronto, Hamilton & Buffalo; Buffalo, Rochester & Pittsburg; Wabash; Rome, Watertown & Ogdensburg; West Shore; Pere Marquette, and all their various branches, providing 253 passenger trains a day and furnishing 663 miles of railway trackage within the city limits. Thirteen lines of steamships ply the lakes from Buffalo. Buffalo's proximity to the great coal fields provides her with fuel coal for $1.60 to $2.60 per ton. Natural gas for manufacturing purposes is retailed



BUFFALO PUBLIC LIBRARY AND SOLDIERS' MONUMENT.



BANK OF BUFFALO.

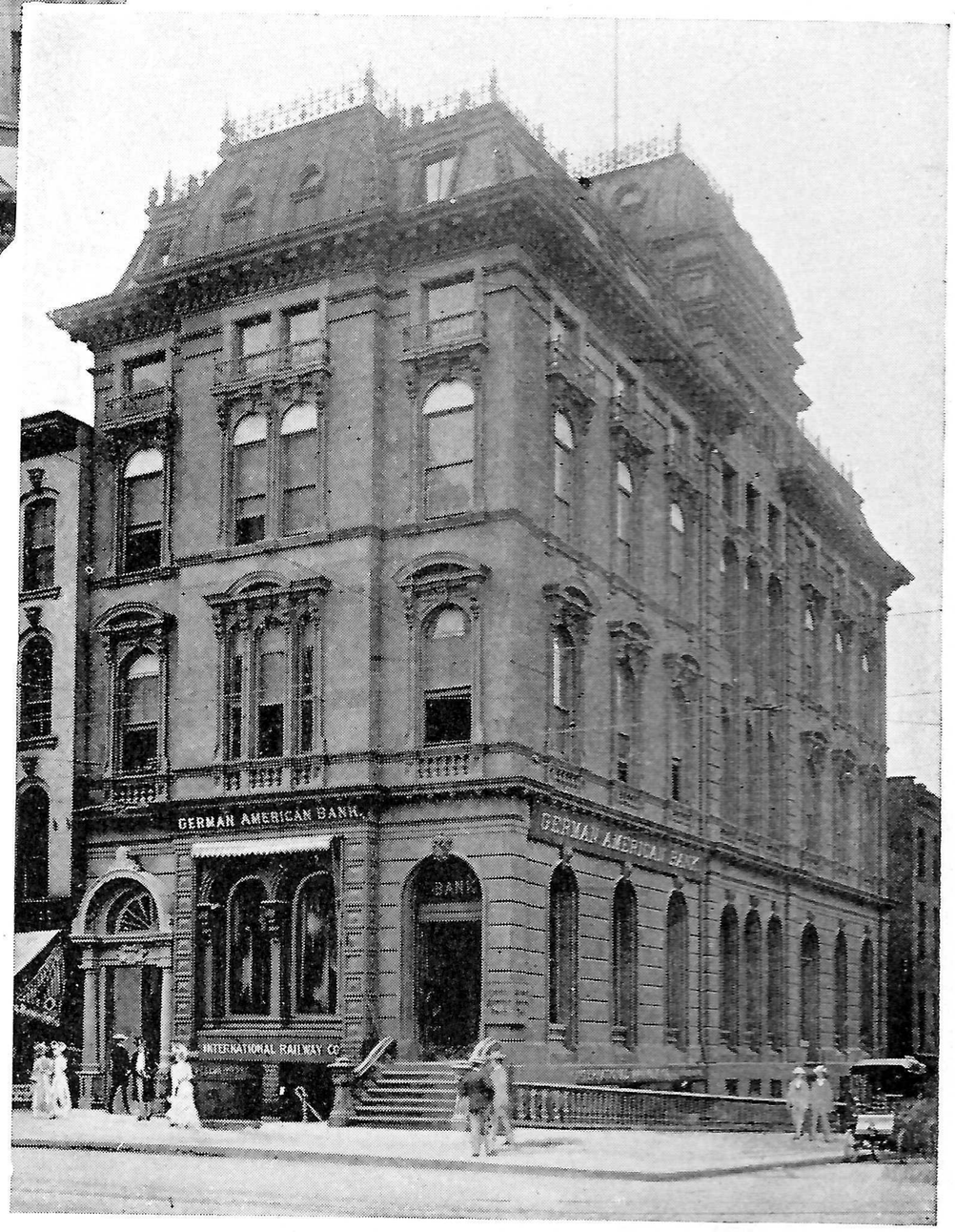


THIRD NATIONAL BANK.

Capital Stock, $500,000.00.
Surplus and Undivided Profits, $146,472.24.

at 27½ cents per thousand cubic feet. The City of Buffalo enjoys a pure and absolutely unlimited supply of water from Lake Erie, which is delivered to manufacturers at two cents per thousand gallons, the cheapest water in the world. The per capita consumption in 1904 being 333 gallons.

In regard to power?



THE GERMAN-AMERICAN BANK.

Building owned and operated by the Bank.

The power companies doing business at Buffalo are now generating from Niagara Falls 140,000 horse power. Five power-producing companies, with a capital of $32,000,000, are building plants which will furnish 600,000 horse power, and three additional companies are incorporated that have not begun the construction of plants.

Is labor plentiful and cheap?



THE PEOPLE'S BANK.
Resources over $4,000,000.00.

Buffalo being one of the most cosmopolitan cities in the United States, it abounds in diversified classes. Living is most economical on account of the city's proximity to the great gardens of Western New York, and from its population of 400,000 Buffalo can furnish skilled or unskilled labor in any quantity at most reasonable prices.

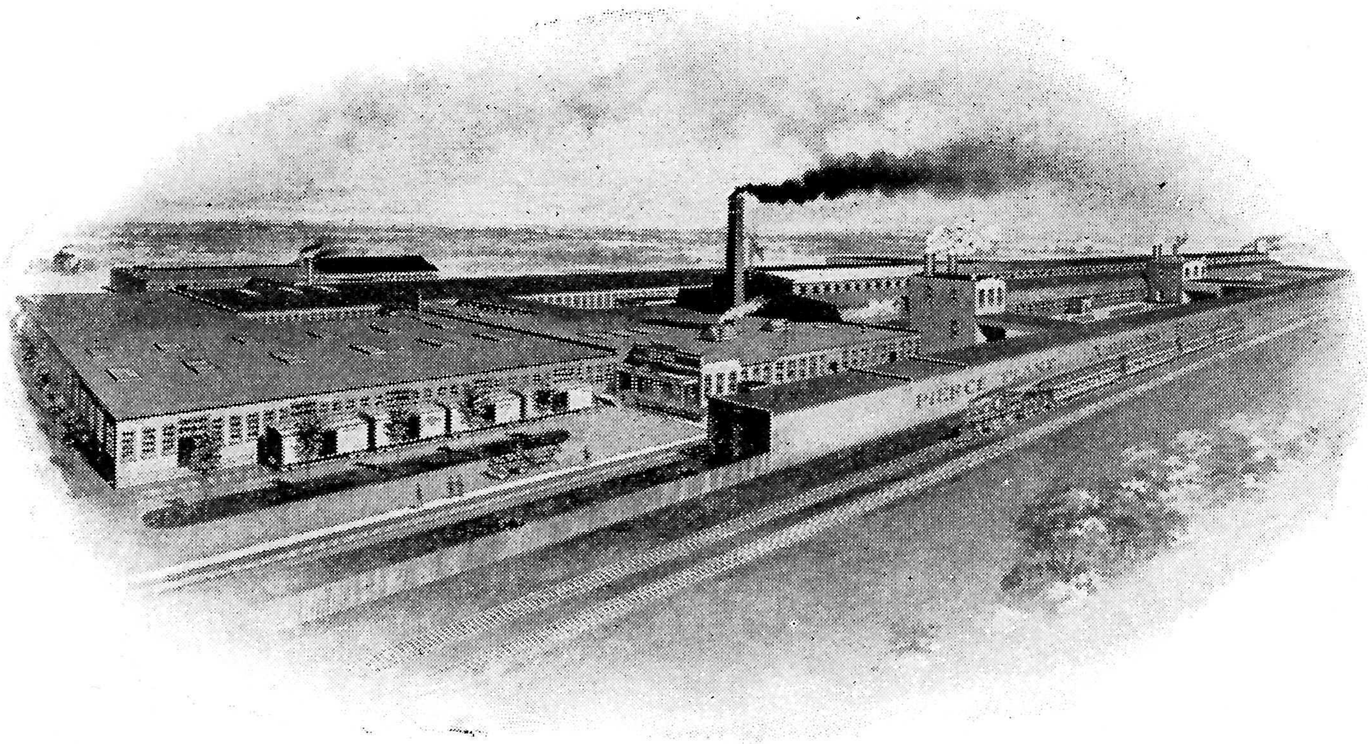
THE NEW ERIE CANAL.

The stupendous task of digging the new Erie Canal for which the people of the State of New York voted $101,000,000, which will connect Buffalo with tidewater by a 1,000 ton barge waterway, is now in hand. This new canal will cost more than the great Suez Canal, while its tonnage will annually exceed that of Suez. It is a greater public improvement for the State of New York to carry out than is the building of the Panama Canal for the United States Government, and it is of hardly less commercial value. Its cost will be more than half of the estimate for the Panama.

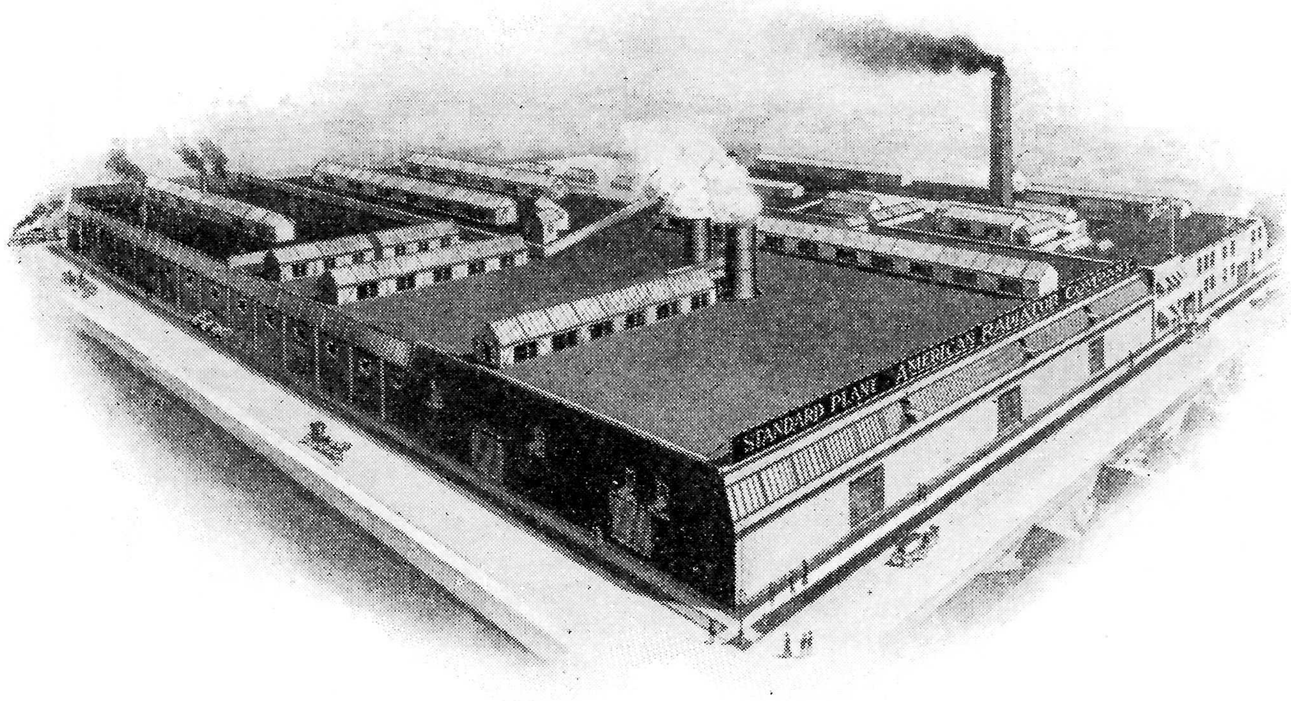
The present Erie Canal has a depth of from seven to nine feet and a width on the bottom of fifty-two and a half feet. The specifications for the new canal will provide a uniform depth of twelve feet, with a minimum bottom of seventy-five feet, making the new canal capable of carrying boats 150 feet long, twenty-five feet beam, with a draft of ten feet. The present capacity of an Erie Canal boat is 240 tons. The capacity of the boats on the



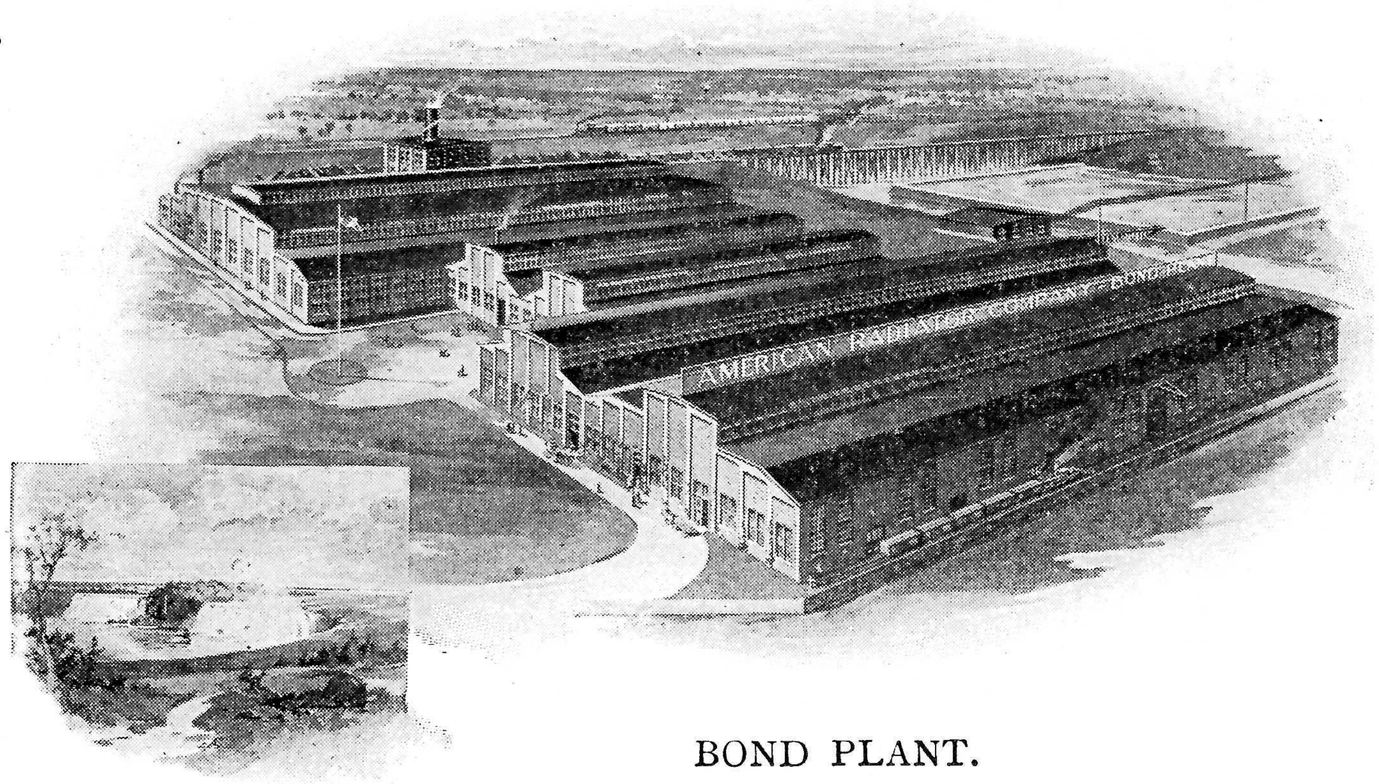
THE WM. HENGERER COMPANY.
The largest and best-equipped department store in Western New York.



PIERCE PLANT.



STANDARD PLANT.



BOND PLANT.

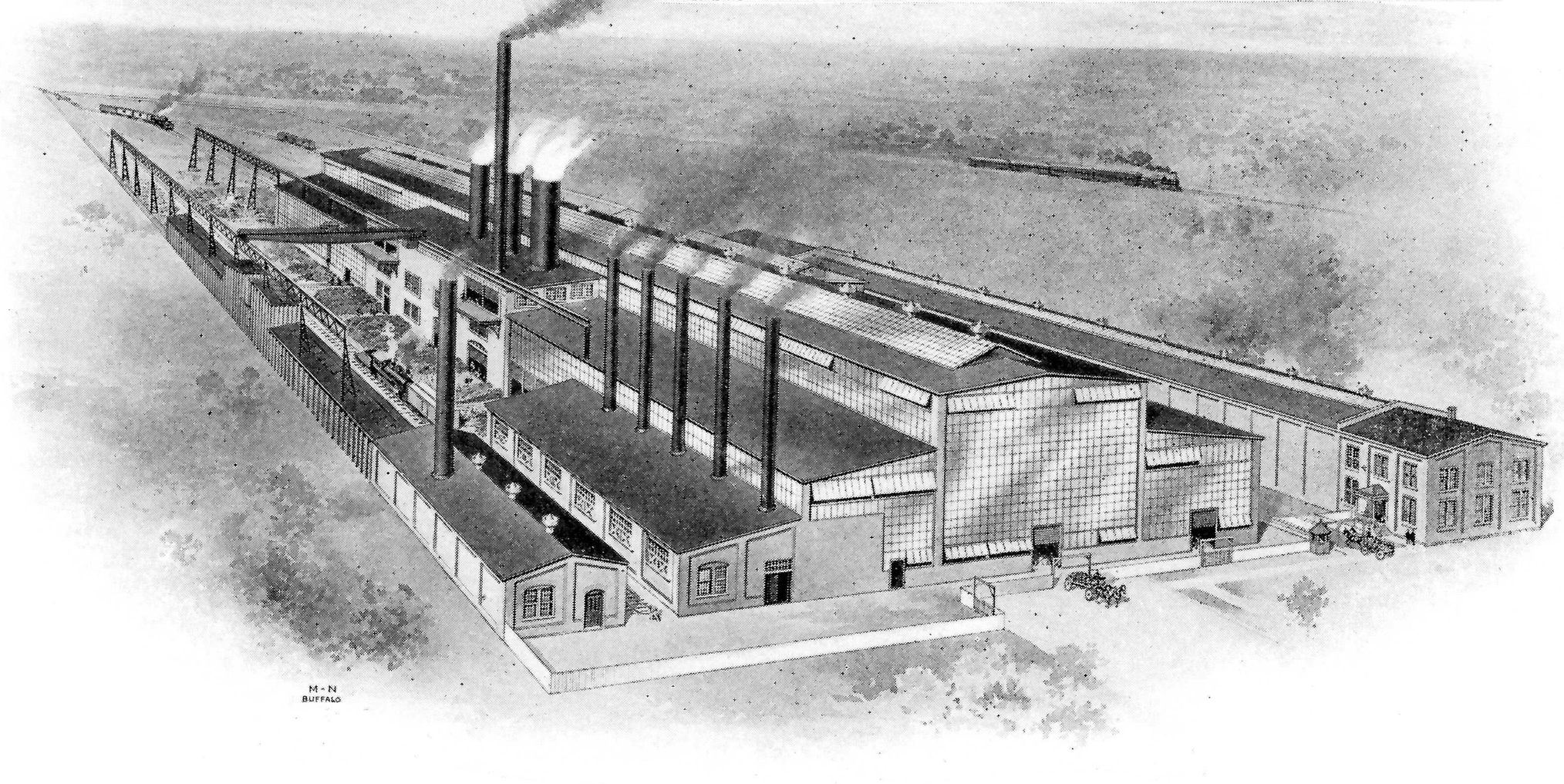
BUFFALO PLANTS OF THE AMERICAN RADIATOR COMPANY,

Manufacturers of Cast Iron House Heating Boilers; Steam and Water Radiators.

new canal will be 1,000 tons, four times that of the present boats. It costs now three and a half cents a bushel to send grain from Buffalo to New York. The new canal will take two and a half cents off this charge, making the rate one cent per bushel. Whether this means a higher price to Western farmers or a lower price to Eastern consumers is a matter for argument. One thing is certain, it will hold railway rates at such an equipoise that there will never be exactions and the commercial supremacy of Buffalo will be forever maintained. Freight of all descriptions, manufactured products, iron and steel, can be transported from Buffalo to tidewater for a half of a



PRESENT CHAMBER OF COMMERCE BUILDING.



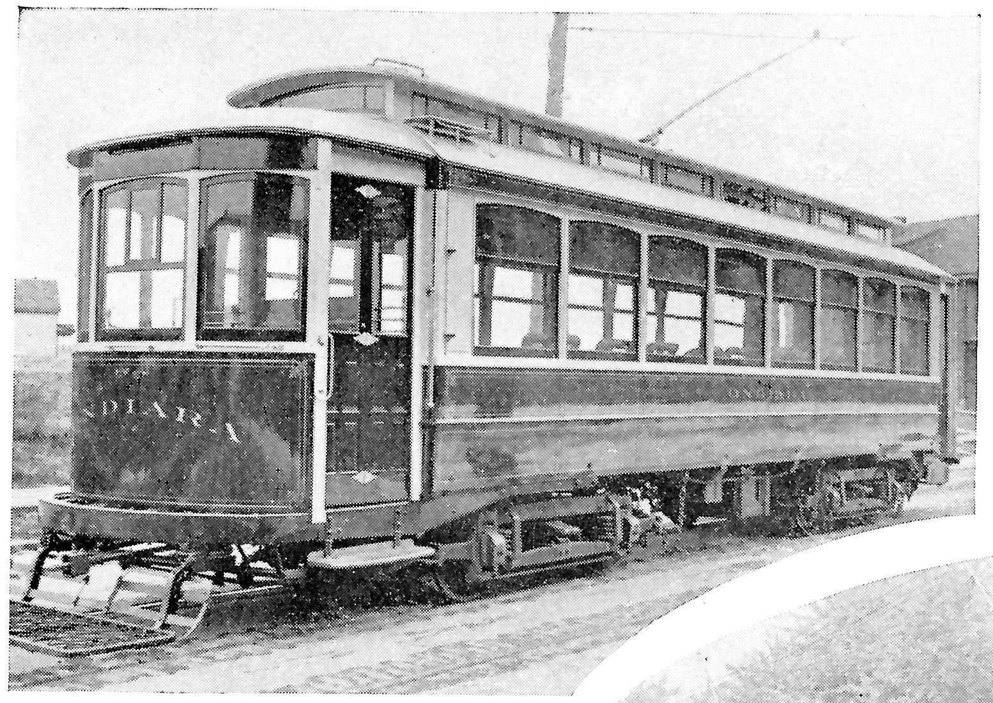
PLANT OF THE BUFFALO FOUNDRY COMPANY.

The largest manufacturers of heavy castings in the United States.

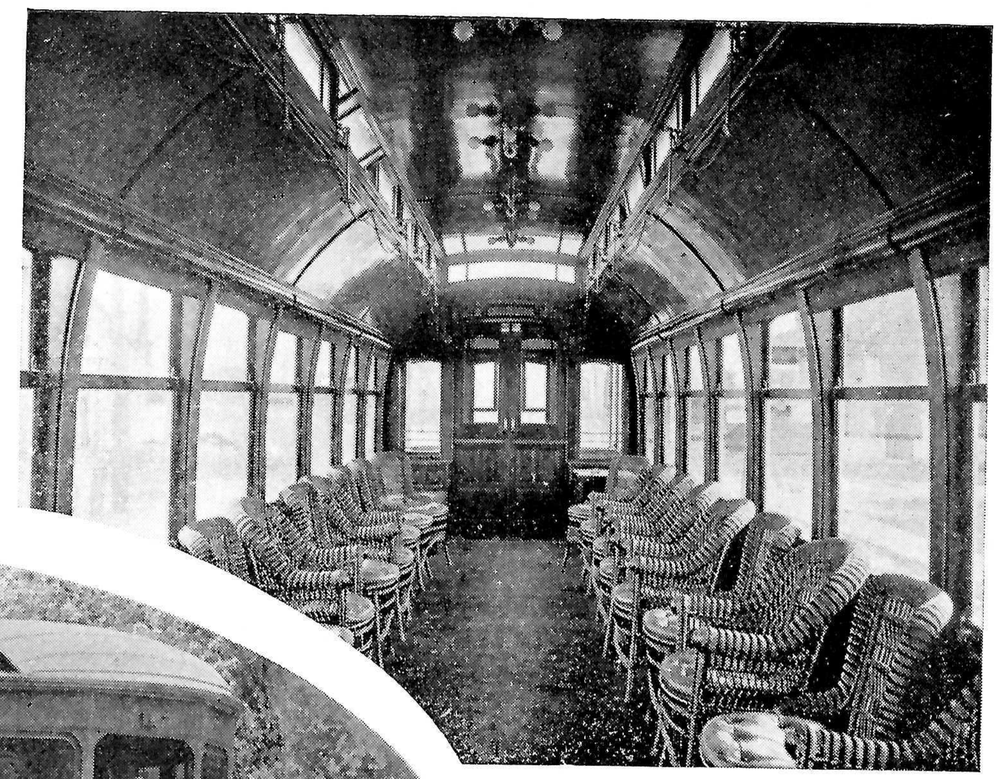
THE INTERNATIONAL RAILWAY LINES

BUFFALO
NIAGARA FALLS
OLCOTT BEACH
LOCKPORT

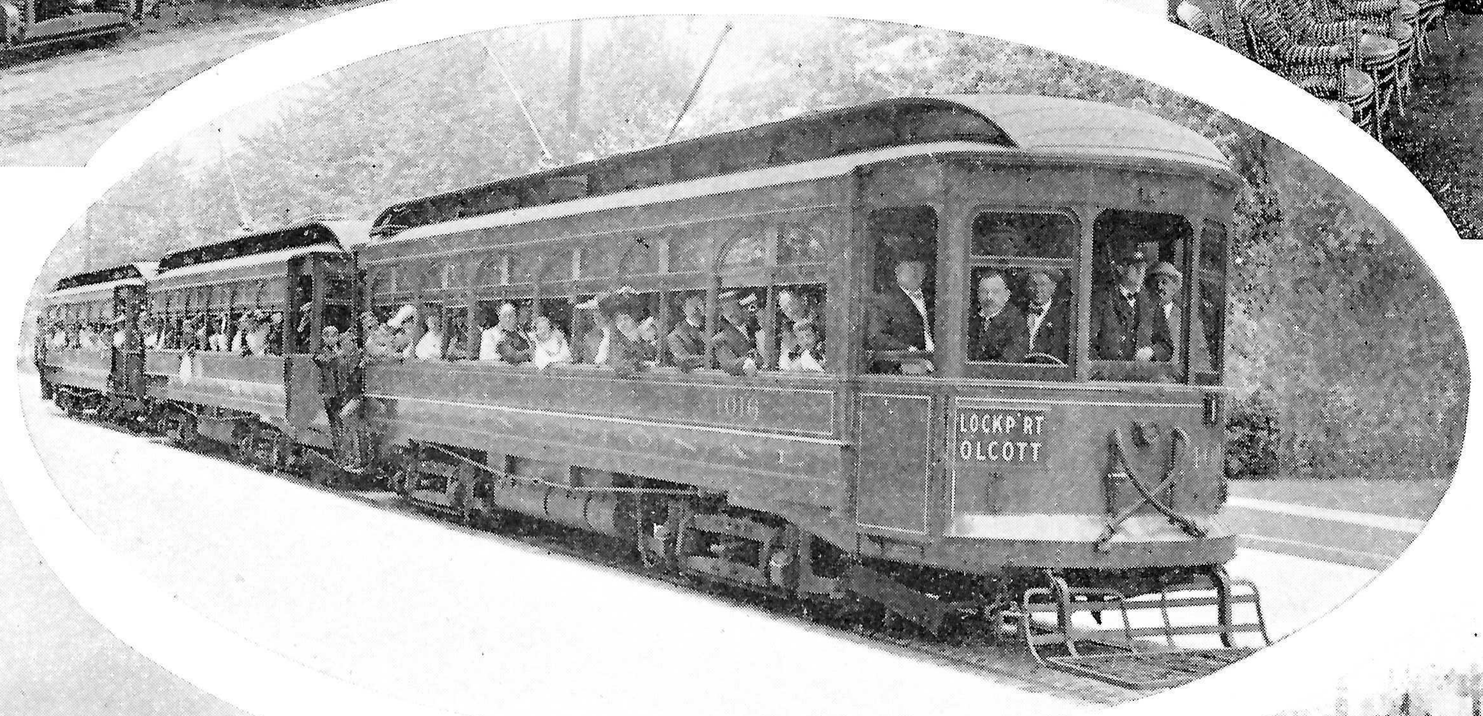
THREE-CAR TRAIN

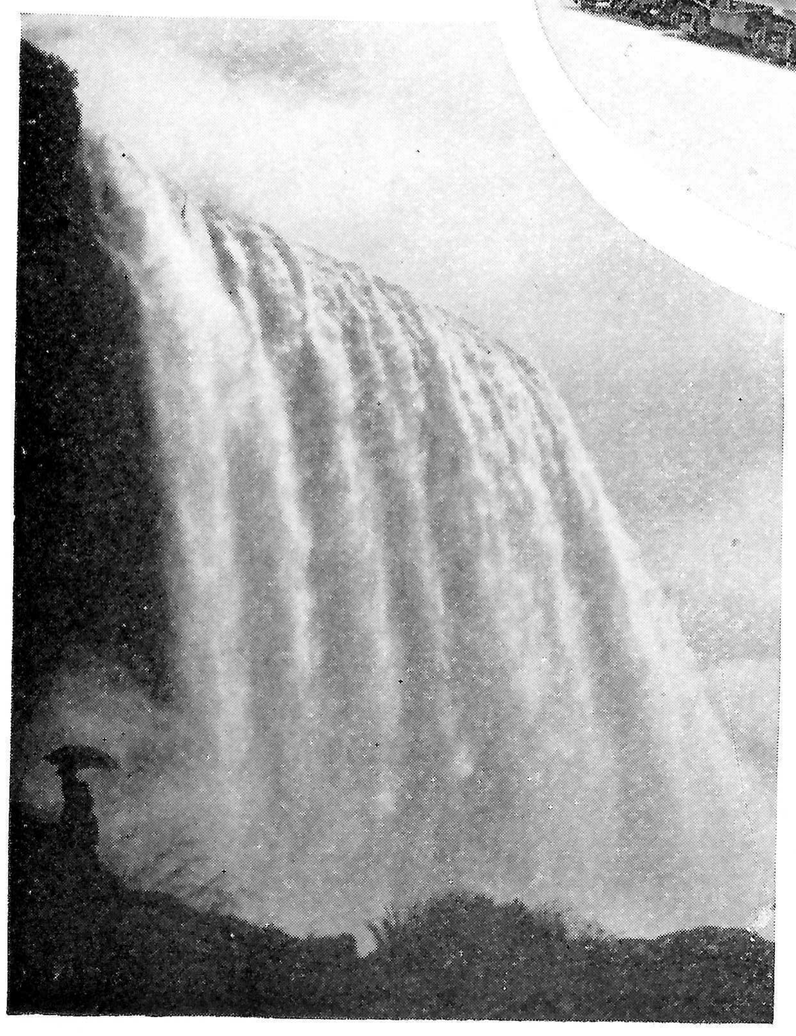


ONDIARA

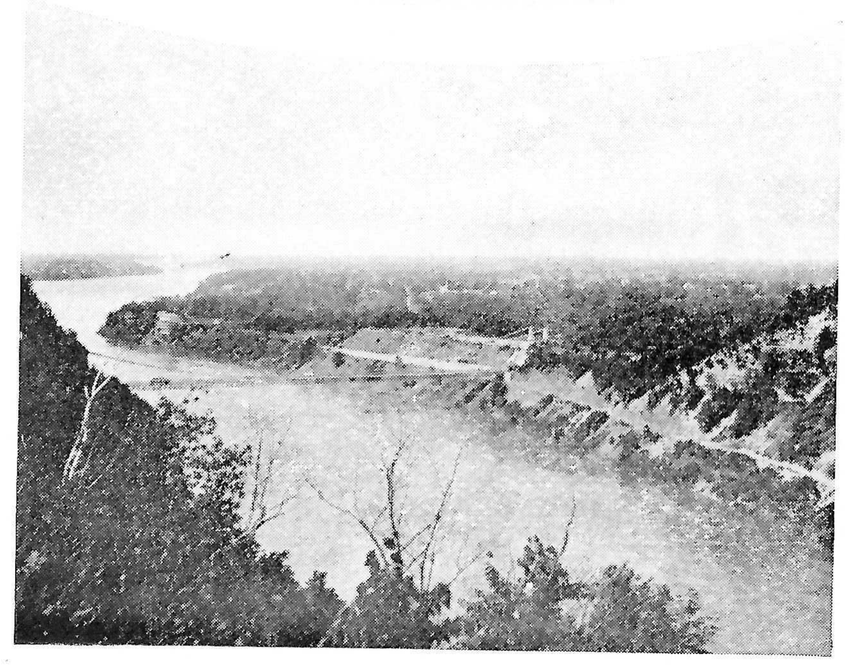


ONDIARA INTERIOR

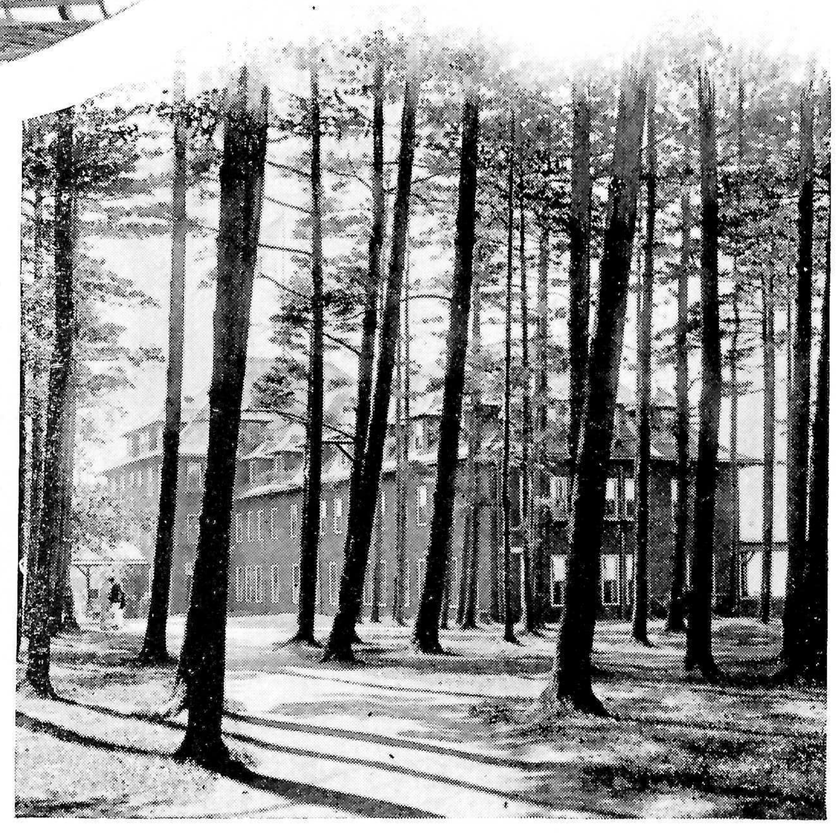




NIAGARA FALLS



LEWISTON



OLCOTT BEACH PARK



Esenwein & Johnson, Architects.

THE IROQUOIS HOTEL.

New York and locate along the Niagara Frontier. This industrial migration has already begun. It will continue naturally, ceaselessly. The ore will meet the coke at Buffalo. The manufactured product will be floated down the Erie Canal instead of being hauled across the Alleghanies. This is inevitable.

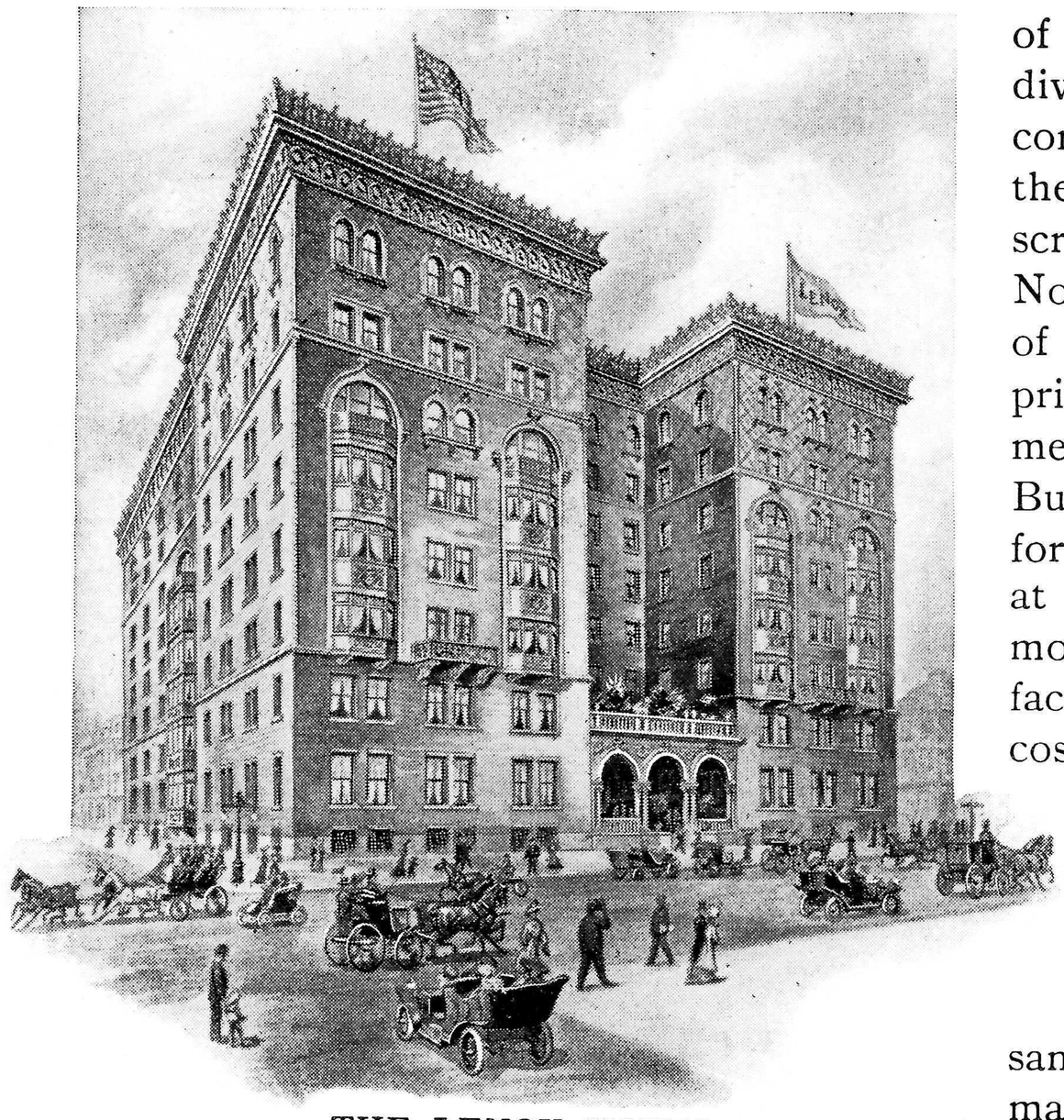
What has inquiry proved regarding Buffalo as an advantageous location for manufacturing enterprises?

Skilled engineers and experts in manufacture have scanned continents to find locations where raw material could be bought at the lowest possible cost. When the capitalists embarked upon the enterprise

mill per ton per mile. In other words, on the new canal all kinds of freight can be shipped from Buffalo to New York, 446 miles, at twenty-six cents per ton. The present cost is eighty-seven cents per ton. The new canal will reduce all rates more than two-thirds. The new canal will carry manufactured iron and steel from Buffalo to New York and points along the Atlantic Coast, without breaking bulk, for twenty-six cents a ton. Buffalo can now produce iron and steel sixty-five cents a ton less than Pittsburg. Buffalo now has an advantage over Pittsburg in the cost of ore, limestone, and several other matters incident to the manufacture of iron and steel. Pittsburg's sole remaining advantage being its proximity to coking coal. This will be utterly obliterated. The vast steel and allied industries centering at Pittsburg, which support a population greater than that of Chicago, will, of their own volition, move within the boundaries of the State of



THE LAFAYETTE HOTEL.



THE LENOX HOTEL.

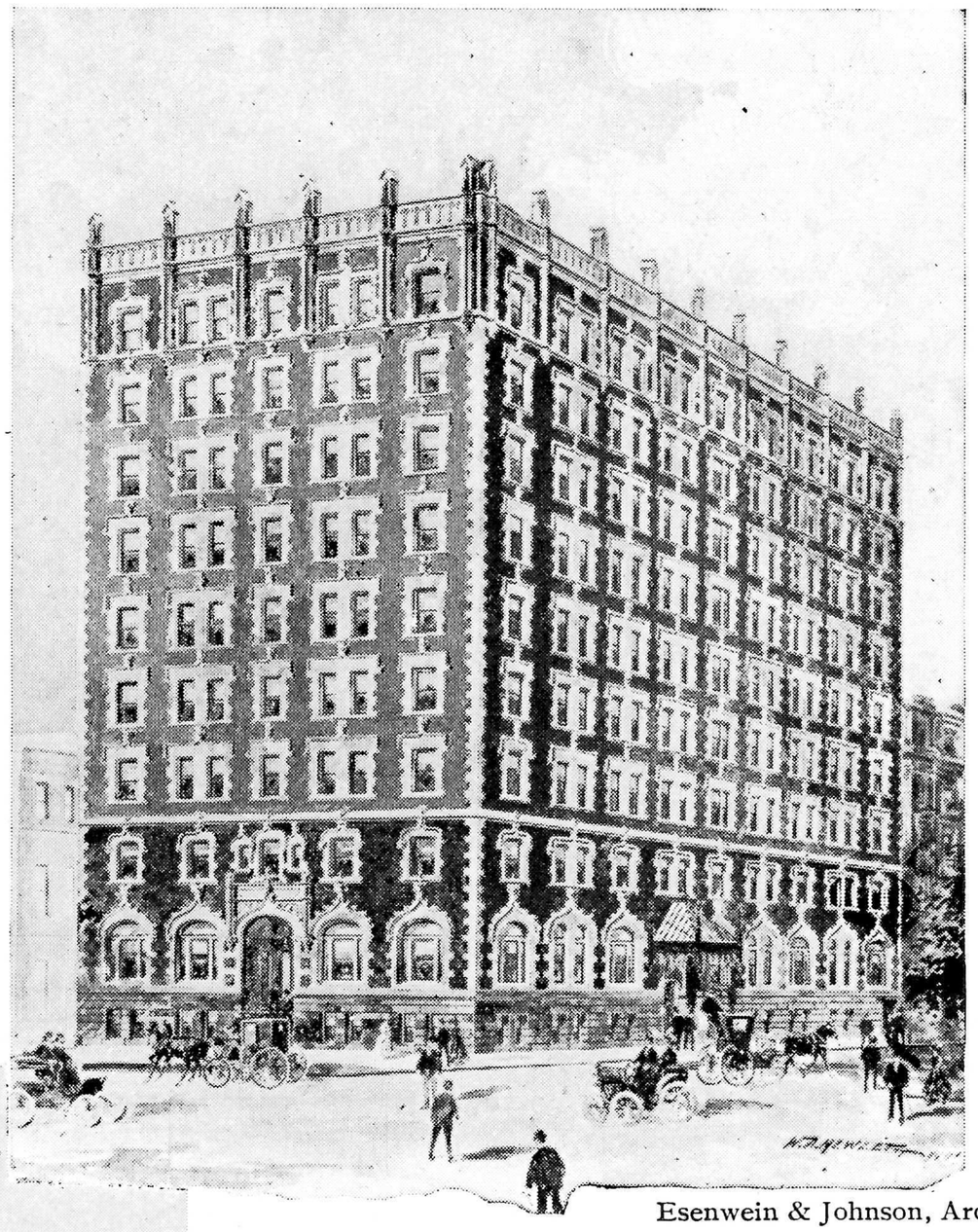
of building the greatest, most complete individual iron and steel plant in the world commissioners were sent broadcast to find the most advantageous location. Their scrutiny was rigid and complete in the North, South, East, and West. In the face of tempting bonuses, exemptions, special privileges, and many other alluring inducements the expert commission reported that Buffalo was the best location in the world for the manufacture of iron and steel. That at this point the raw material could be most economically assembled; the manufacturing process conducted at the least cost; and the final product distributed in the most convenient and inexpensive manner. Upon this report, confirmed and proven, the Lackawanna Steel Plant, representing an investment of $60,000,000, was built at Buffalo. The same investigation with the same results marked the location of the great H-O mills at Buffalo. In the manufacture of steam pumps the same conditions were experienced. At the time the great steam pump plants were merged it was found that production at Buffalo was so economical that it warranted the closing of the other plants and the concentration of the entire works at Buffalo. Thereupon the Holly Pump Works at Lockport, employing 2,000 men, were moved bodily to Buffalo and linked with the Snow Steam Pump Company's plant here.

When the Sweedish electrical manufacturers, who maintain immense plants at St. Petersburg and Stockholm, decided to build a great factory in America, Engineer Weman was sent to this



SCENE AT DELAWARE PARK, SHOWING CASINO.

country to ascertain the most advantageous location. As the cost of the buildings was to be at least $450,000, and at least 8,000 men were to be employed, no time nor expense were spared in this investigation. As in previous cases, the enterprise was coaxed by bonuses, exemptions, free water, and all kinds of special privileges. Buffalo had no fund to offer inducements of this character; but she had inducements of a more practical nature. After three years investigation Engineer Weman reported that Buffalo was the best place for the location of a factory in all respects. Thereupon the Lief M. Ericsson Telephone Manufacturing Company, capitalized at £20,000,000, is building at Buffalo the neucleus of its great American plant. Building No. 1 is now well under way. The plant



Esenwein & Johnson, Architects.

THE TOURAINE HOTEL.



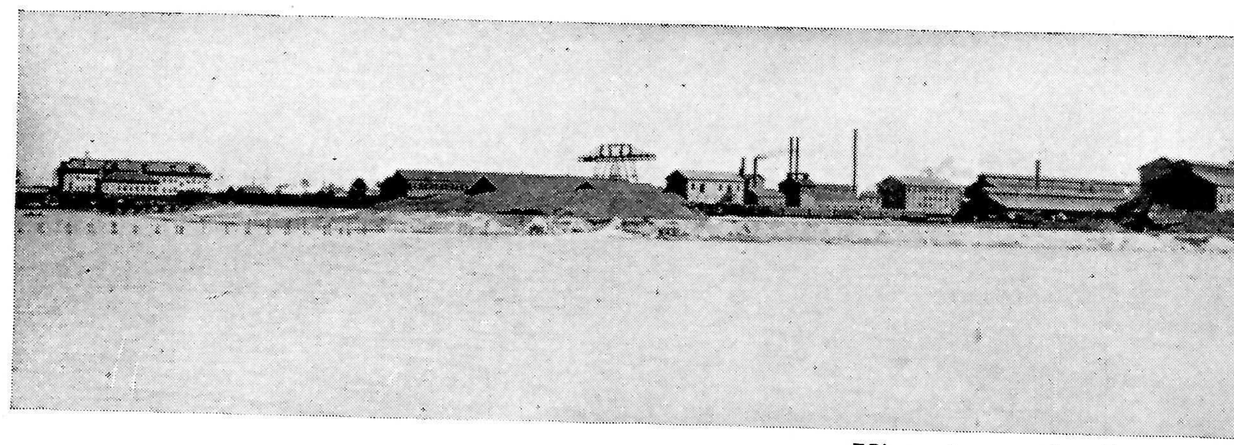
FEDERAL BUILDING AND POST-OFFICE.

will include four buildings, with a separate building devoted to lavatories and wardrobes, all in marble.

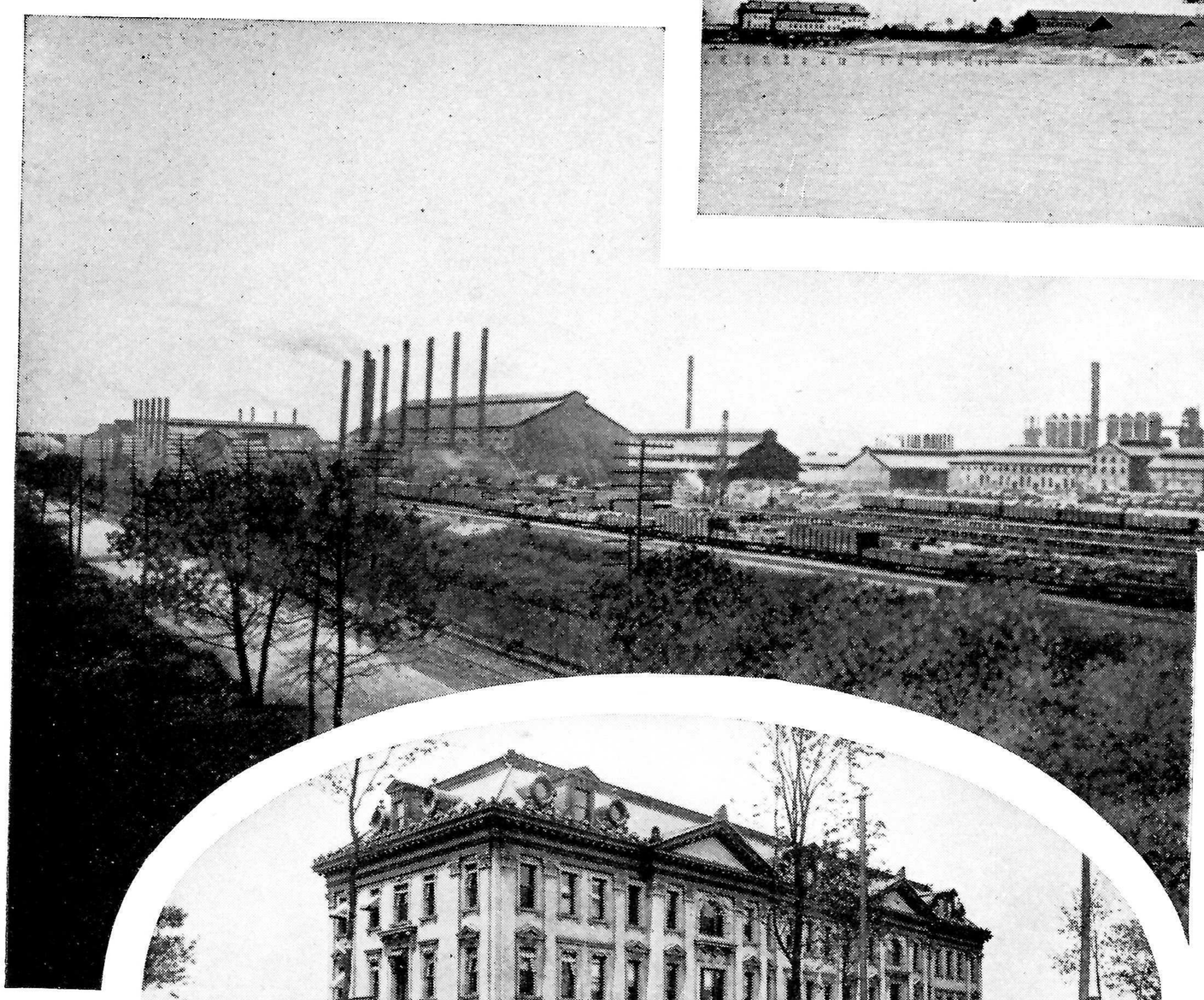
These instances could be multiplied indefinitely by examples *ad infinitum*.

BUFFALO AS A HOME, CONVENTION, AND SIGHT-SEEING CITY.

Buffalo has long been famed as one of the handsomest cities in the world. Her avenues, lined by magnificent residences, shaded by majestic elms, and paved with asphalt are at once the admiration and the wonder of all visitors. This city enjoys 357 miles of asphalt pavement, more smooth

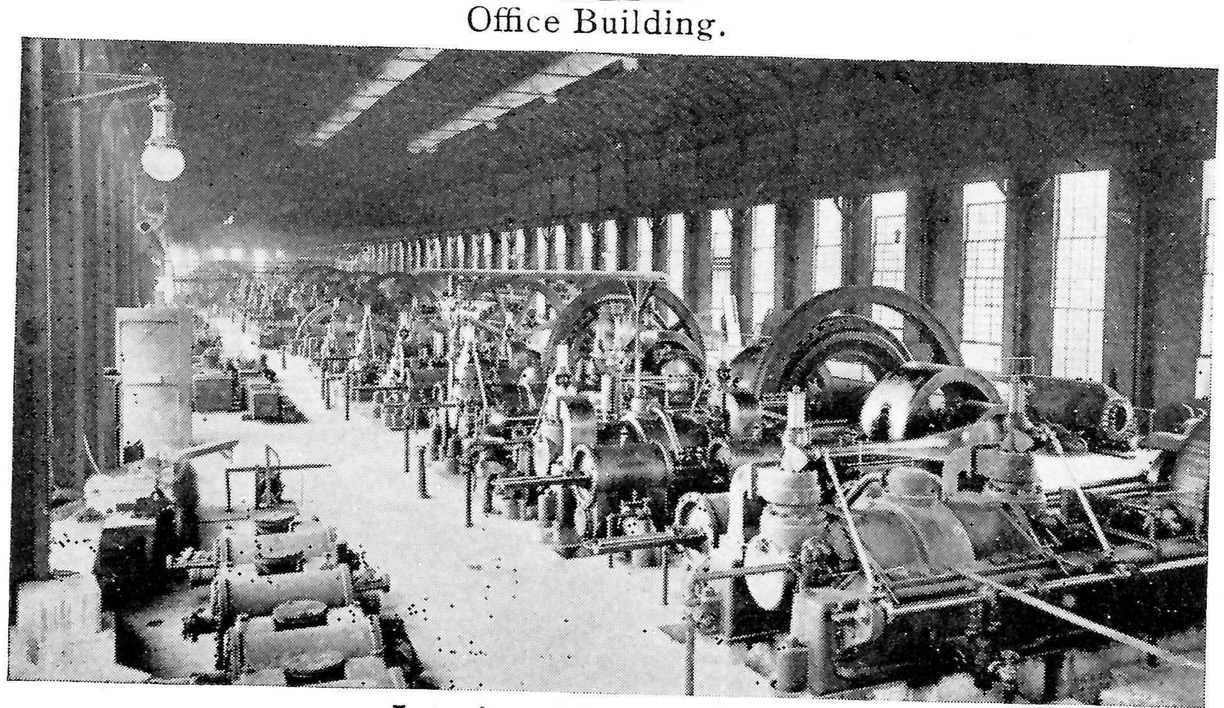


View from the Lake sh

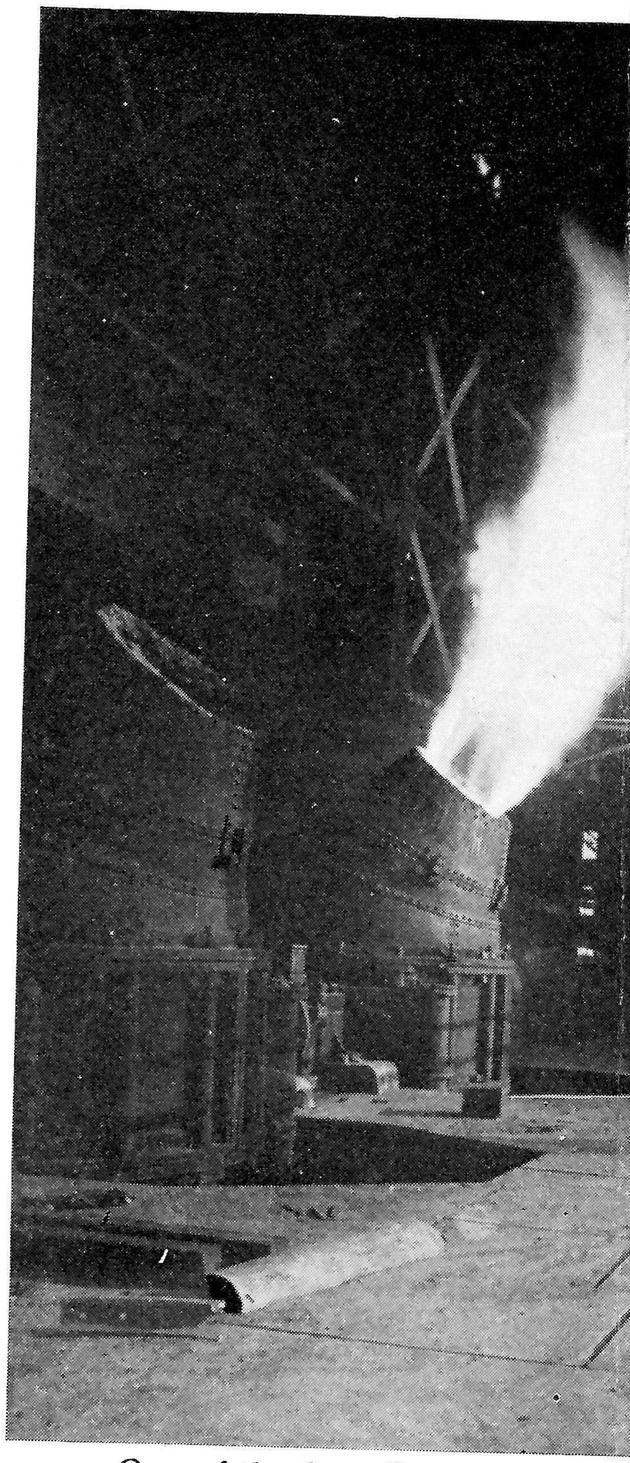




Office Building.



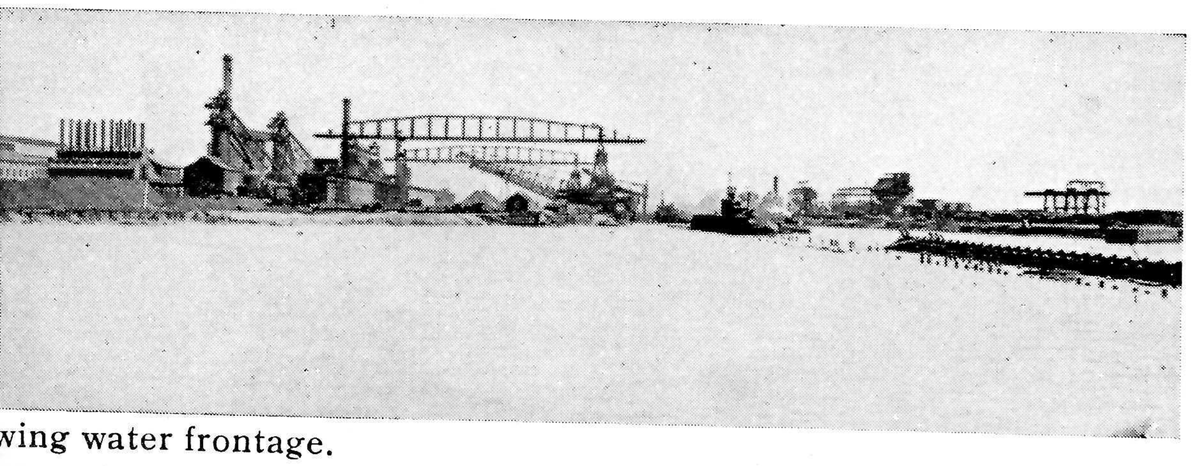
Interior of Power House.



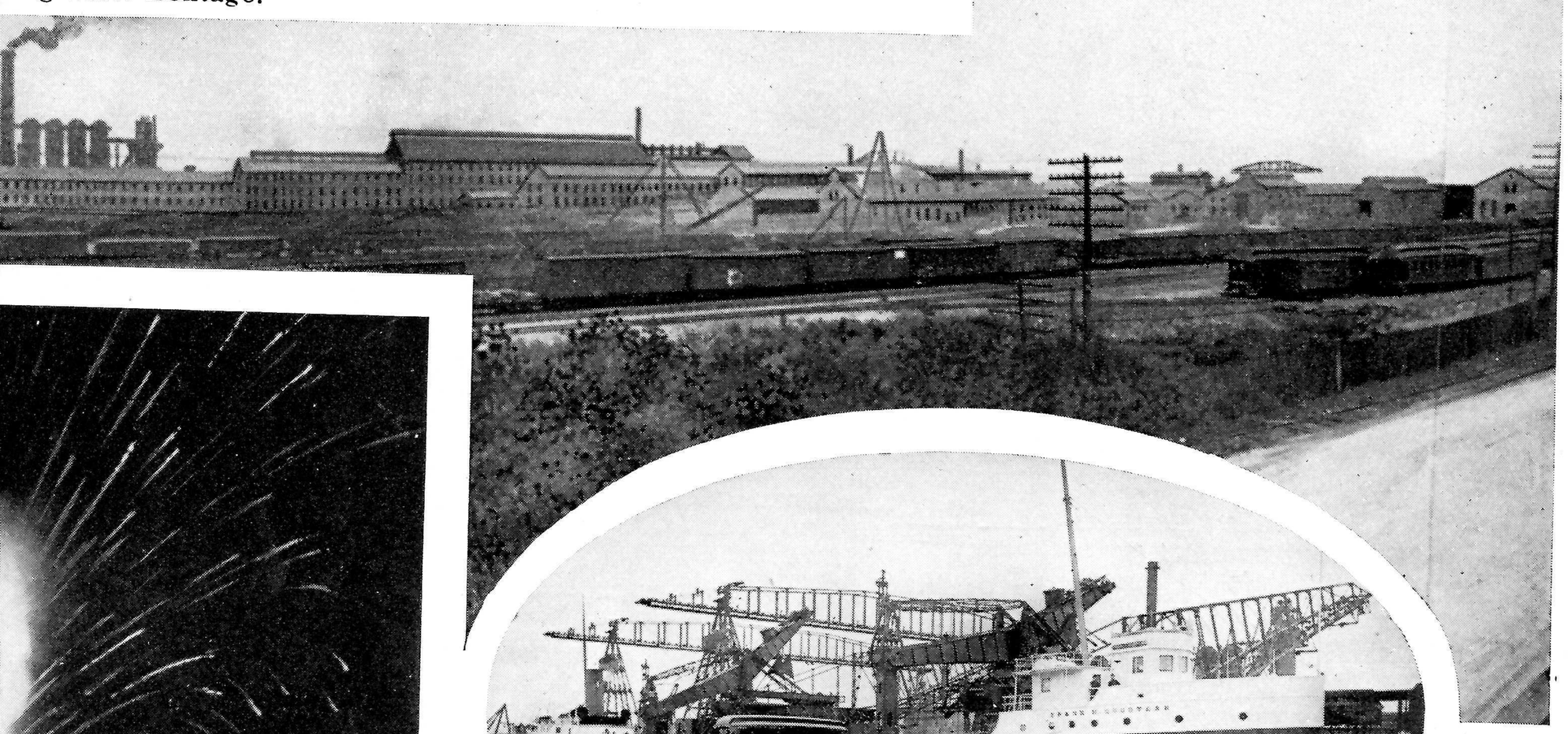
One of the four Converters in t

PLANT OF THE LACKAWA

Manufacturers of Steel Products. This is one of the largest indiv
and covering an area



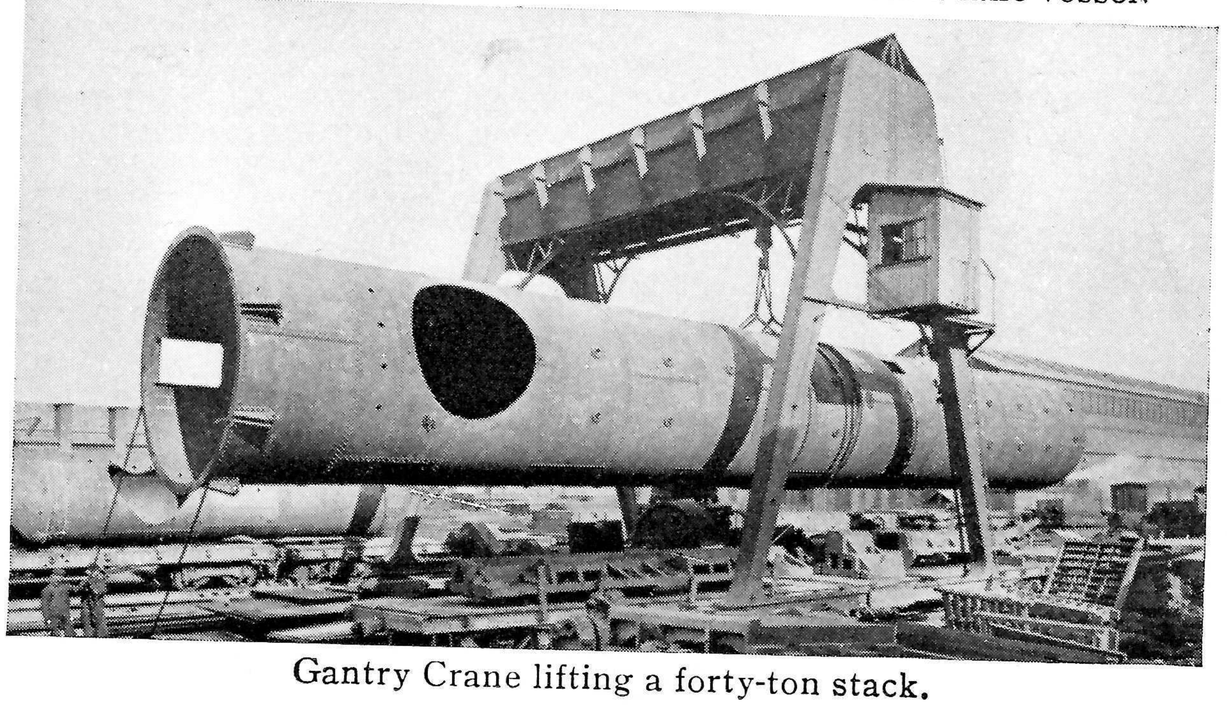
wing water frontage.





e Bessemer department.

Unloading Machinery, removing ore direct from a lake vessel.



Gantry Crane lifting a forty-ton stack.

NA STEEL COMPANY.

ual steel plants in the world, having a capital of $60,000,000,
f 1,100 acres.



Green & Wicks, Architects.

THE MUTUAL LIFE BUILDING.

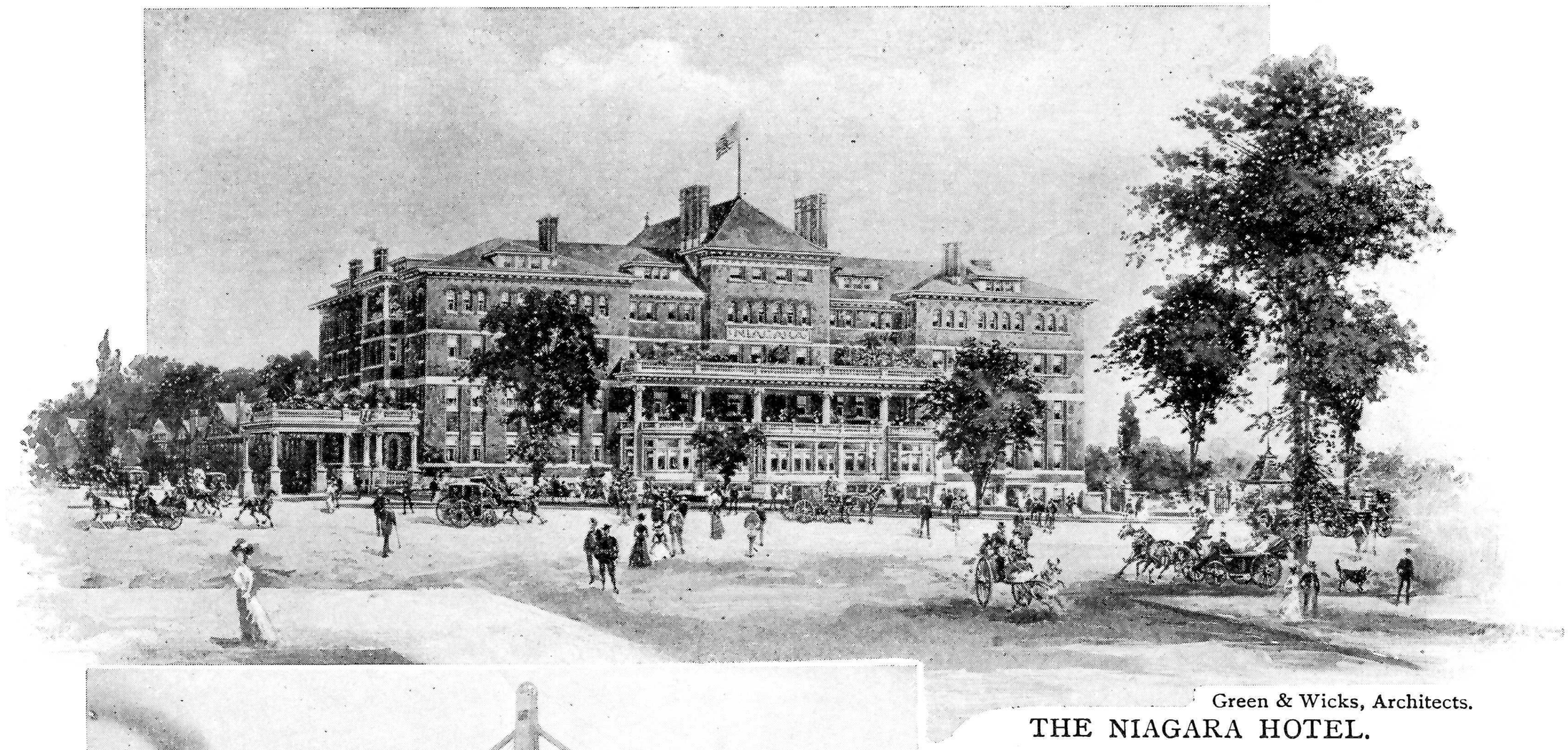
Buffalo Agency, Mutual Life Insurance Company of New York.

pavement than Paris, Washington, or any other city in the world. It is also the greatest "home city" in the world. The Island of Manhattan is owned by 42,000 individuals and corporations. Out of a population of 400,000 people in Buffalo the home-owning population is only 30,000 below the total registered vote at the last presidential election. Buffalo's ideal climate, her proximity to the Cataract of Niagara and the wonderful Gorge, makes her the greatest sight-seeing city in the country. No distinguished visitor from abroad would think of missing the Seventh Wonder of the World, or an inspection of the great Gorge where the history of the world, from the time it "was without form and void," is written. Not only is the record of the ages set down for the geologists in the Gorge of the Niagara but the history of three great nations is written in this wonderful neighborhood. From Fort



ELLICOTT SQUARE BUILDING.

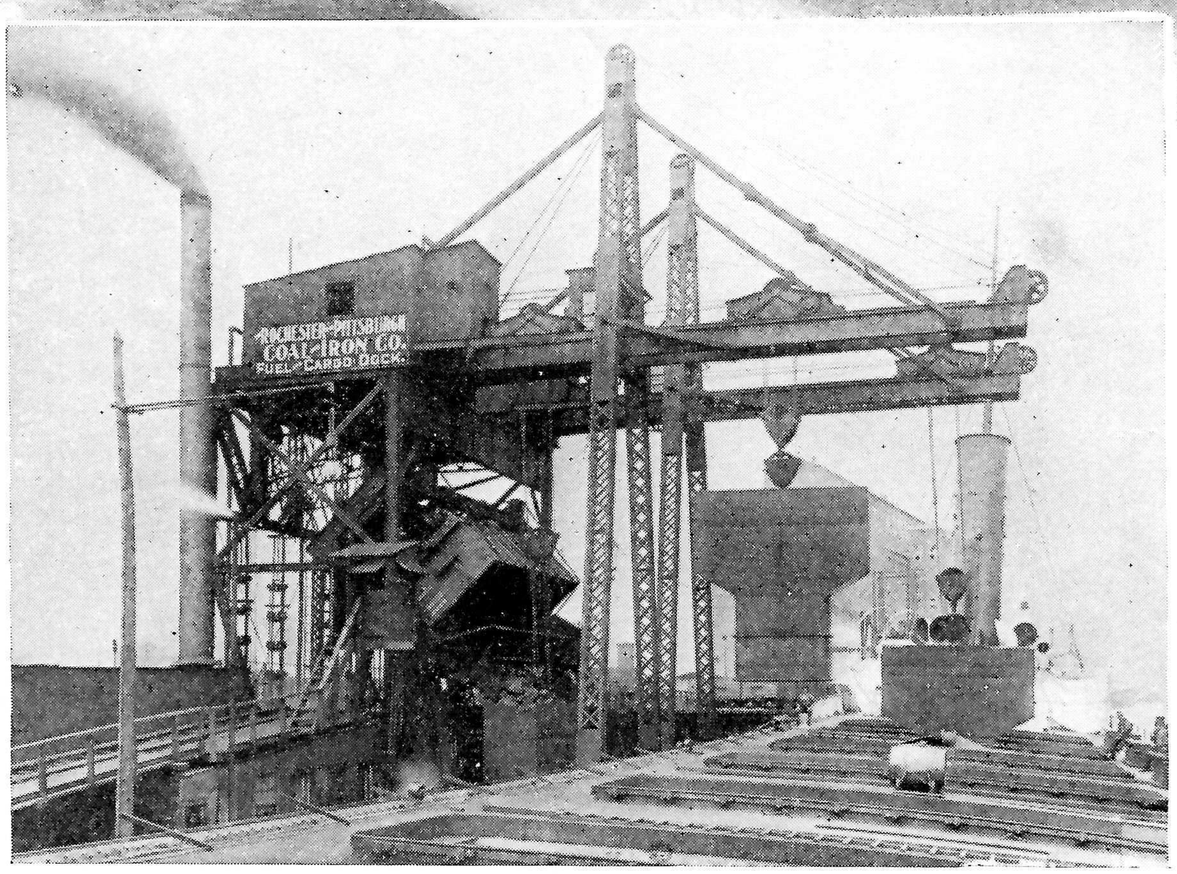
One of the largest office buildings in the world, covering a floor space of 4,730,700 feet.



Green & Wicks, Architects.

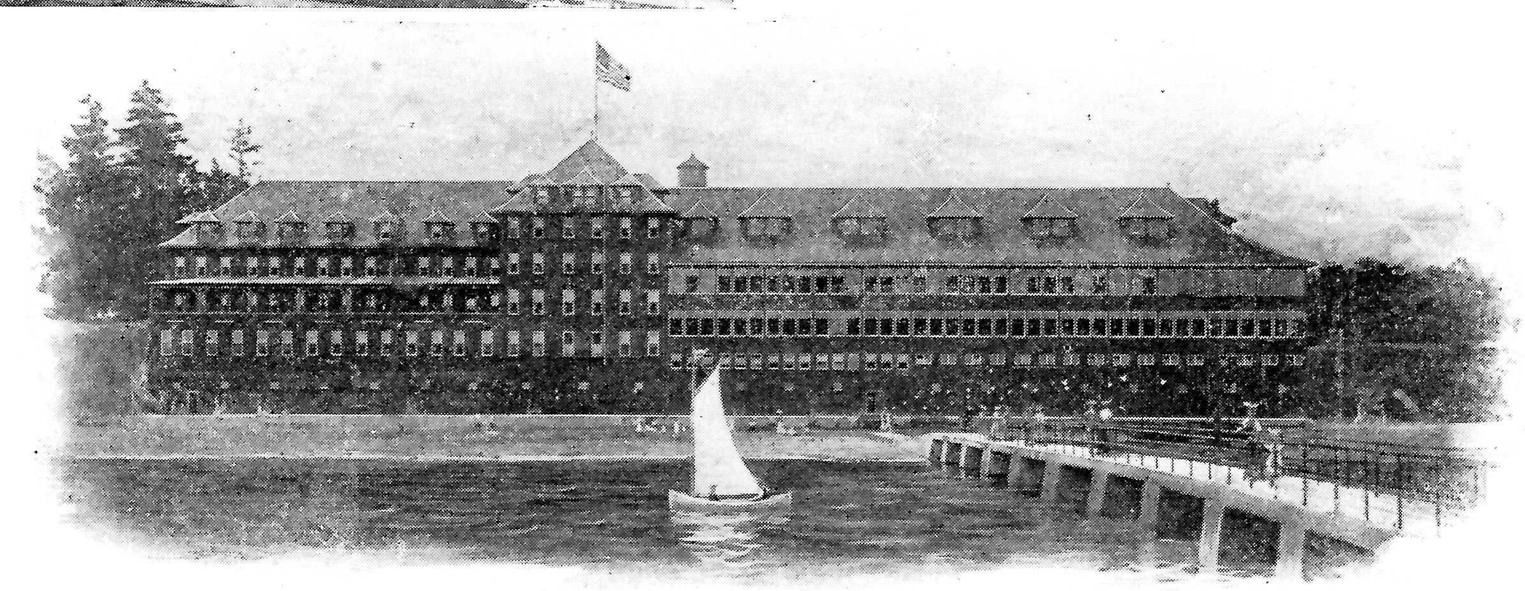
THE NIAGARA HOTEL.

Erie, at the foot of Lake Erie, to Fort Niagara on Lake Ontario, the entire frontier is rich in tragic, historic associations, the distance being practically a continuous battlefield, the scene of bloody conflicts, massacres, and slaughters. Lord Aberdeen said his most delightful experience in America was a trip along the Niagara Frontier from Buffalo to Youngstown, inspecting the battlefields of Fort



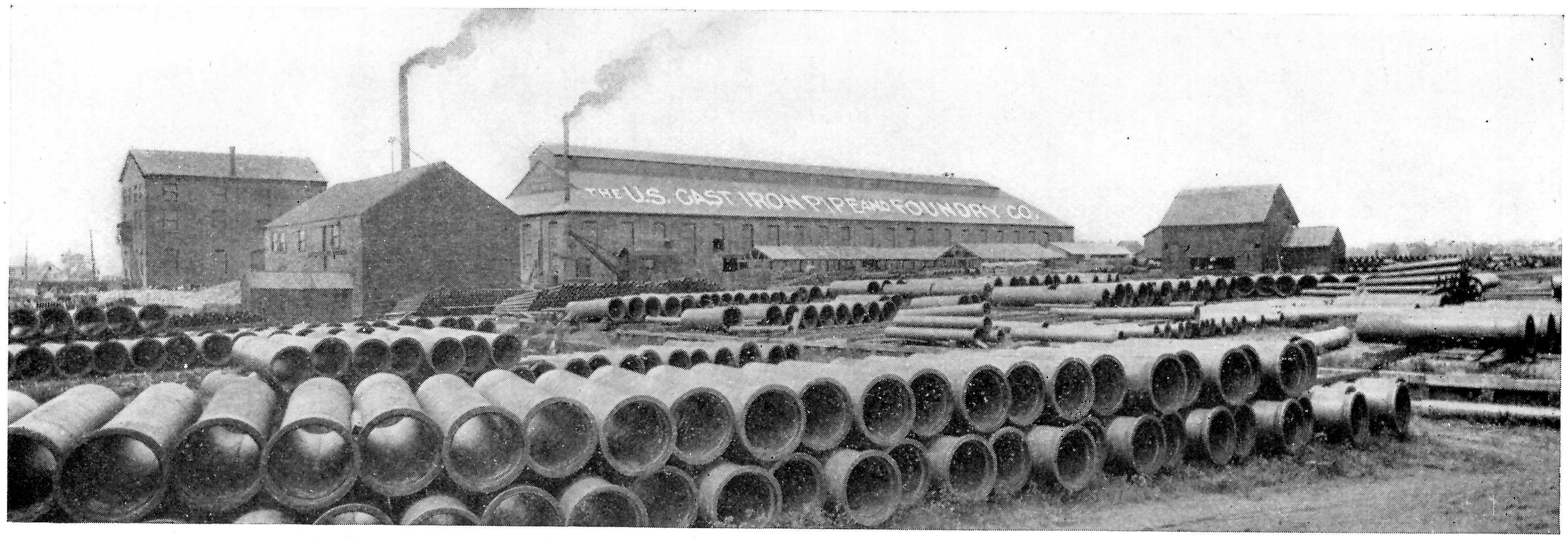
THE ROCHESTER & PITTSBURG COAL & IRON CO.'S CAR DUMPING MACHINE.

Used in transferring bituminous coal from cars to lake vessels. Capacity, four thousand tons per day of ten hours.



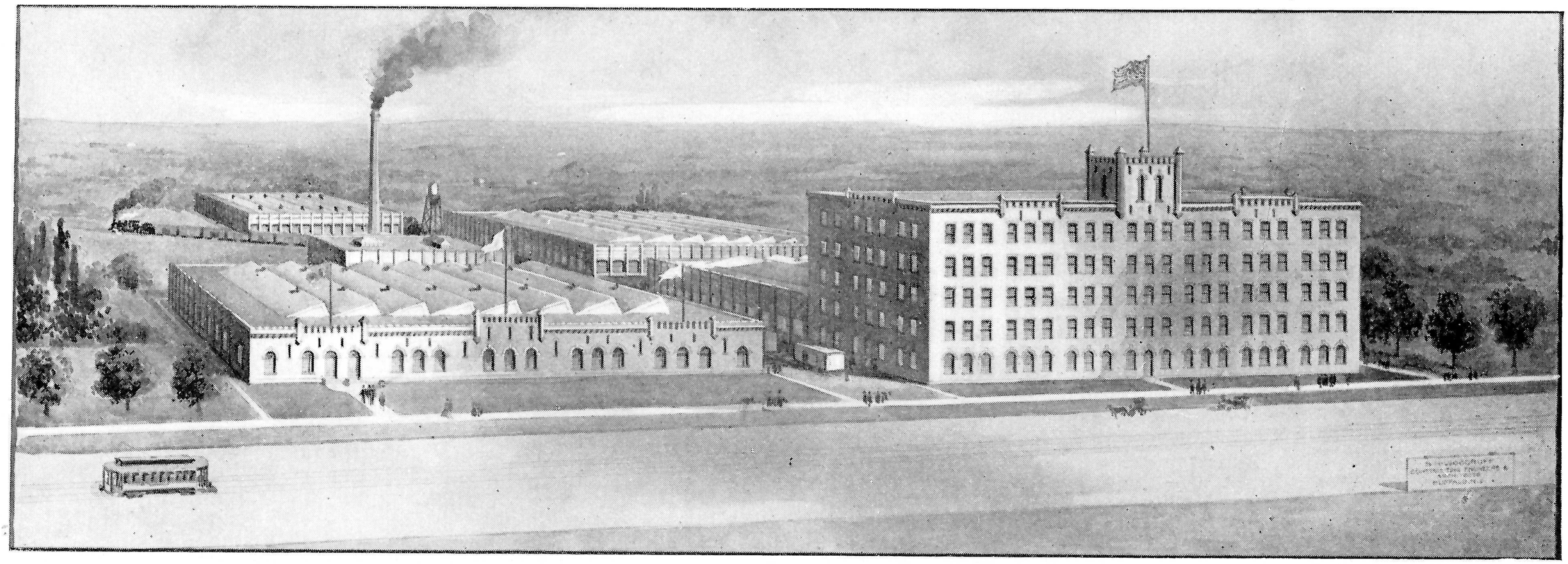
THE OLCOTT HOTEL.

Located at Olcott Beach — Buffalo's charming summer resort.



UNITED STATES CAST IRON PIPE AND FOUNDRY CO. (BUFFALO PLANT).

This firm operates fourteen other plants in different cities, with general offices in New York City.



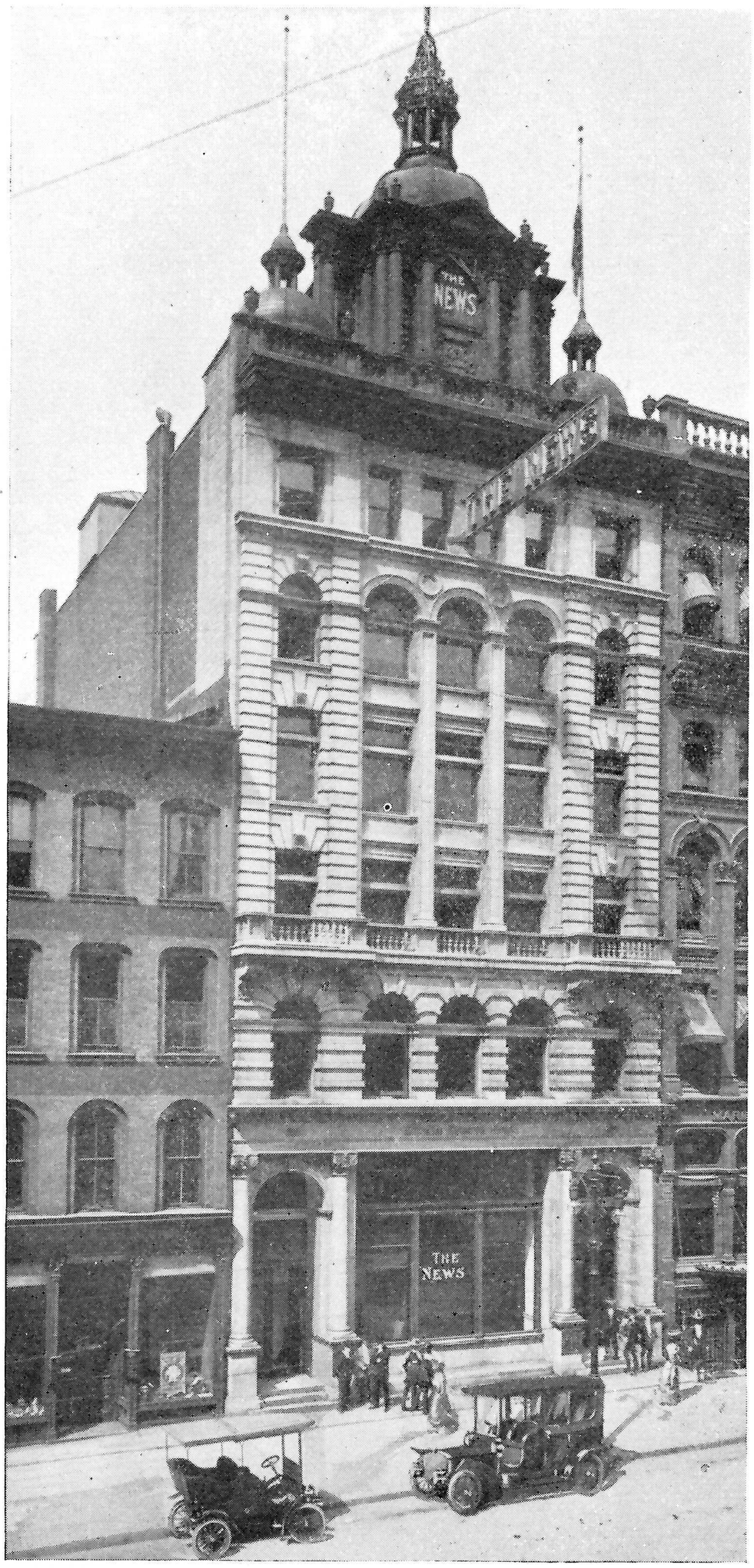
S. H. Woodruff, Architect.

THE L. M. ERICSSON TELEPHONE MANUFACTURING CO.

Manufacturers of Telephone and Switch Board Equipments.

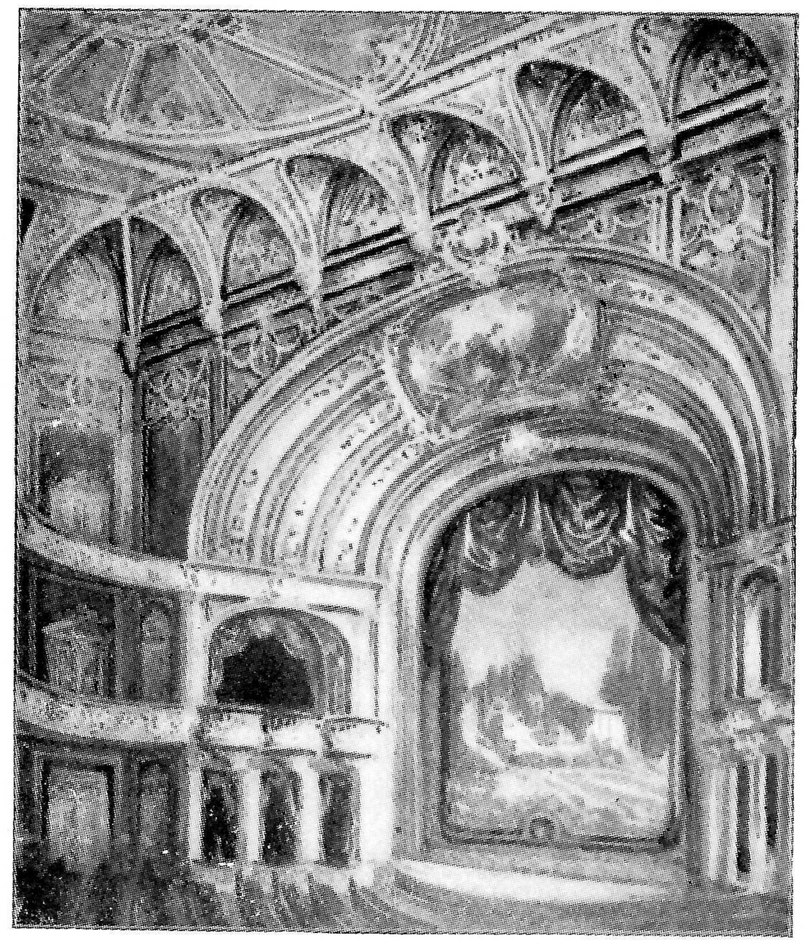
Erie, Buffalo, Black Rock, Lundy's Lane, Chippawa, and Queenstown Heights.

With this romantic environment it is easy to understand why Buffalo is such a popular convention and sight-seeing city.



BUILDING OF THE BUFFALO NEWS.

Devoted exclusively to publishing the Buffalo Evening and Sunday News.



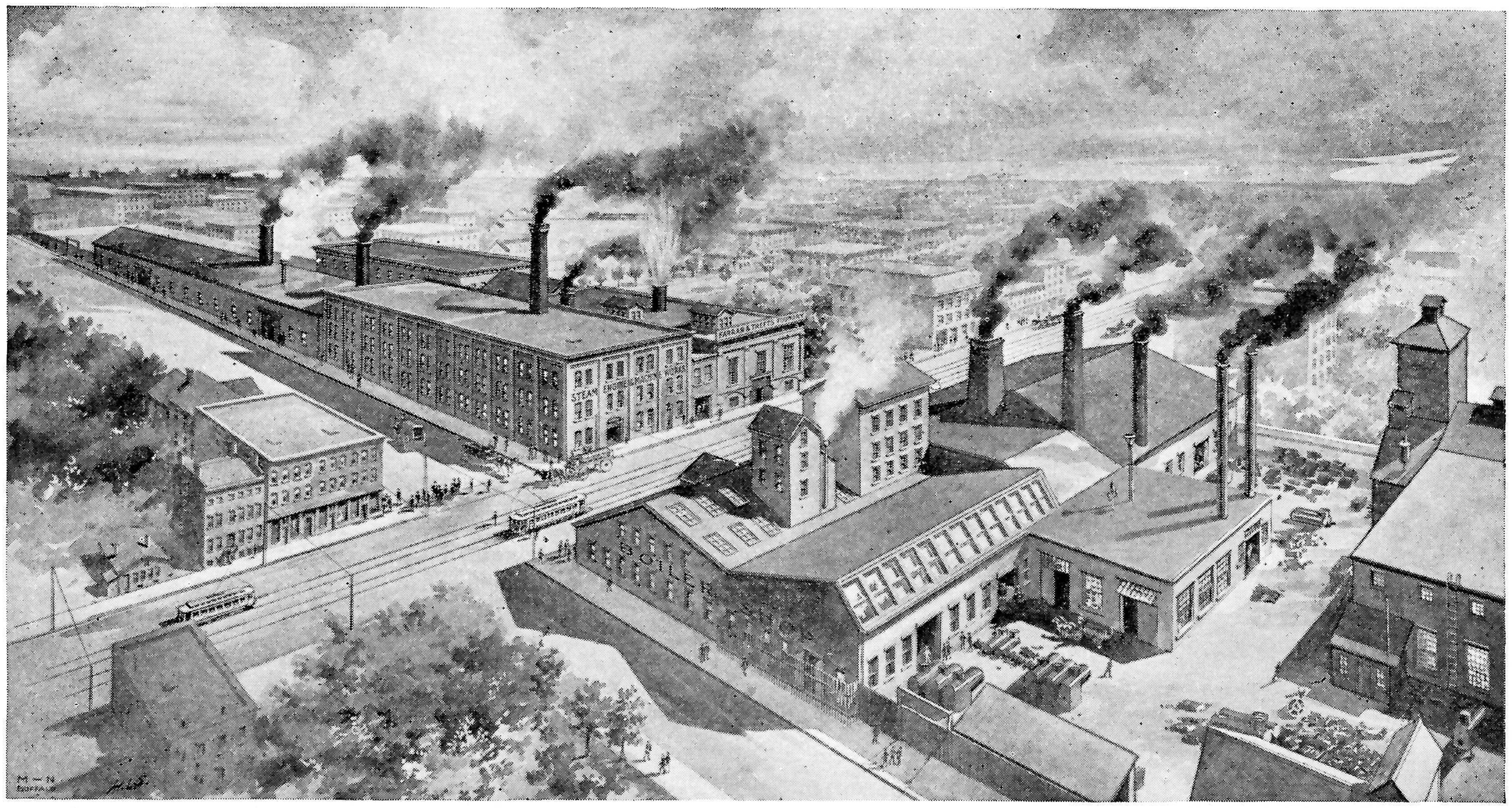
Esenwein & Johnson, Architects.

INTERIOR VIEW OF TECK THEATER.

But Buffalo does not depend upon historic romanticism for attractions for guests or entertainment of visitors. Her miles of Parkways and beautiful Parks; her Zoological Gardens; her Botanical Gardens; the wonderful Albright Art Gallery built entirely of marble, the gift of John J. Albright, and costing $750,000 exclusive of the site; the inviting waters of the Niagara River and Lake Erie; the Public Libraries and great Churches, are quite in keeping with Buffalo's importance and progressiveness.

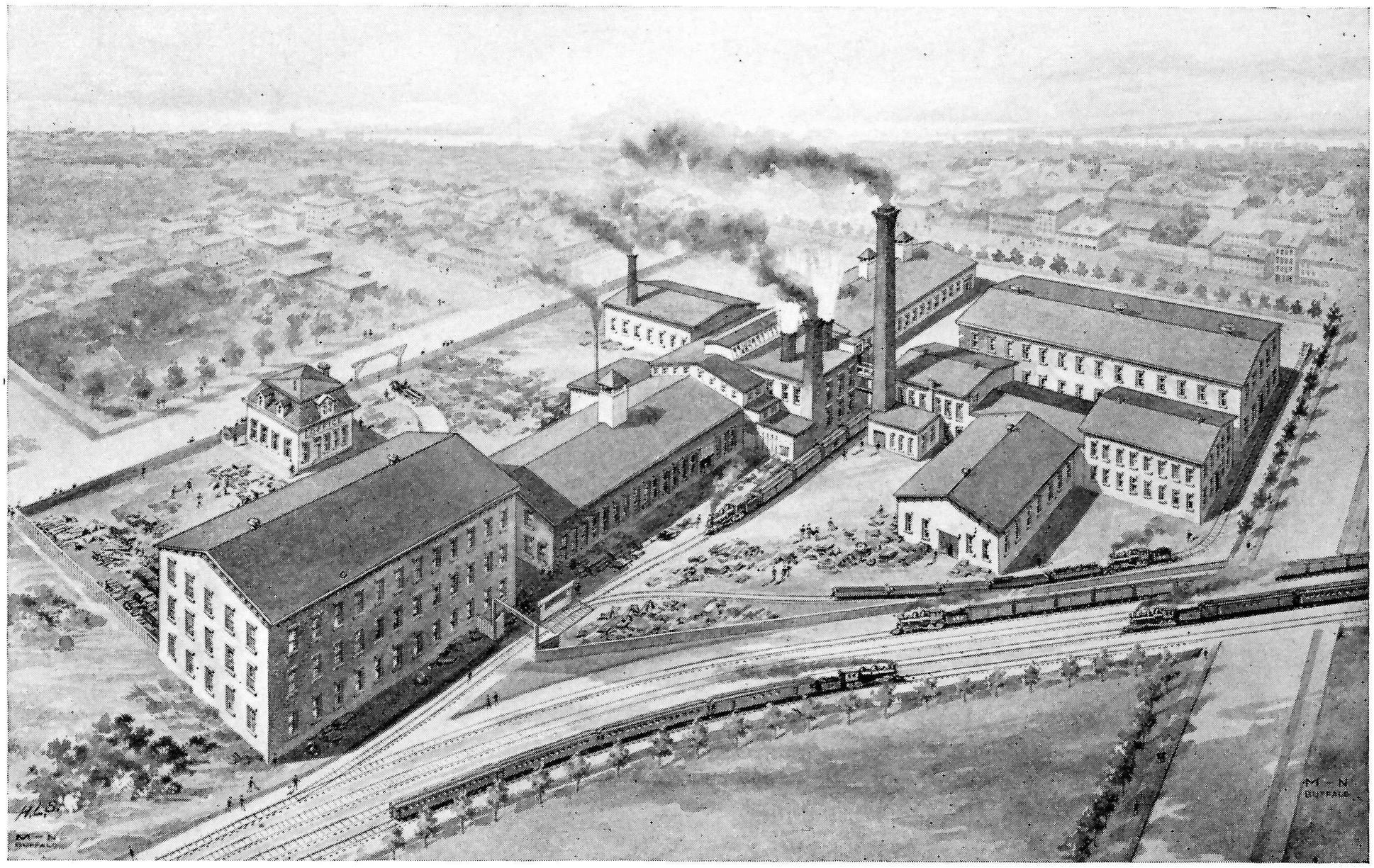
INTERNATIONAL RAILWAY COMPANY.

One of the delightful features of life and business in Buffalo is the splendid urban and interurban service provided by the trolley lines of the International Railway Company. It is regarded as one of the best-equipped systems in the country, with 350 miles of trackage in Buffalo and along the Niagara Frontier. The cars are not only operated but are also heated and



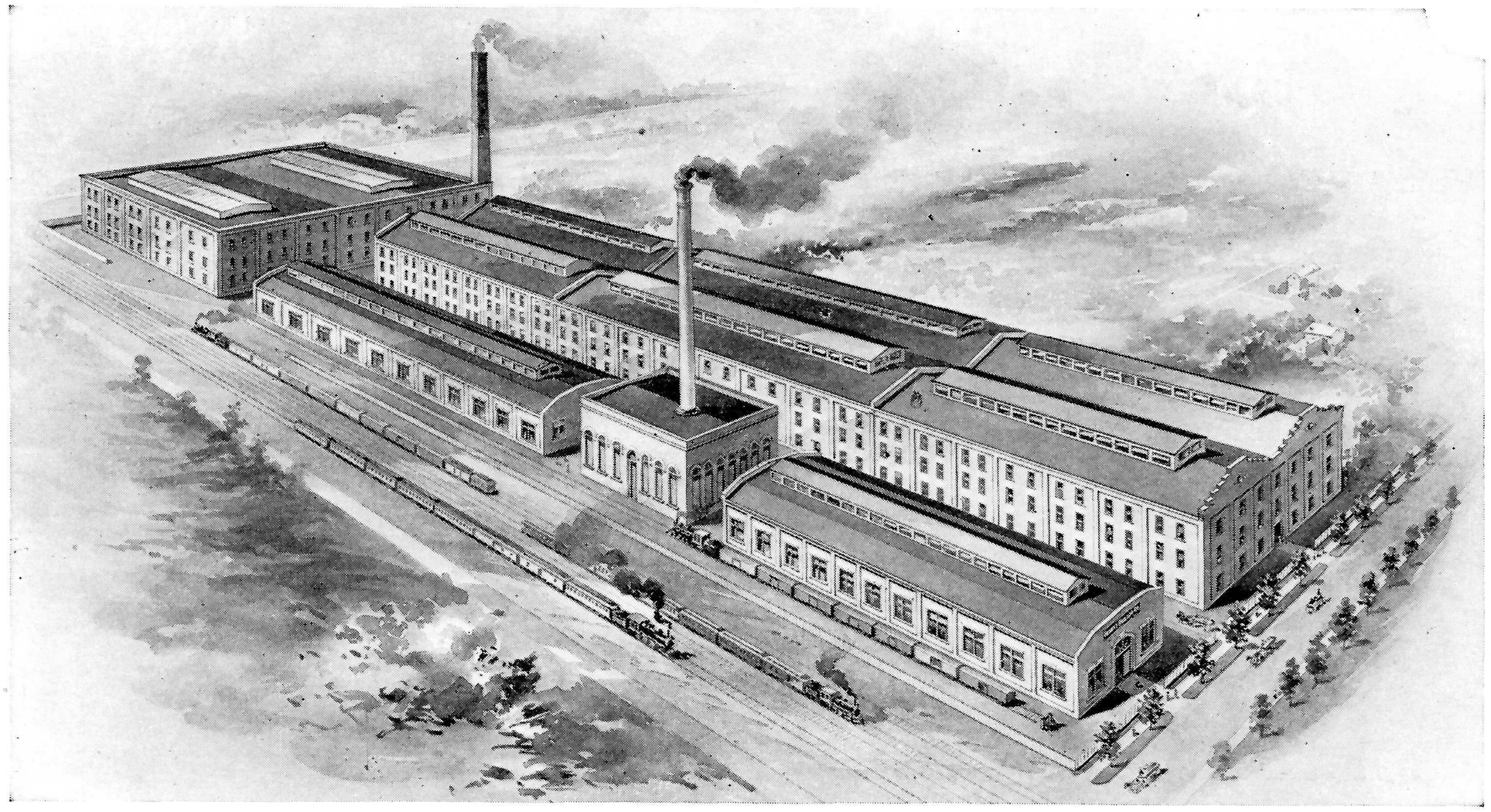
PLANT OF FARRAR & TREFTS.

Manufacturers of Boilers, Tanks, Steam and Gas Engines, Propeller Wheels, Brass Castings, and Machine Work.



EAST BUFFALO IRON WORKS.

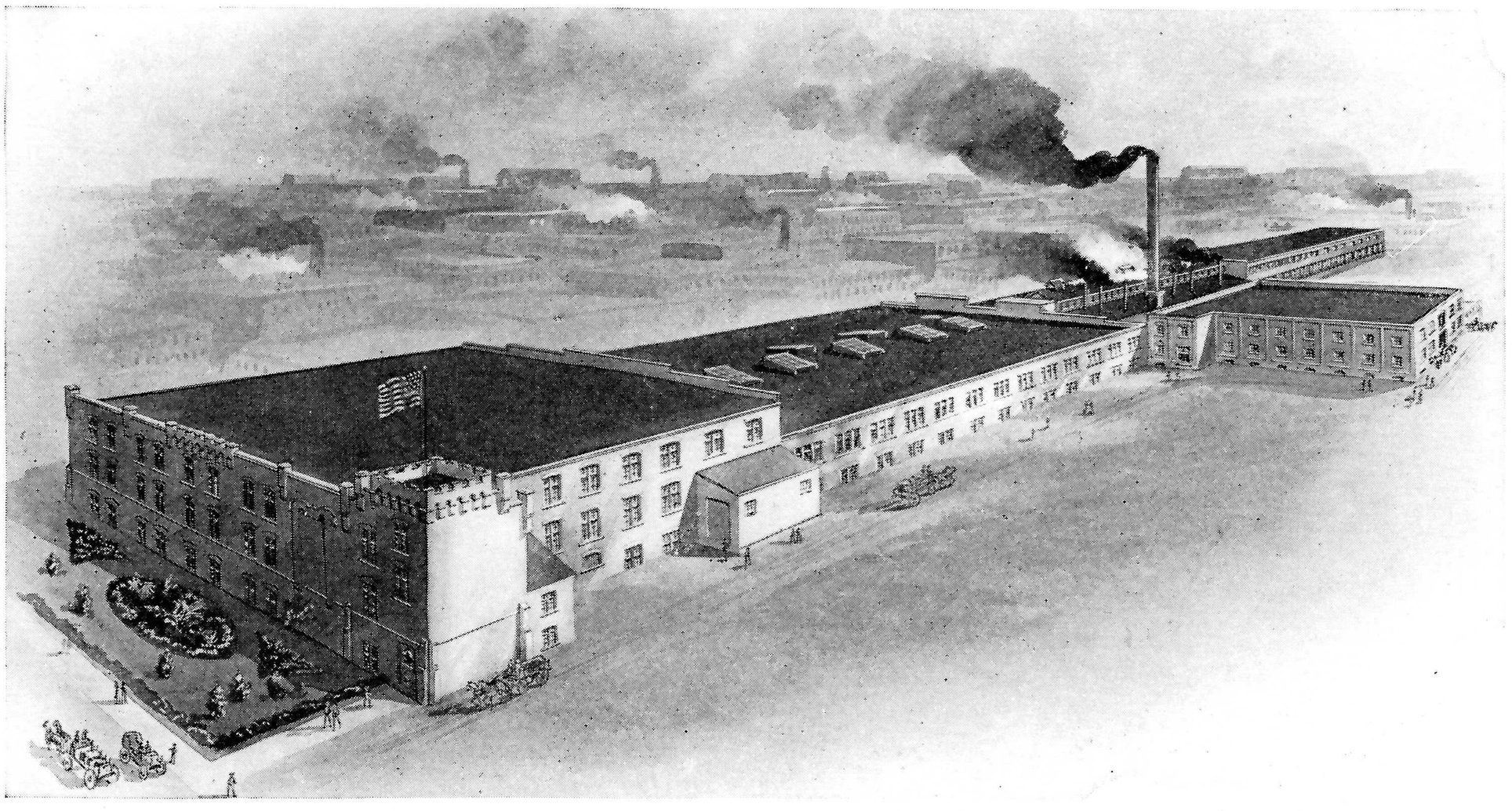
Manufacturers of Castings of every description. Capacity 100 tons per day.



S. H. Woodruff, Architect.

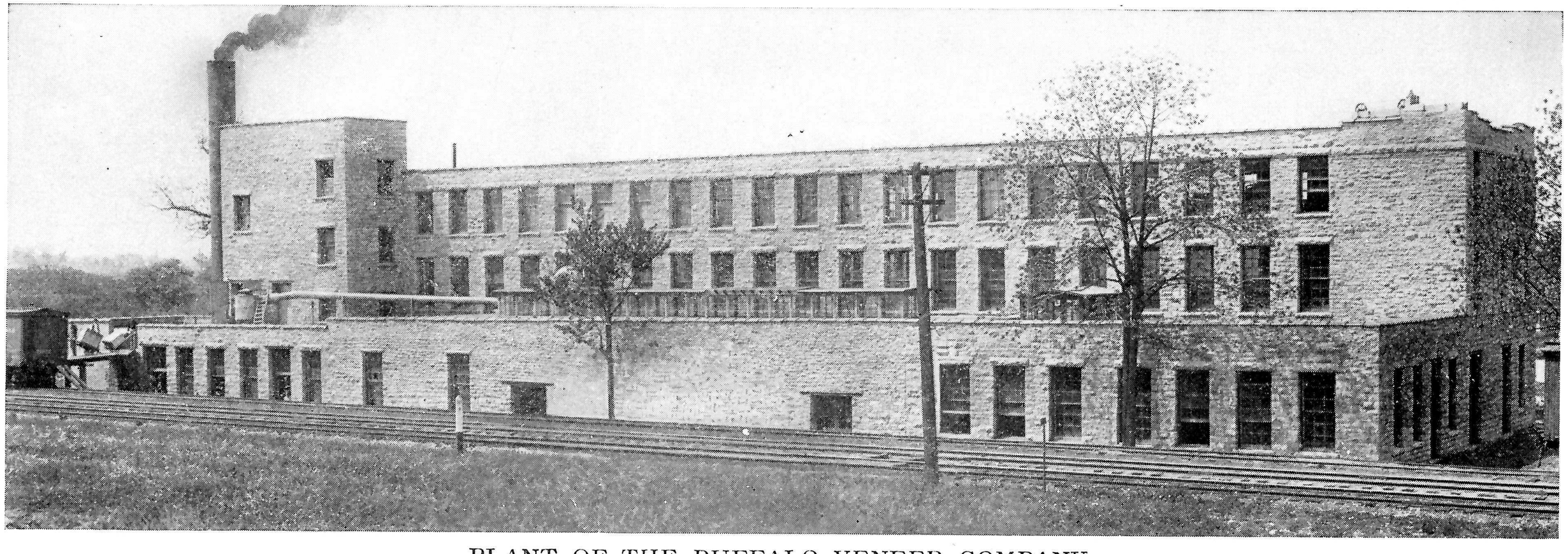
WORKS OF HEWITT RUBBER COMPANY.

Manufacturers of Mechanical Rubber Goods for Railroads.



BUFFALO PLANT, THE McKINNON DASH CO.

Manufacturers of Carriage and Automobile Dashes and Fenders. Also plants at St. Catharines, Ont., Troy, and Cincinnati, O.



PLANT OF THE BUFFALO VENEER COMPANY.
Producers of Veneers of all kinds.



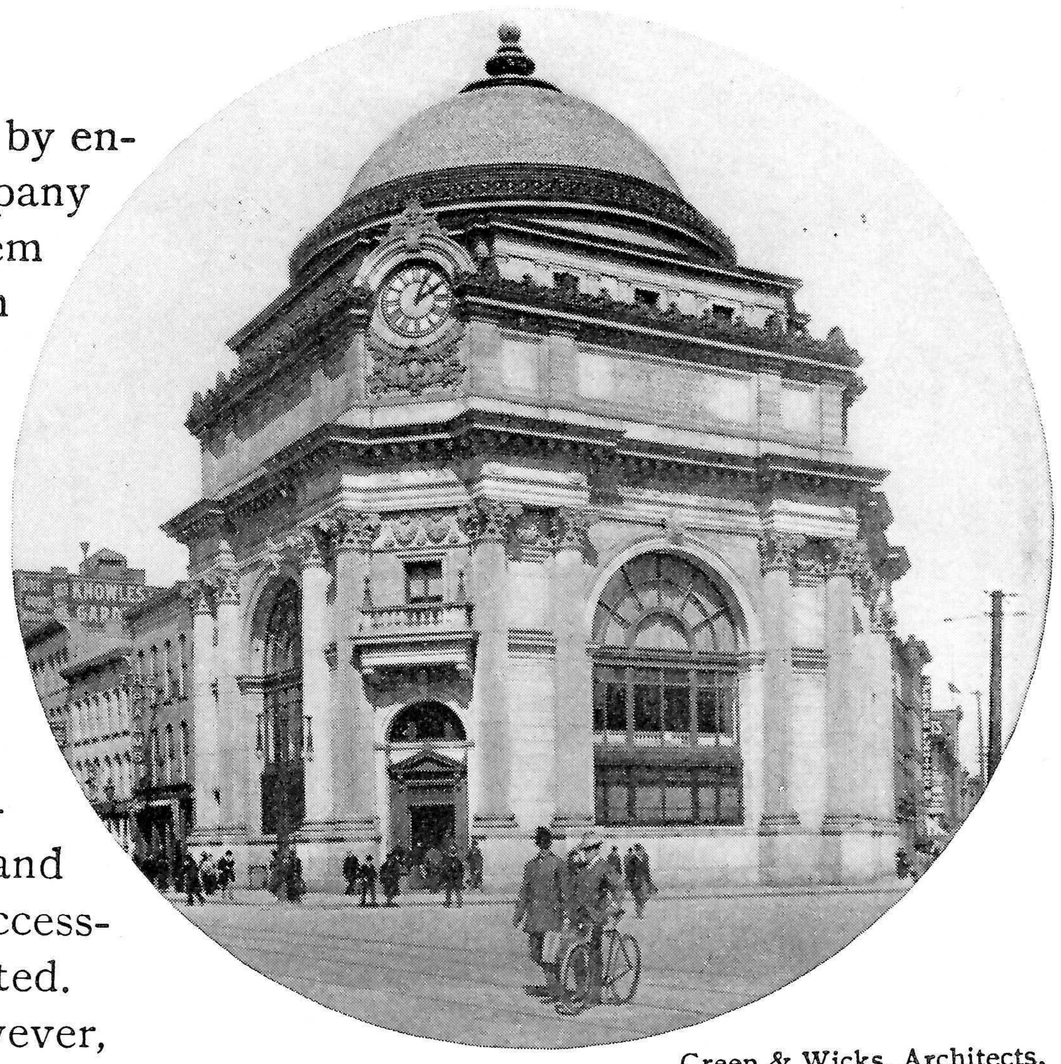
Esenwein & Johnson, Architects.

BUFFALO PLANT, GENERAL RAILWAY SIGNAL CO.
Manufacturers of Railway Signal Appliances.

illuminated by electricity, all furnished by energy from the great cataract. The company operates a complete interchangeable system of transfers which renders every section of the city accessible for the payment of one five-cent fare.

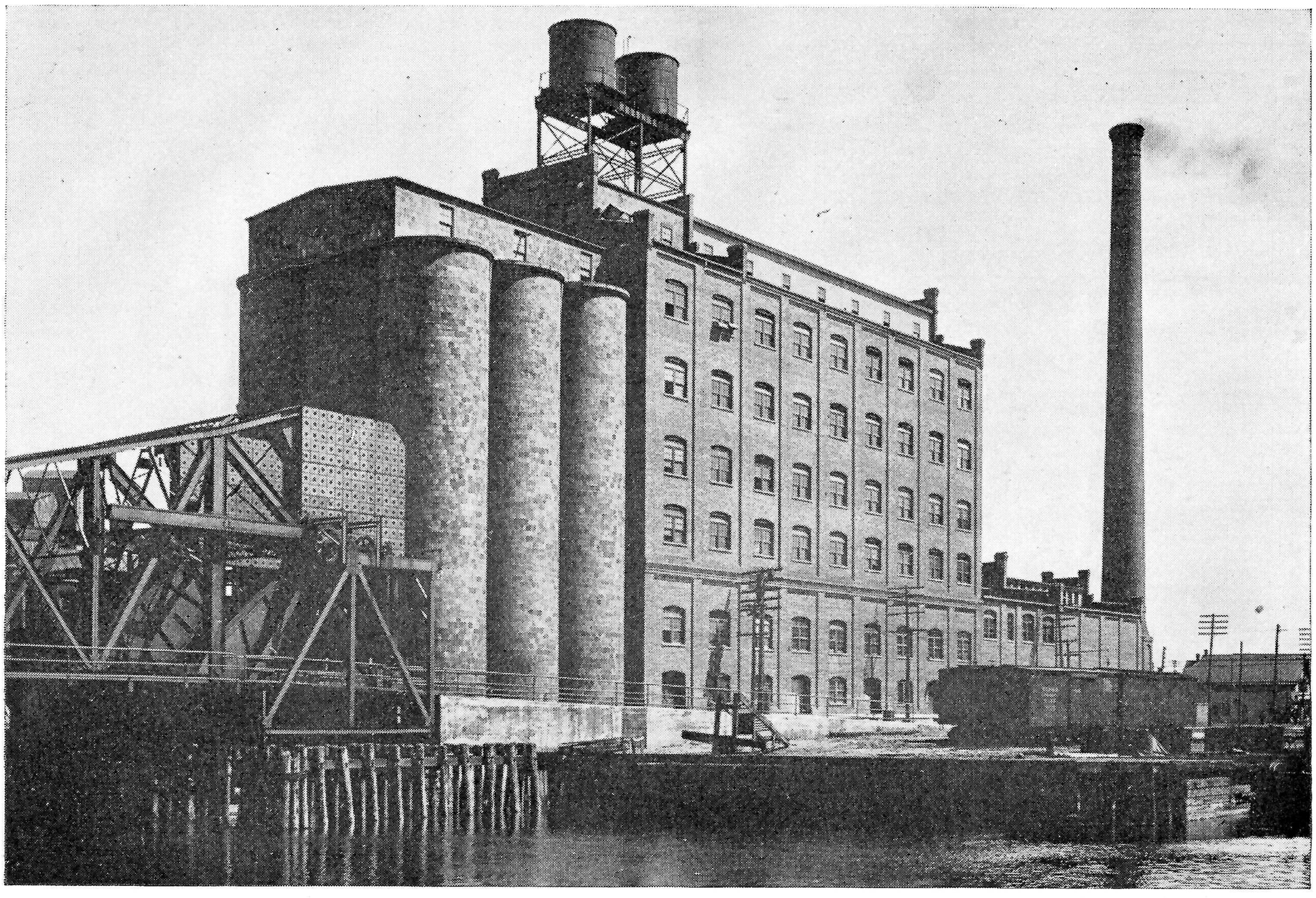
Originally this magnificent trolley system was a number of separate small lines. Three of them were in the city and others were operated through adjacent country. When all were merged into one great organization the resultant advantages were inevitable. The residence sections not only were enlarged and enhanced in value but were made more accessible and attractive than any had anticipated.

One of the greatest benefits, however, came from the opening up of industrial sites



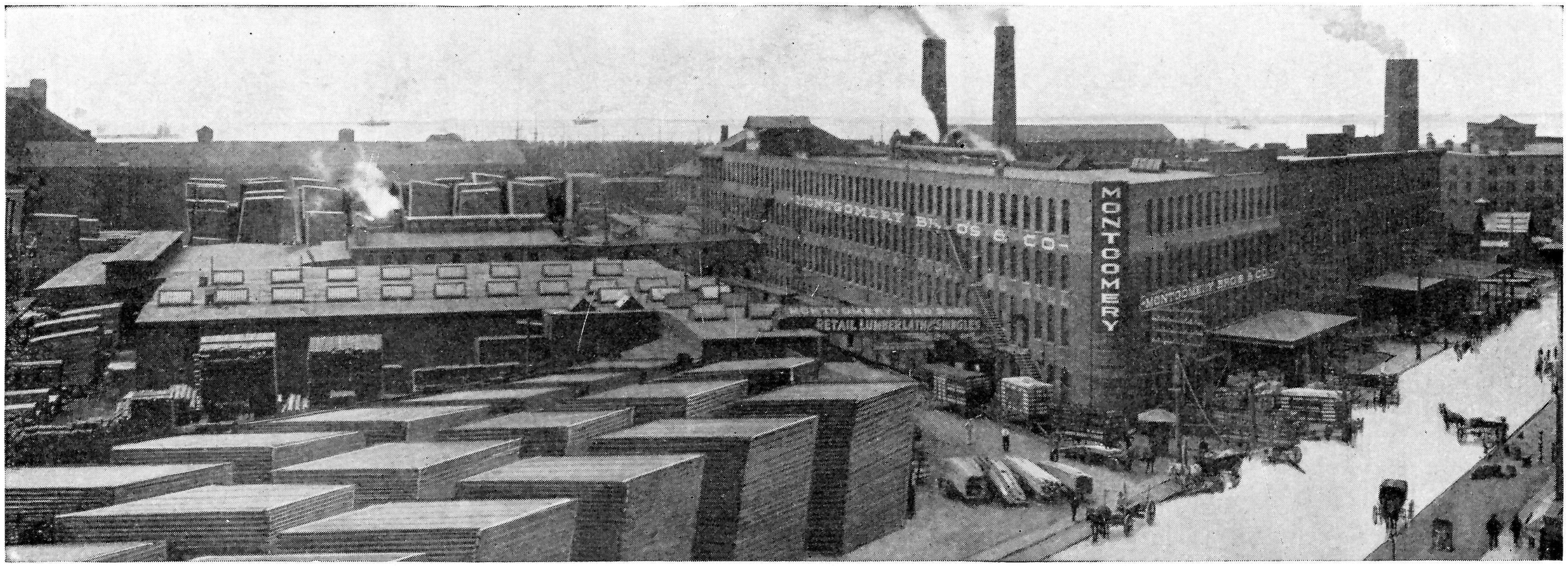
Green & Wicks, Architects.

THE BUFFALO SAVINGS BANK.



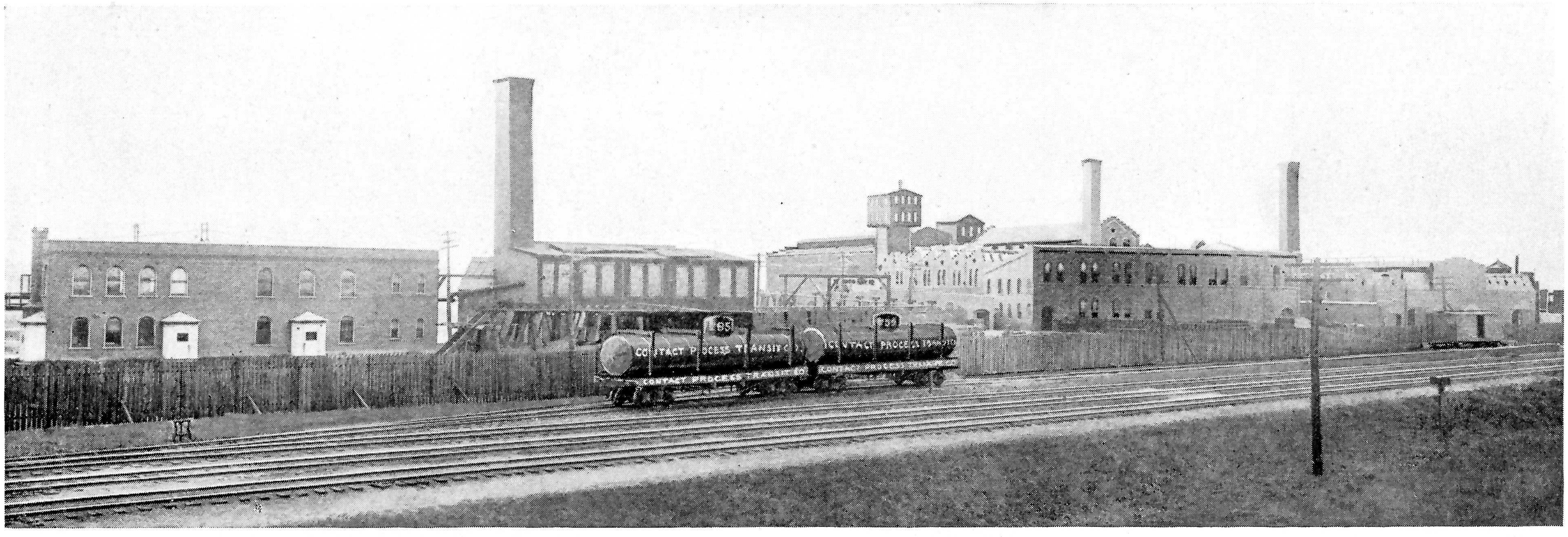
BUFFALO PLANT, WASHBURN-CROSBY COMPANY.

Manufacturers Gold Medal Flour.



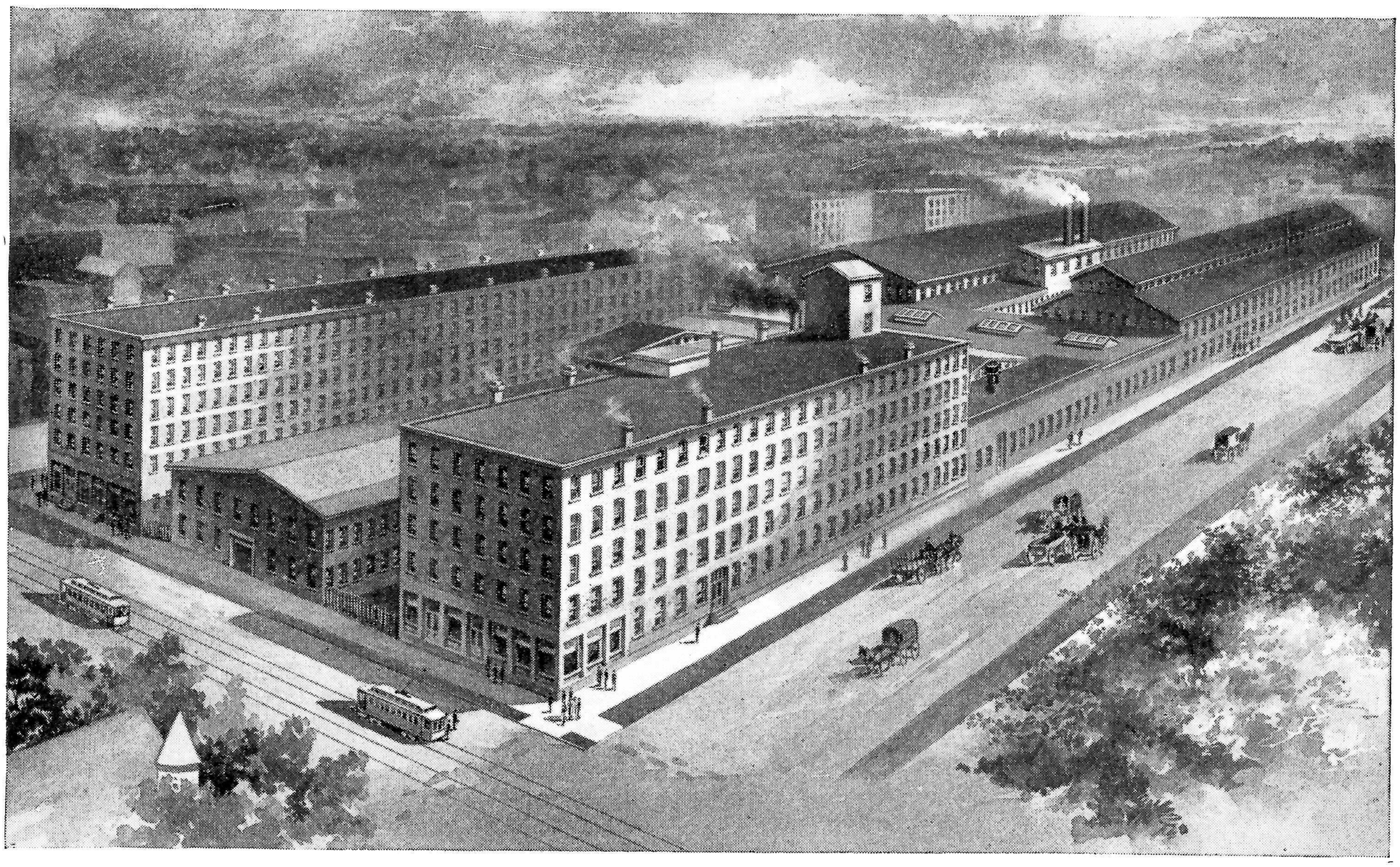
PLANT OF MONTGOMERY BROS. & CO.

Wholesale and Retail Lumber, Mill Work, etc.



BIRD'S-EYE VIEW, THE CONTACT PROCESS CO. (Built 1895.)

Independent Manufacturers of Commercial, High Strength Acids and Ammonia.



WORKS OF THE BUFFALO FORGE COMPANY.

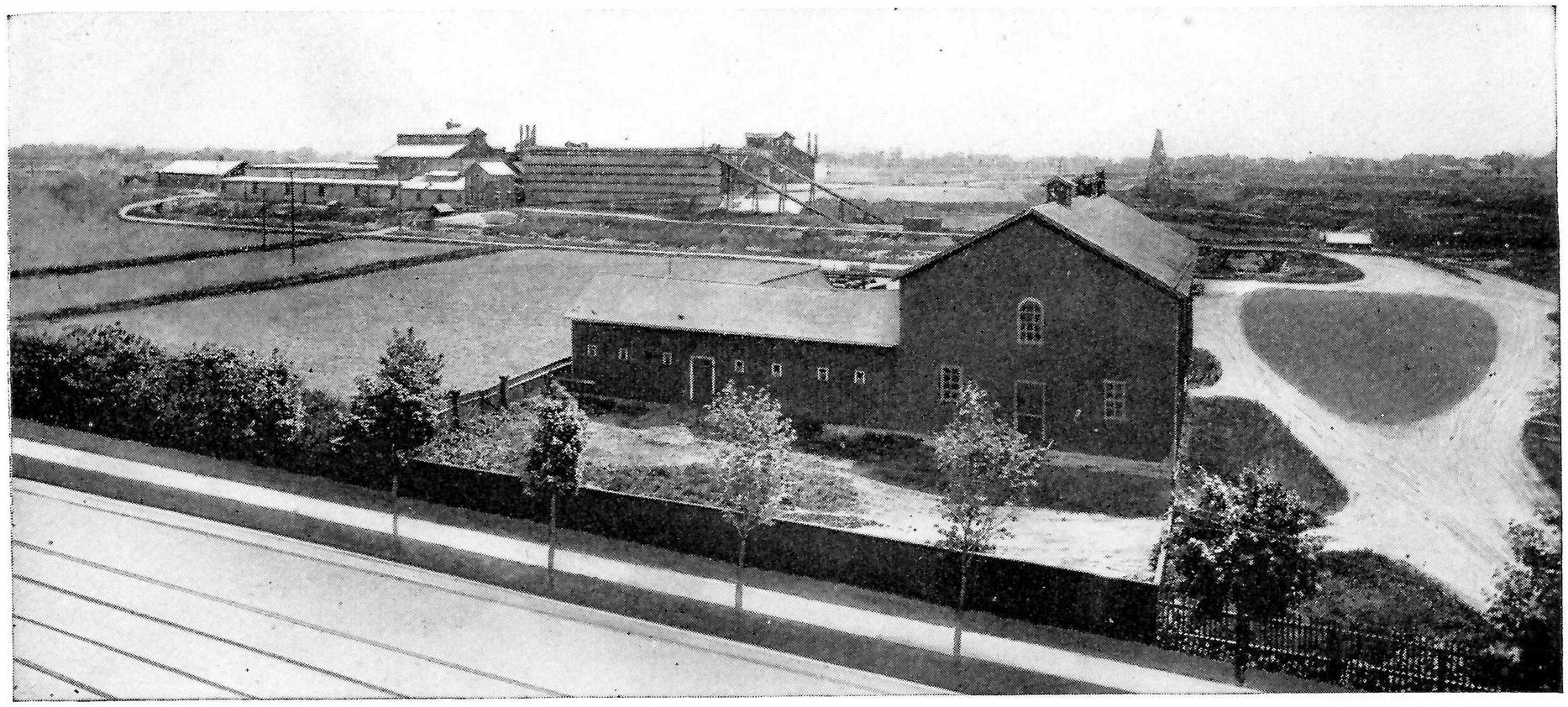
Engine and Pump Builders, Fan System of Heating, Ventilating, and Drying, Mechanical Draft Forges, Blowers, and Fans for all purposes.



BUILDING OF THE FRONTIER TELEPHONE COMPANY.

The most modern and well equipped telephone exchange in Western New York.

through the perfecting of this great trolley system. Buffalo enjoys the unique distinction of having all its industries, on every side, within ready reach of the heart of the city. Many industrial centers experience the great disadvantage of having their industries wellnigh isolated, in that they are away from any easy and frequent means of communication apart from telephones. Not so Buffalo. Here an industry may be a mile or twenty miles out from the center of the city. It is not isolate. It may be reached at once and directly by trolley. The desirability and value of these exceptional conditions are noted instantly by visitors. Every

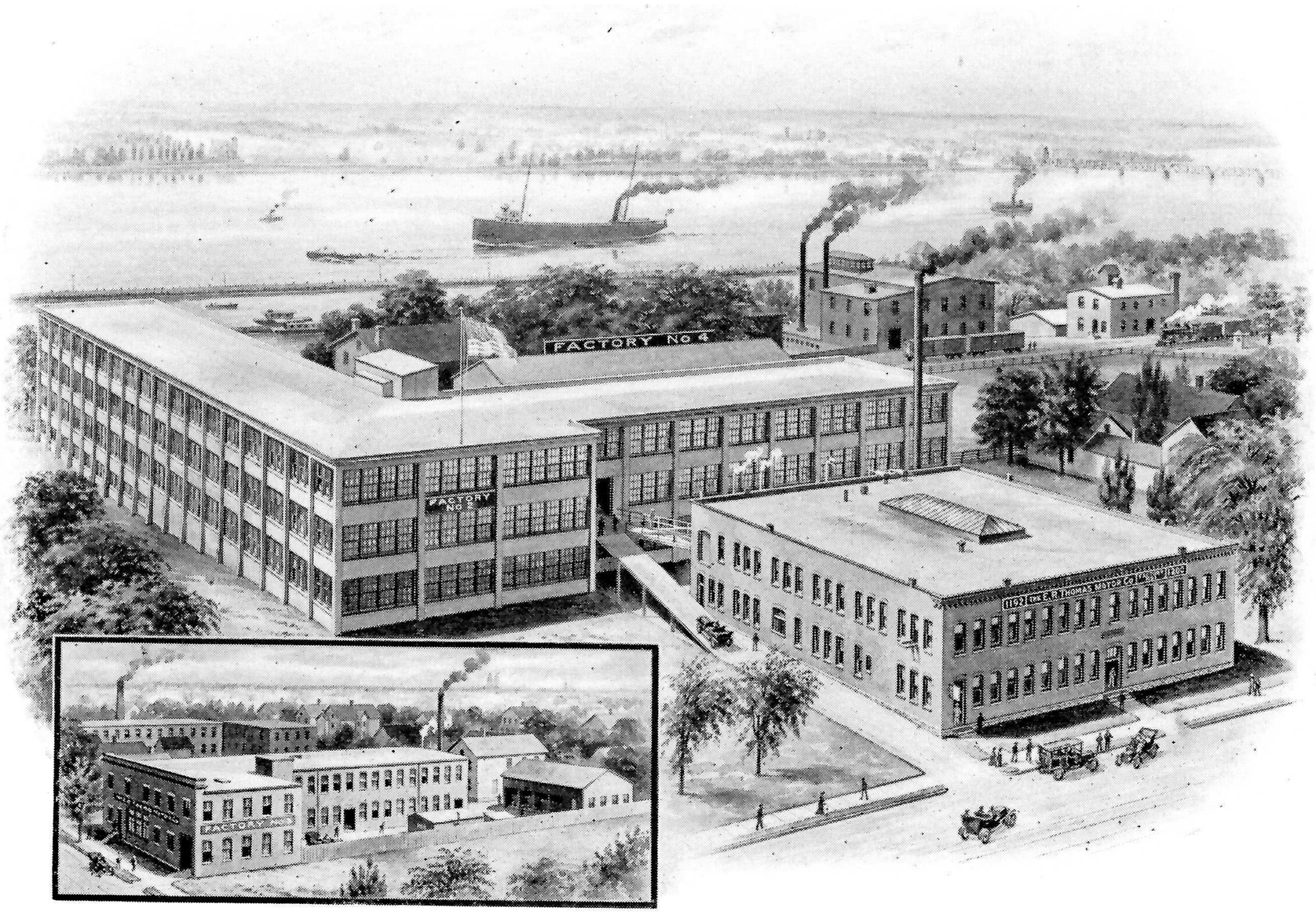


THE BUFFALO CEMENT COMPANY.

View showing portion of plant and quarries. Manufacturers of Cement, and quarry operators.



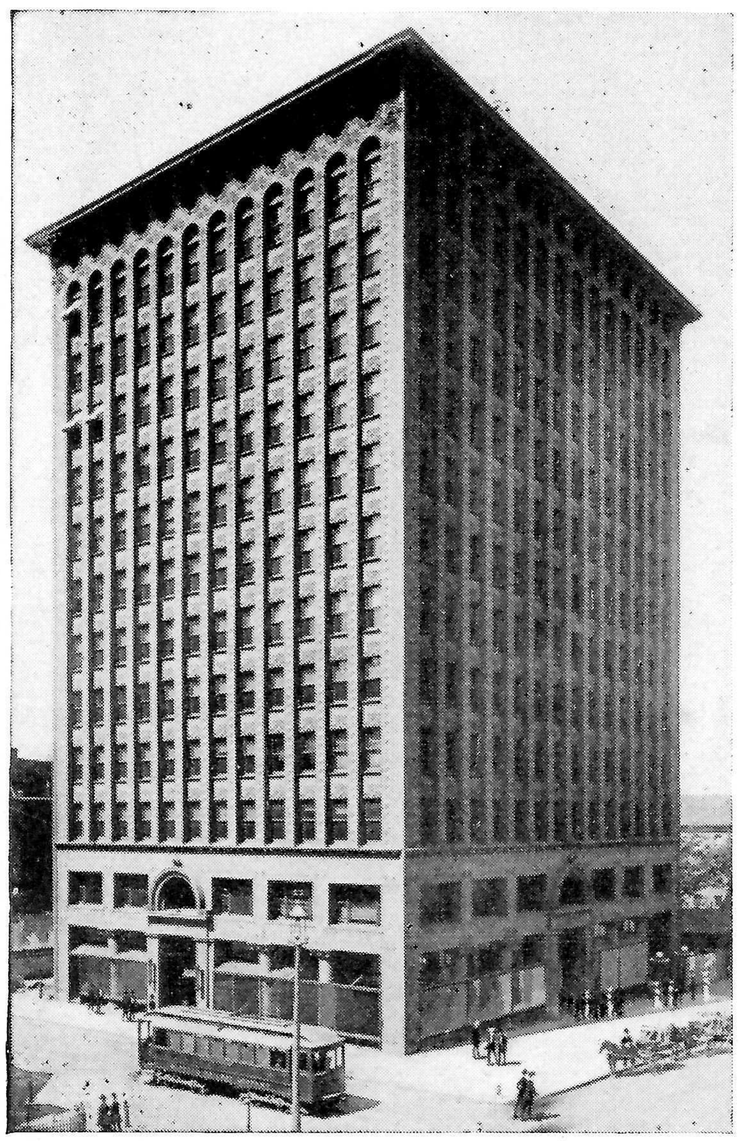
SCENE AT DELAWARE PARK.



S. H. Woodruff, Architect.

WORKS OF THE E. R. THOMAS MOTOR COMPANY.

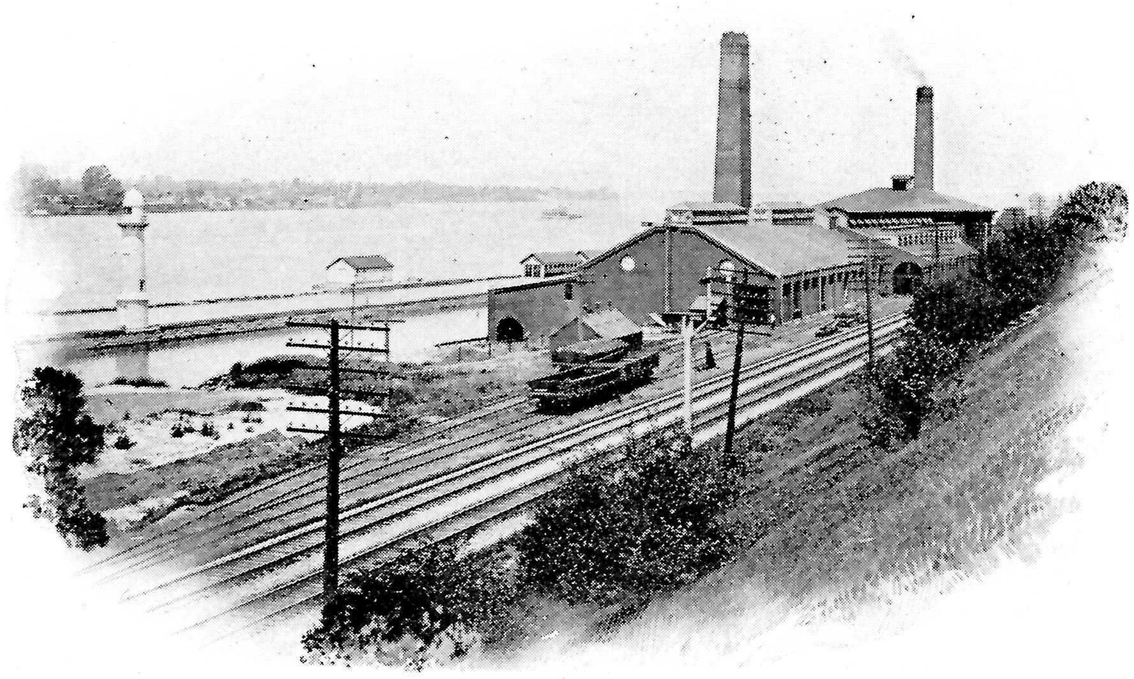
Manufacturers of the famous Thomas Flyer Automobile.



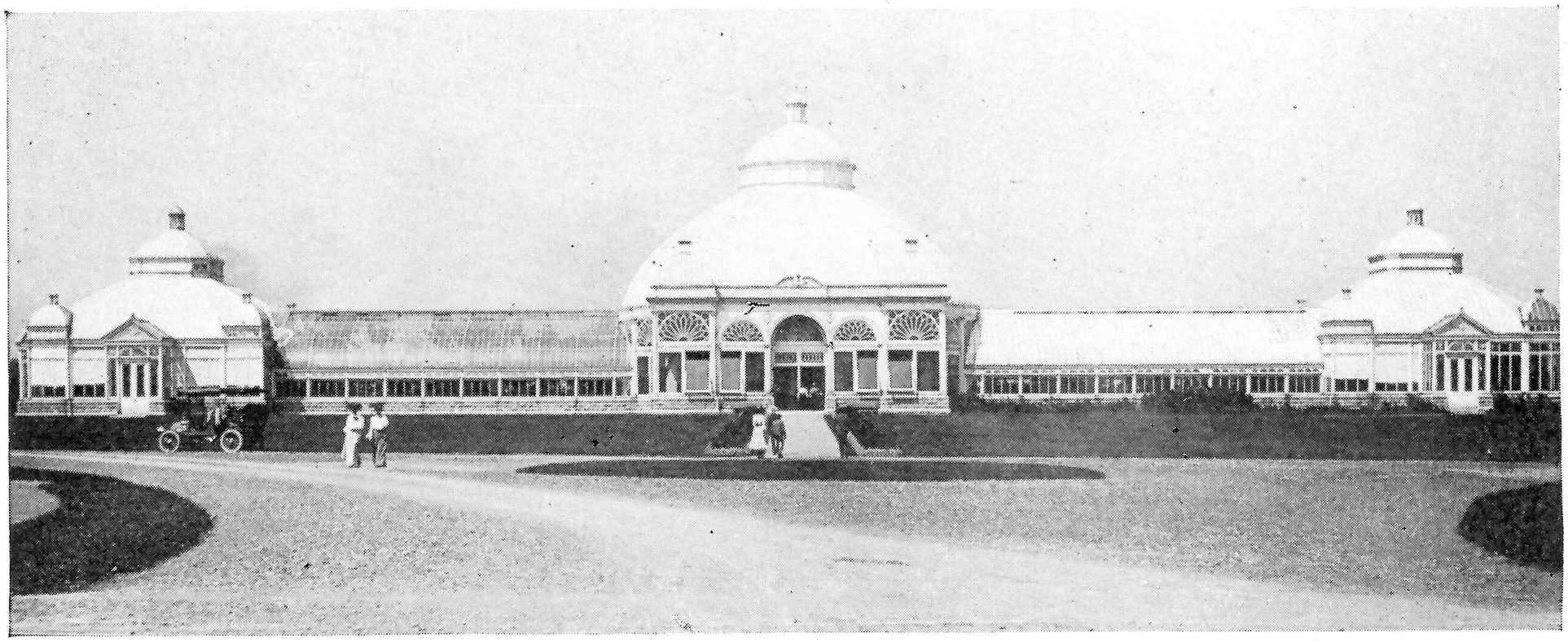
PRUDENTIAL BUILDING.

section of territory around Buffalo is brought into close contact with the busy daily life of the city itself.

Naturally this means a vast section with a great and prosperous population constantly coming and going between their homes in the country and the the business of the city. It makes a Greater Buffalo

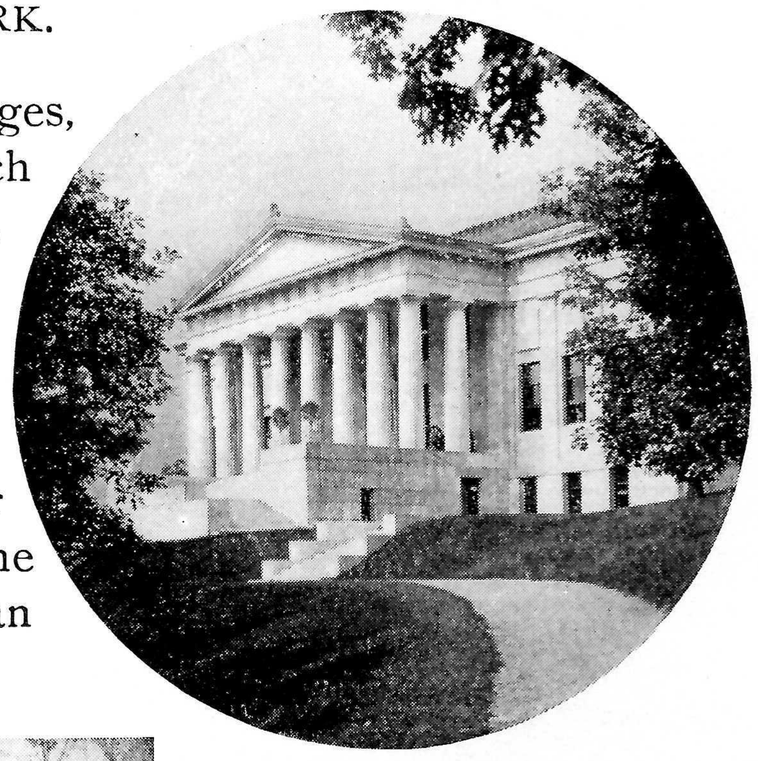


SCENE AT THE FRONT, SHOWING WATER WORKS AND NIAGARA RIVER.

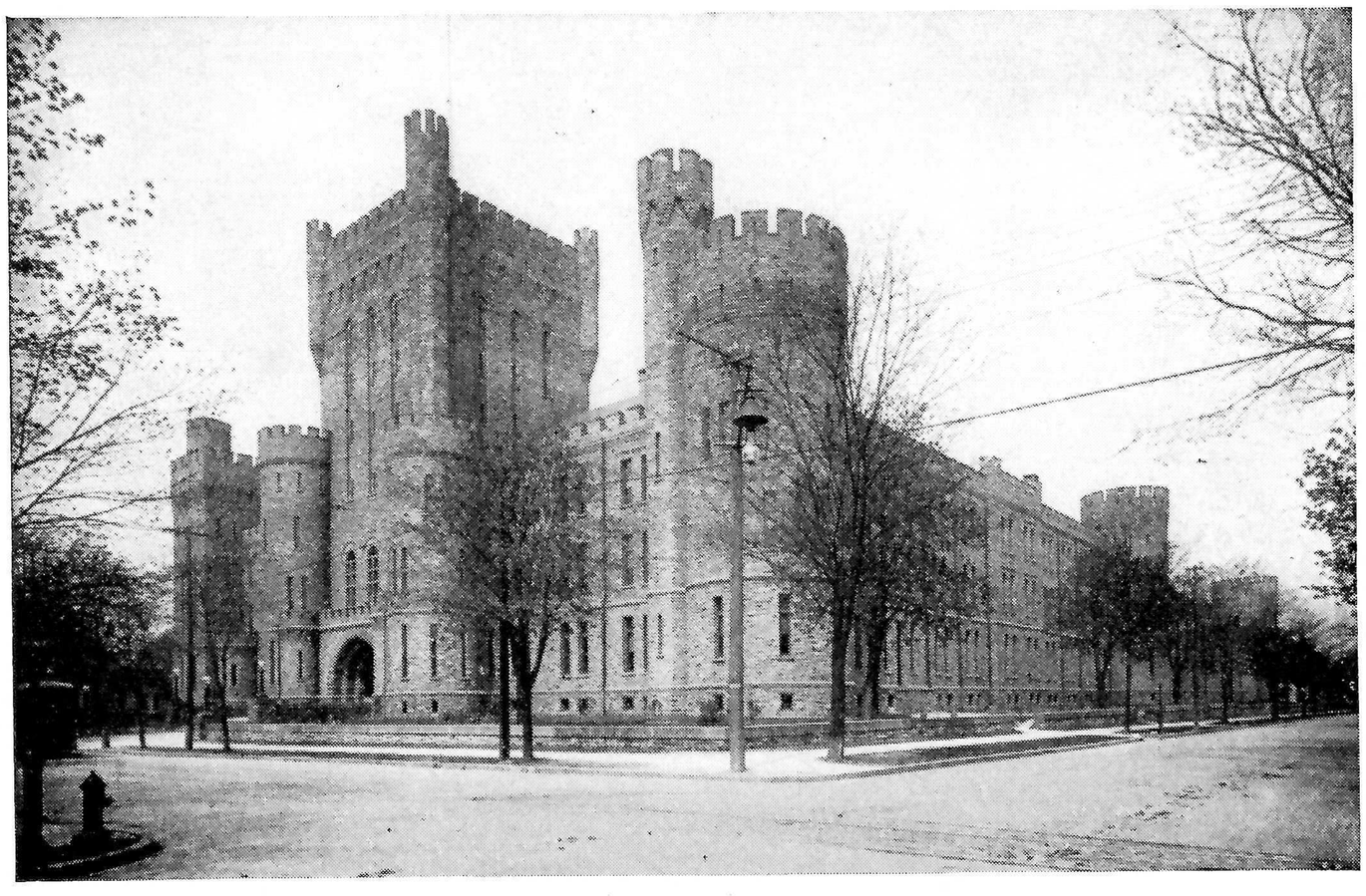


THE HORTICULTURAL BUILDING AT SOUTH PARK.

which includes a splendid group of busy towns and villages, with thickly populated intermediate sections and with such manufacturing and sight-seeing centers as Niagara Falls, an integral part of the enterprising life of the Frontier which rapidly is becoming one great city with manufactories extending for miles. A glance at the map of the Niagara Frontier will reveal at once this great growth and the matchless opportunities for the splendid greater growth that is destined to make Buffalo one of the foremost industrial centers, not only of the American continent but of the whole world.



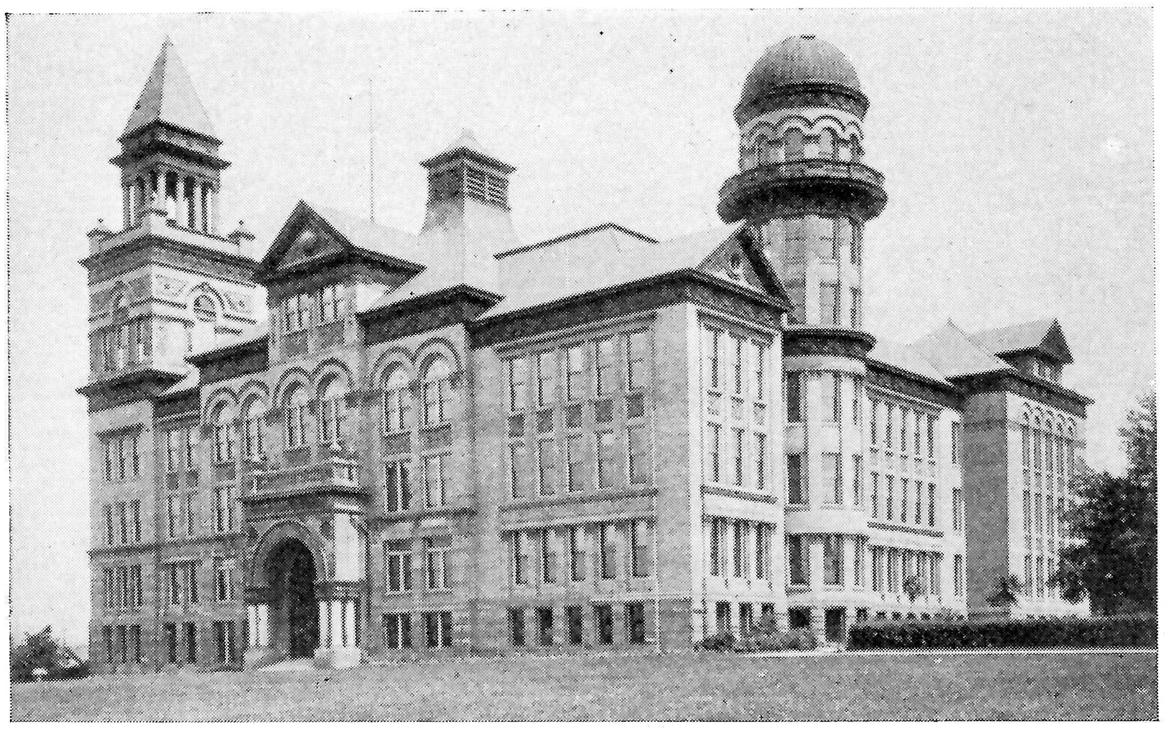
THE HISTORICAL BUILDING.



74TH REGIMENT ARMORY

BUFFALO AS A CENTER OF TREMENDOUS POPULATION.

Already Buffalo is the center of the greatest circle of population that can be drawn on this continent. A map of remarkable interest shows this clearly. A night's ride from Buffalo and one is in New York or Boston or Philadelphia



MASTEN PARK HIGH SCHOOL.

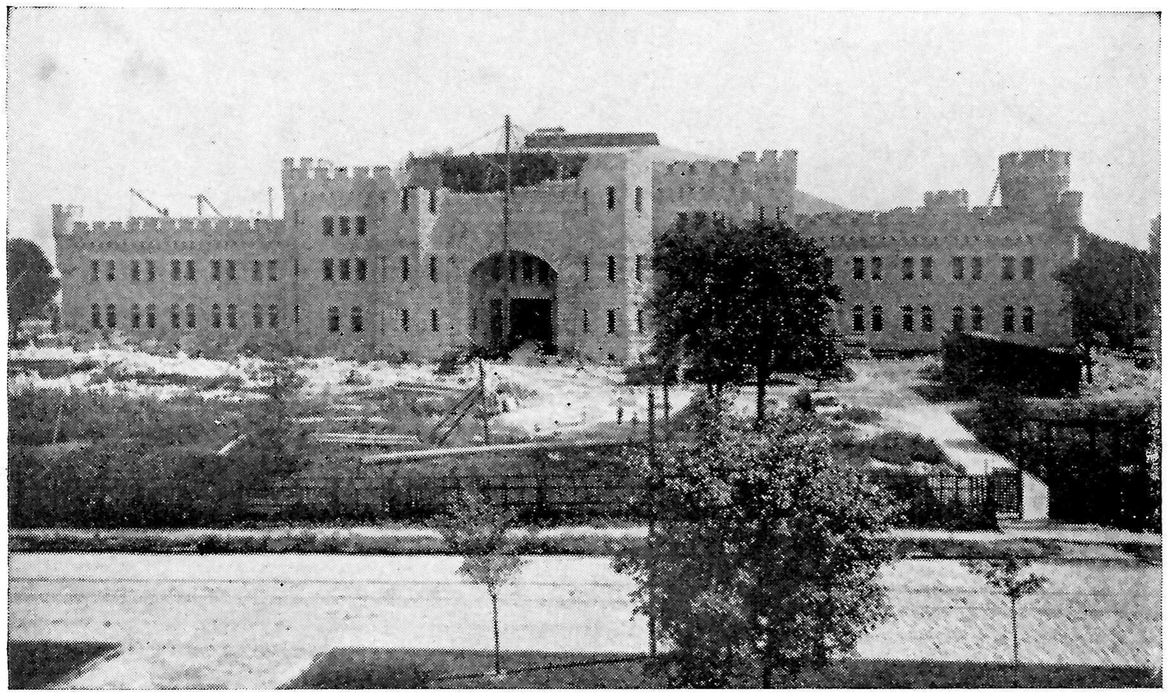
center, for the steam railroads not only have put on more trains but in every instance they have shortened the running time. Chicago, like New York, is much nearer Buffalo than it used to be. The shortening of running time has meant the annihilation of space and the consequent lessening of distance. The improvement of rapid transit is making of all this country surrounding Buffalo a big contiguous city.

Inevitably, therefore, Buffalo is a Mecca for visitors. Its trolley system has become famed among tourists and with travelers in general. They go to and from the Falls just as from one end of a big city to another. They ride to Lockport, to beautiful Olcott Beach, or to quaint old Youngstown, through the fruit and orchard country or along the lakes or river, enjoying every mile of the journeys. The one great trolley system makes it all easy, simple, and convenient.



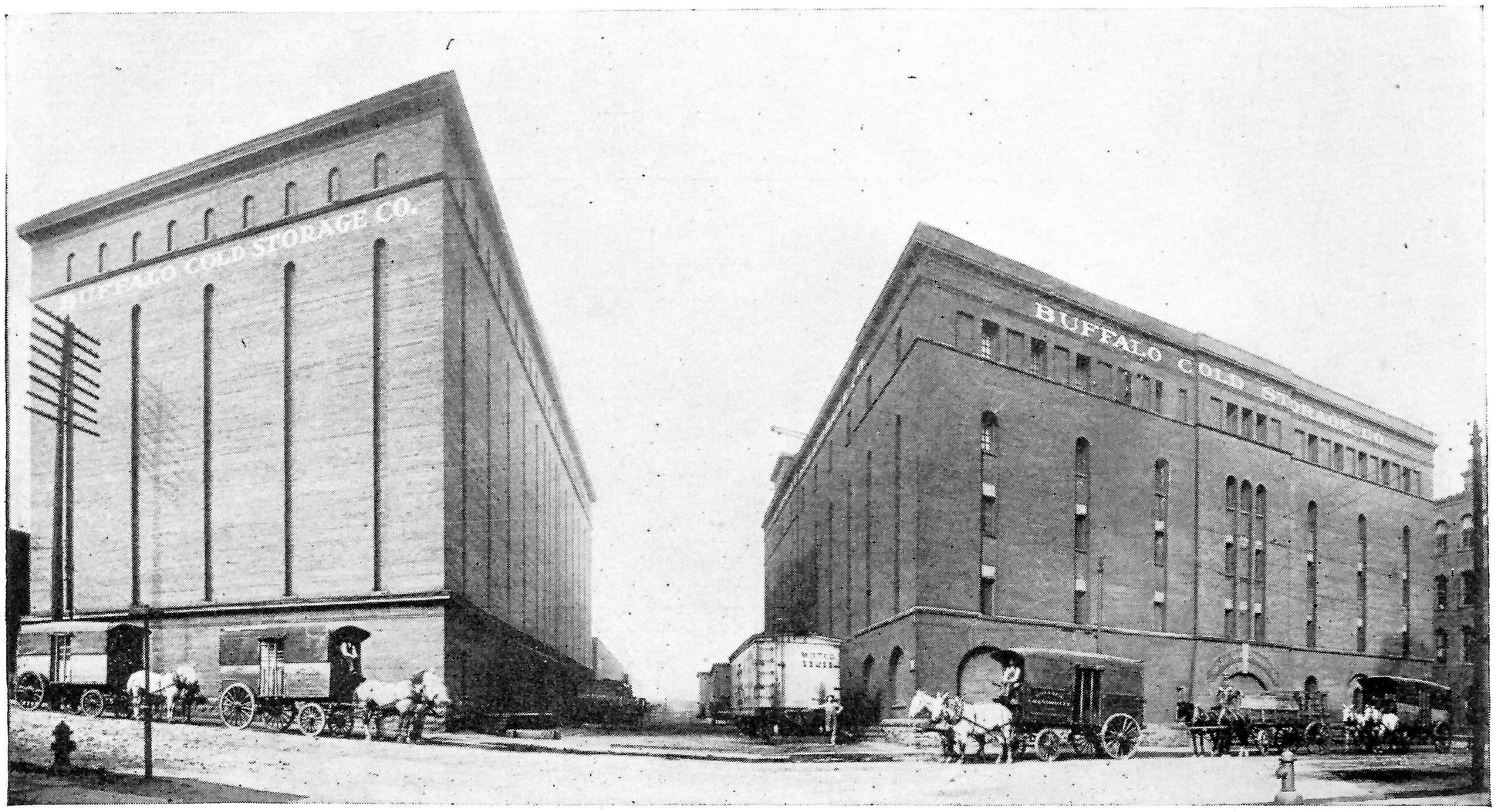
Esenwein & Johnson, Architects.

LAFAYETTE HIGH SCHOOL.



THE 65TH REGIMENT ARMORY.
In course of construction.

or Baltimore or Washington or Pittsburg or Detroit or Montreal, with Chicago little farther away, and with cities like Cleveland, Toronto, Rochester, and Syracuse only a few hours' ride. During the famed Pan-American Exposition, even expert railroad men were astonished over the resources of this circle which may be drawn by including simply the territory within a day's ride of Buffalo. Of late this circle has been brought into still closer contact with its



PLANT OF THE BUFFALO COLD STORAGE COMPANY.

Cold Storage and Freezing only.



BUILDING A, OF THE KNOWLTON WAREHOUSE CO.

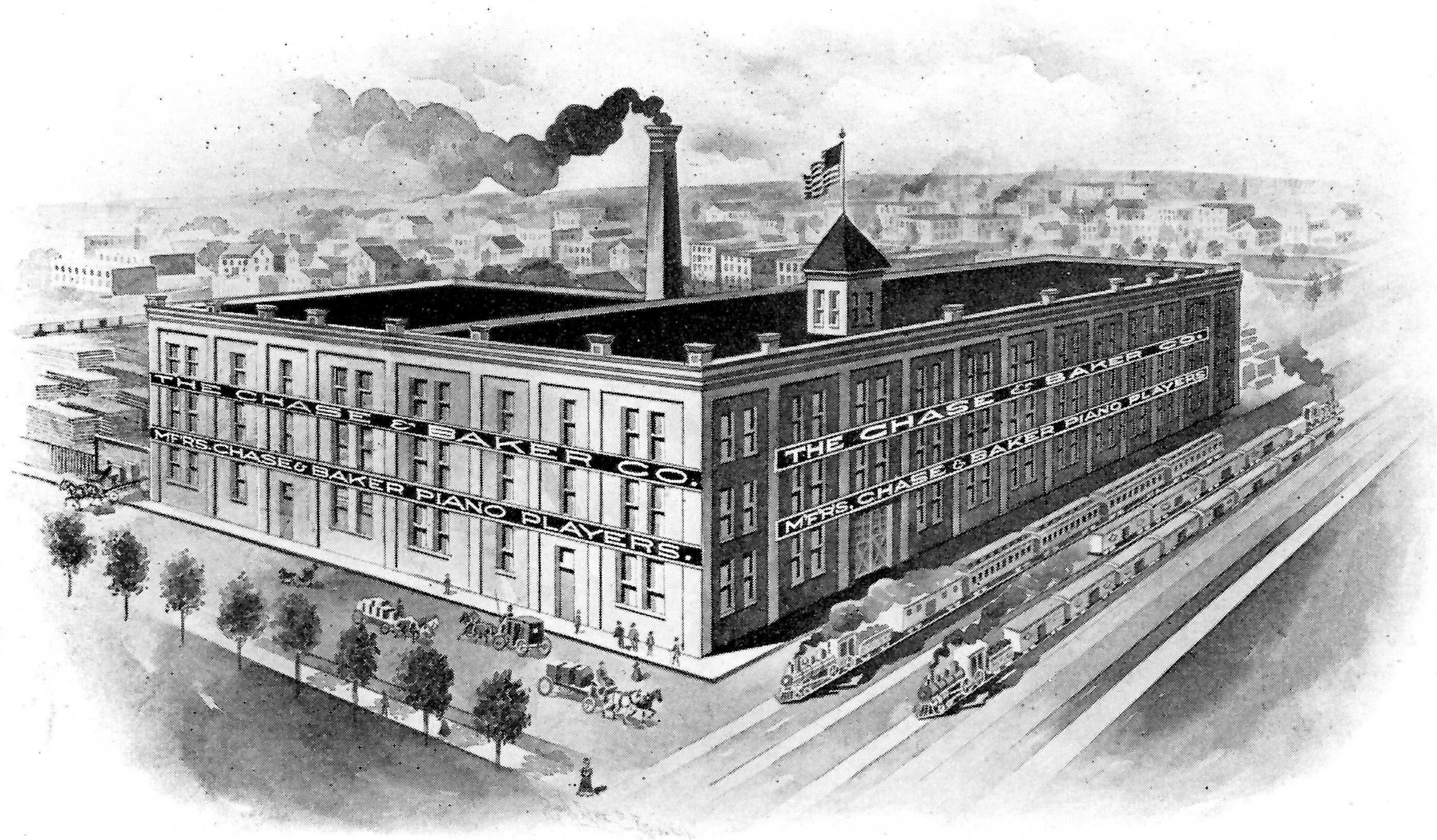
Common Storage, Distributing and Forwarding.

ONE OF BUFFALO'S UNIQUE ADVANTAGES.

Buffalo also is a city unique in regard to the number of its inhabitants who, in addition to their interests in Buffalo, have business activities in other parts of the country. The reason for this is obvious. No other city can compete with it as a strategical center from which a man of varied interests can keep in close touch and easy reach of all of them. When necessary, he can go quickly and without delay to the city where



ARCHED BRIDGE, DELAWARE PARK.



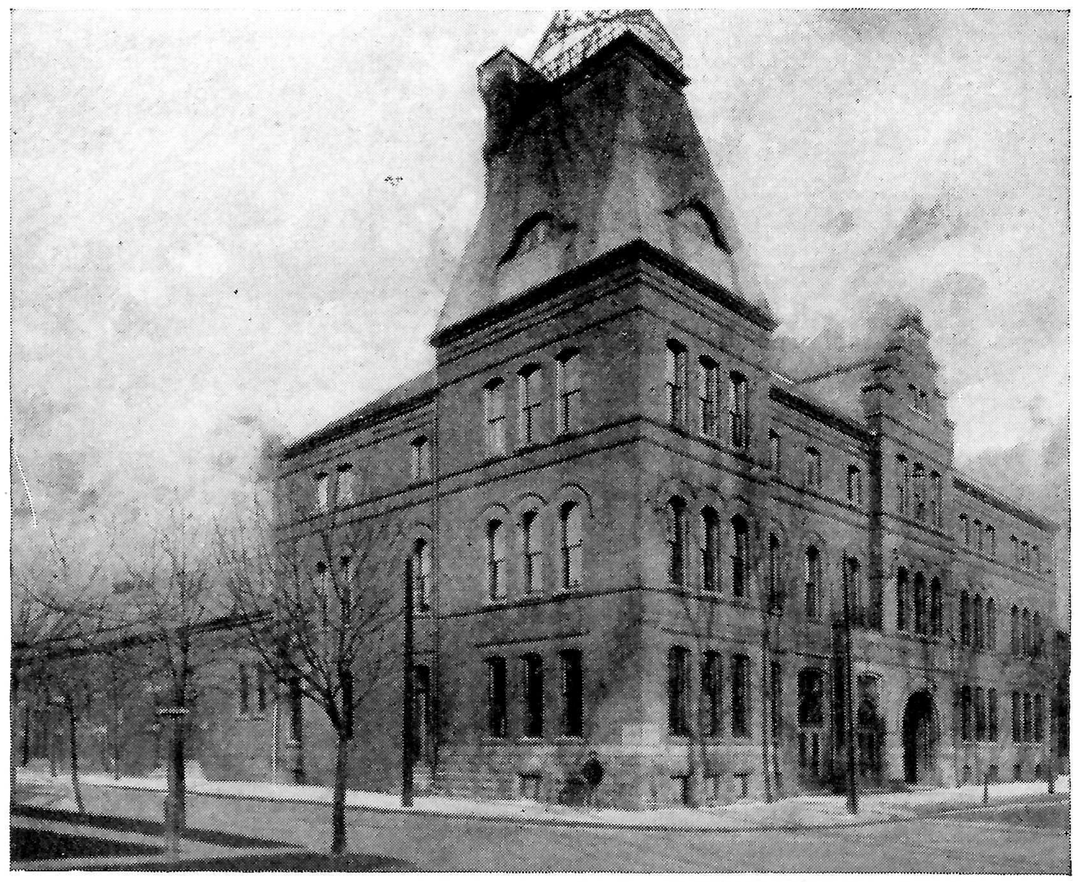
PLANT OF THE CHASE & BAKER COMPANY.
Manufacturers of Piano Players and Perforated Music Rolls.

his presence is required. Thus Buffalo offers not only exceptional manufacturing facilities but absolutely unsurpassed advantages as a place of



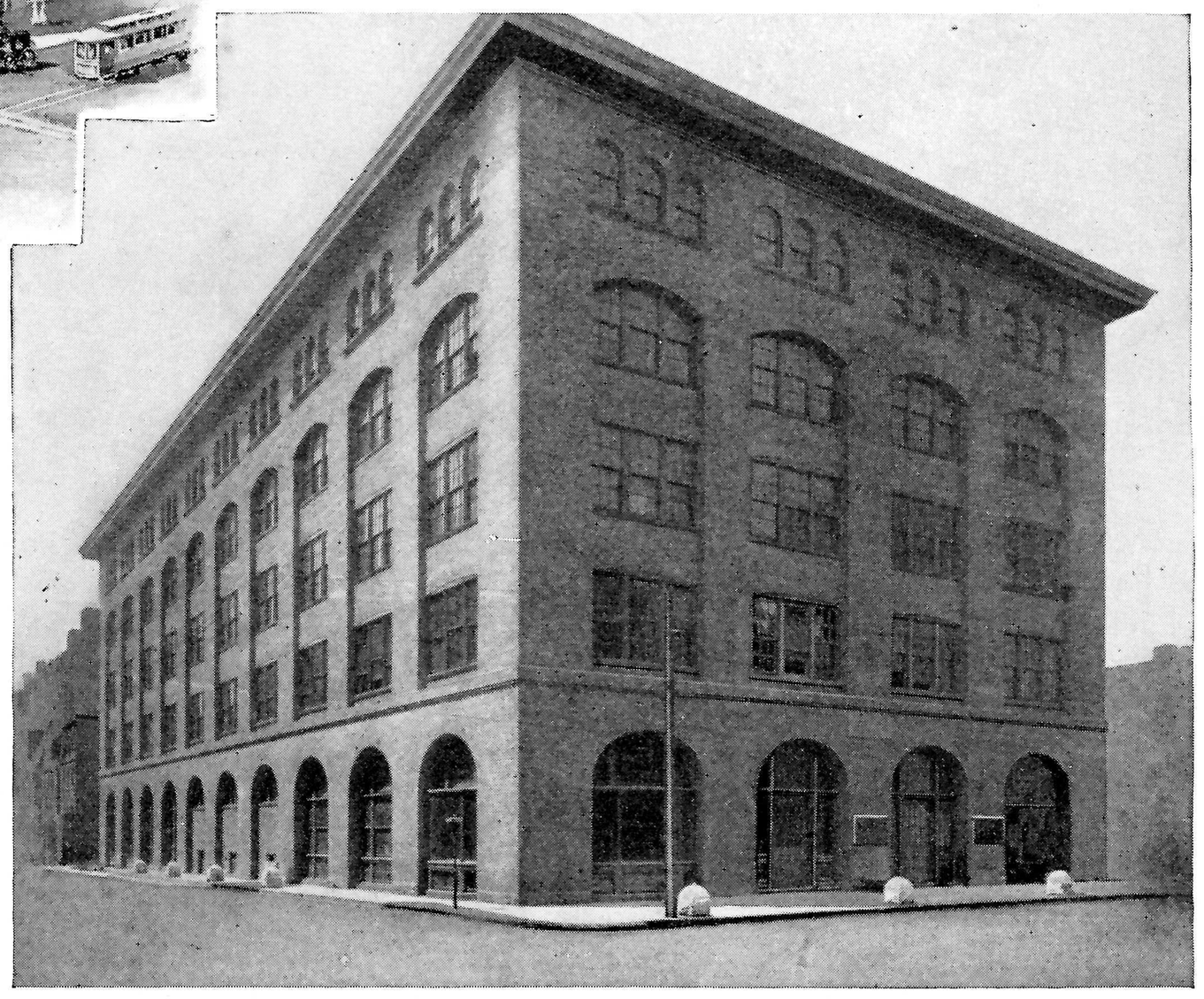
Green & Wicks, Architects.

D. S. MORGAN BUILDING.



CONVENTION HALL.

business, residence, and commercial headquarters. In these times of keen business activity every man appreciates what this means. And so it is that men whose homes are in Buffalo have interests, vast interests, in Pennsylvania, in Illinois, in New England, in Canada, even in Colorado and in Mississippi. They have their frequent engagements in large cities, East and West, North and South, but their homes are in Buffalo. Here they live. It is the ideal city for their residence.



Esenwein and Johnson, Architects.

WAREHOUSE OF WEED & CO.



Green & Wicks, Architects.

Y. M. C. A. BUILDING.

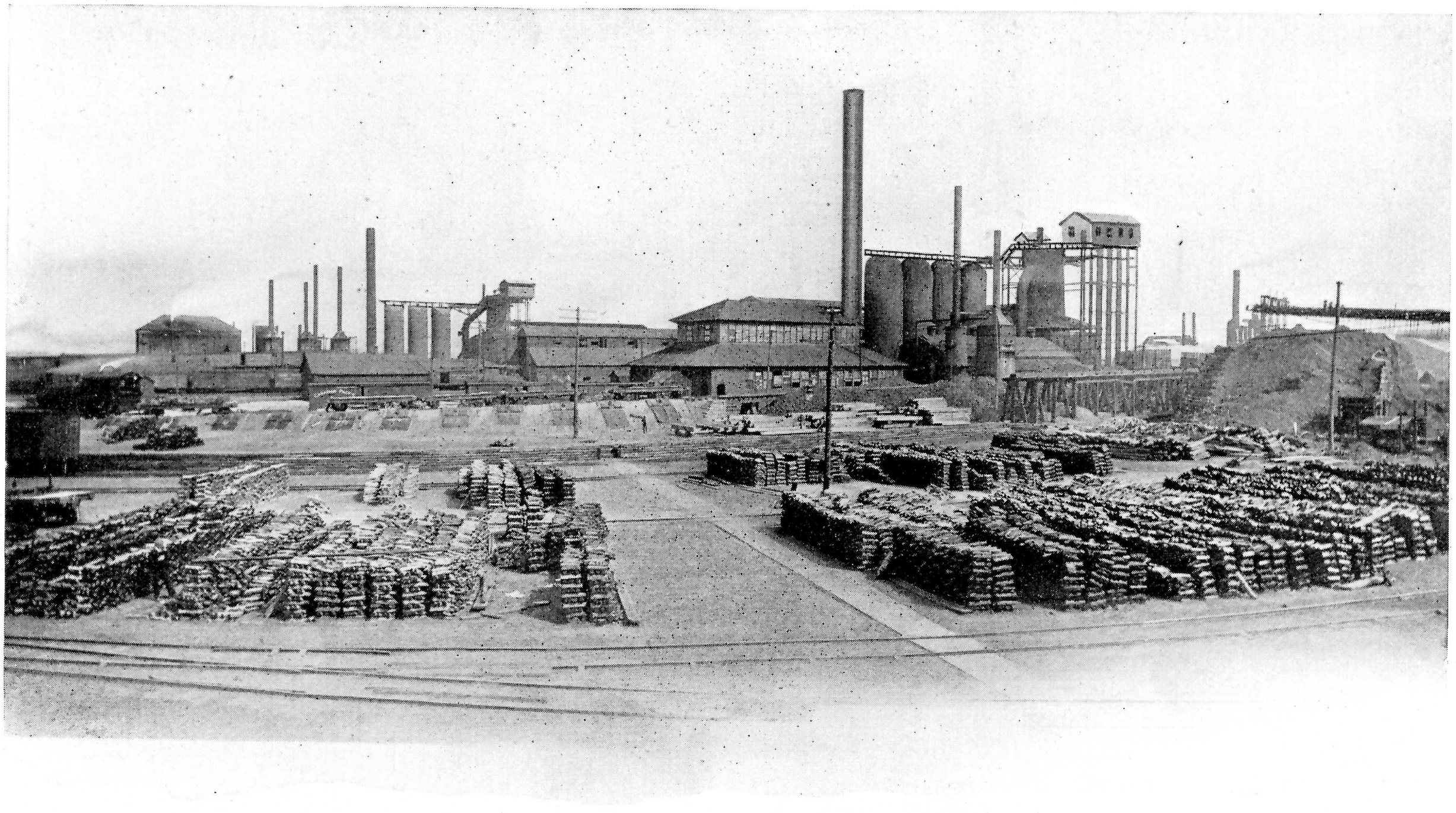
A FEW FIGURES ABOUT BUFFALO.

Population, 400,000; Public Schools, 71; Customs Receipts, $638,000; Value of Exports, $24,366,000; Postoffice Receipts, $1,129,600; Flour Receipts, 6,269,000 barrels; Lumber Receipts, 202,950,000 feet; Grain Receipts, 100,062,000 bushels; State Law Library, 17,000 volumes; Coal Receipts by Rail, 9,600,000 tons; Ore and Pig Iron Receipts, 2,331,000 tons; Shingle Receipts, 121,278,000 packages; Flour Manufactured, 2,105,840 barrels; Vessels Arrived, 3,644—tonnage, 4,858,000; Vessels Cleared, 3,711—tonnage, 4,862,000; Coal Shipments by Lake, 2,887,000 tons; Internal Revenue Receipts, $1,087,852.85; Elevators, 30, with 24,740,000 bushels capacity; Police Department, number of men, 785—stations, 13; Greatest Coal Pocket in the World—the Lackawanna, 5,000 feet long; Public Libraries—Buffalo Library, 212,000 books and 19,000 pamphlets; Grosvenor, 70,000 volumes and 5,000 pamphlets (reference); Theaters, 8; Ellicott Square—largest and finest fireproof office building in the world, containing 400,000 square feet of floor space or over nine acres, with 16 elevators; Fire Department—579 men, 28 engine companies, 9 truck companies, 6 chemical companies, and 3 fireboats, water tower, with finest modern system of storage and signal boxes; Stockyards—second largest in the world, covering 100 acres,

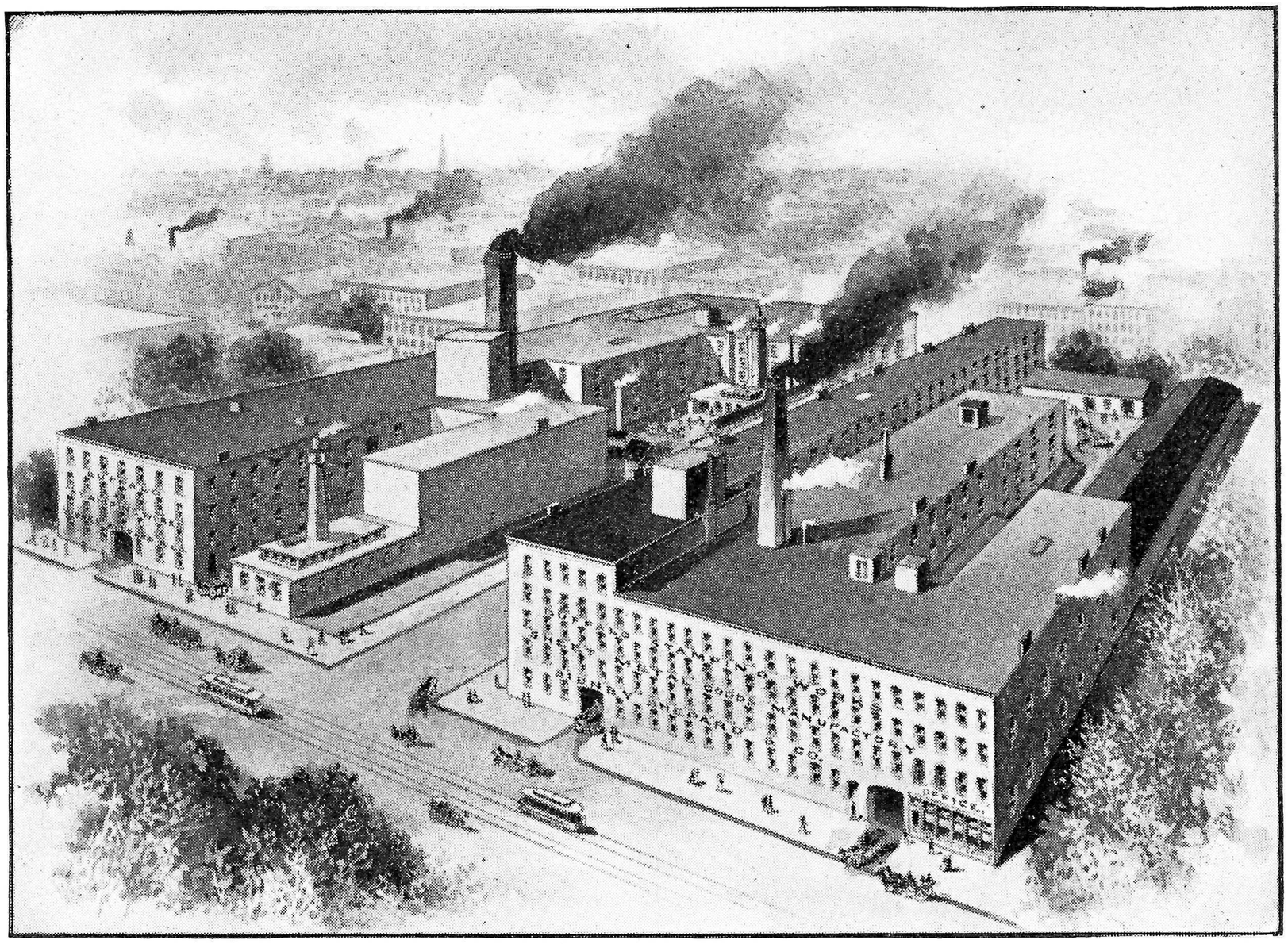


Green & Wicks, Architects.

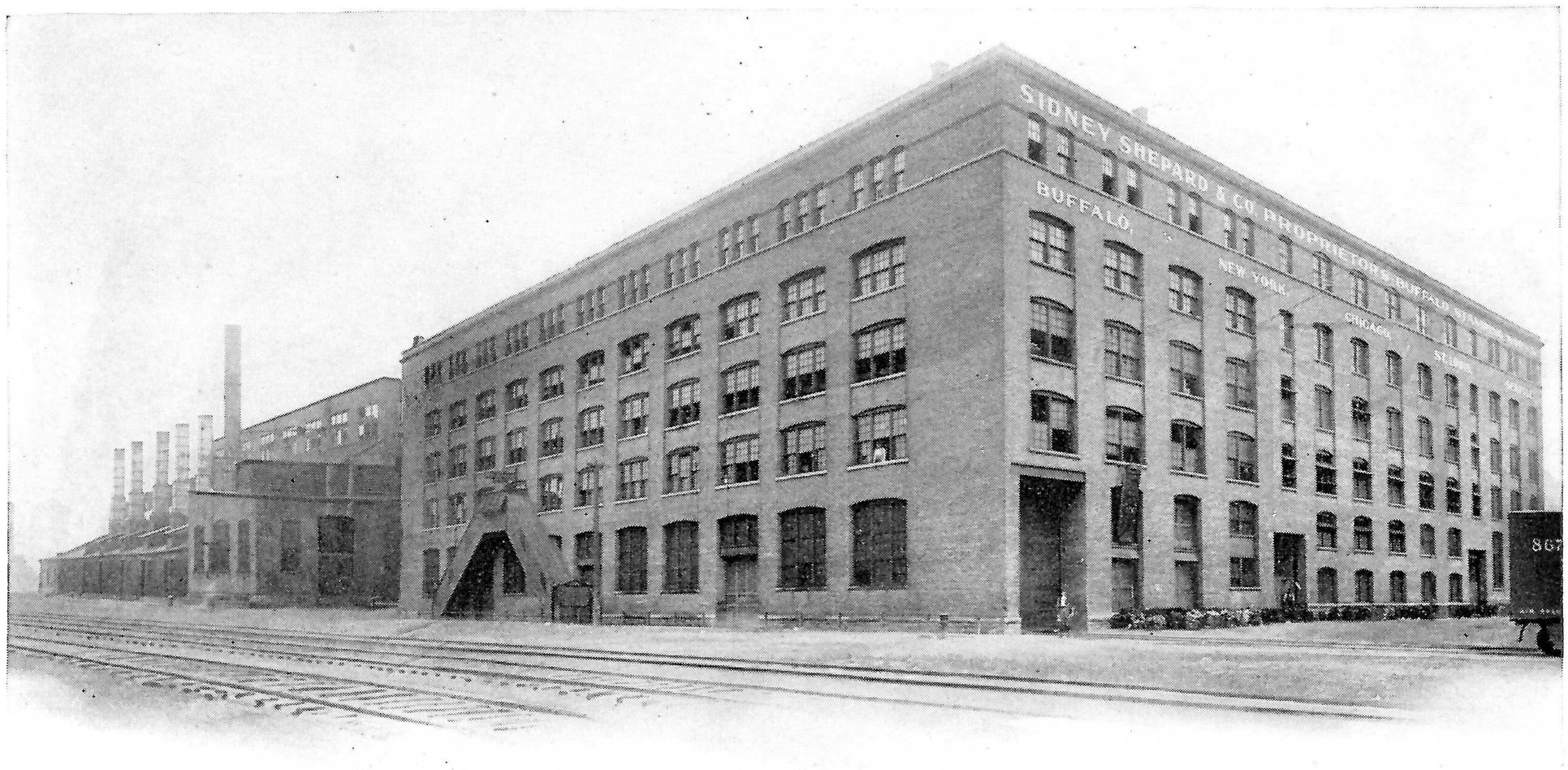
NEW CHAMBER OF COMMERCE BUILDING.



THE BUFFALO UNION FURNACE COMPANY.
Manufacturers of Coke and Charcoal Pig-iron.



CLINTON STREET PLANT.



TECUMSEH STREET PLANT.

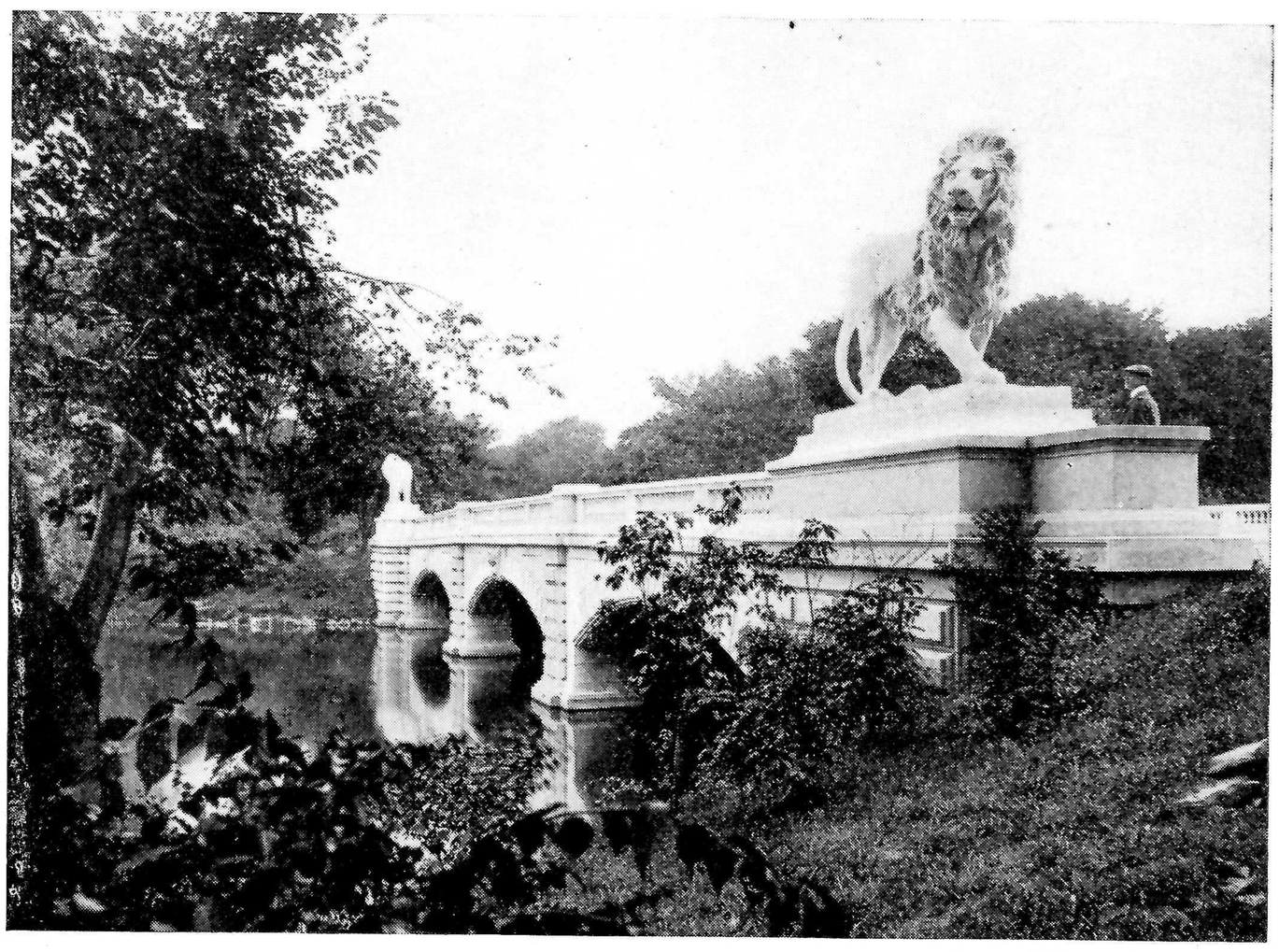
SIDNEY SHEPARD & COMPANY'S FACTORIES.

Manufacturers of Sheet Metal Goods, and Enameled Ware. Branch houses in New York and Chicago.



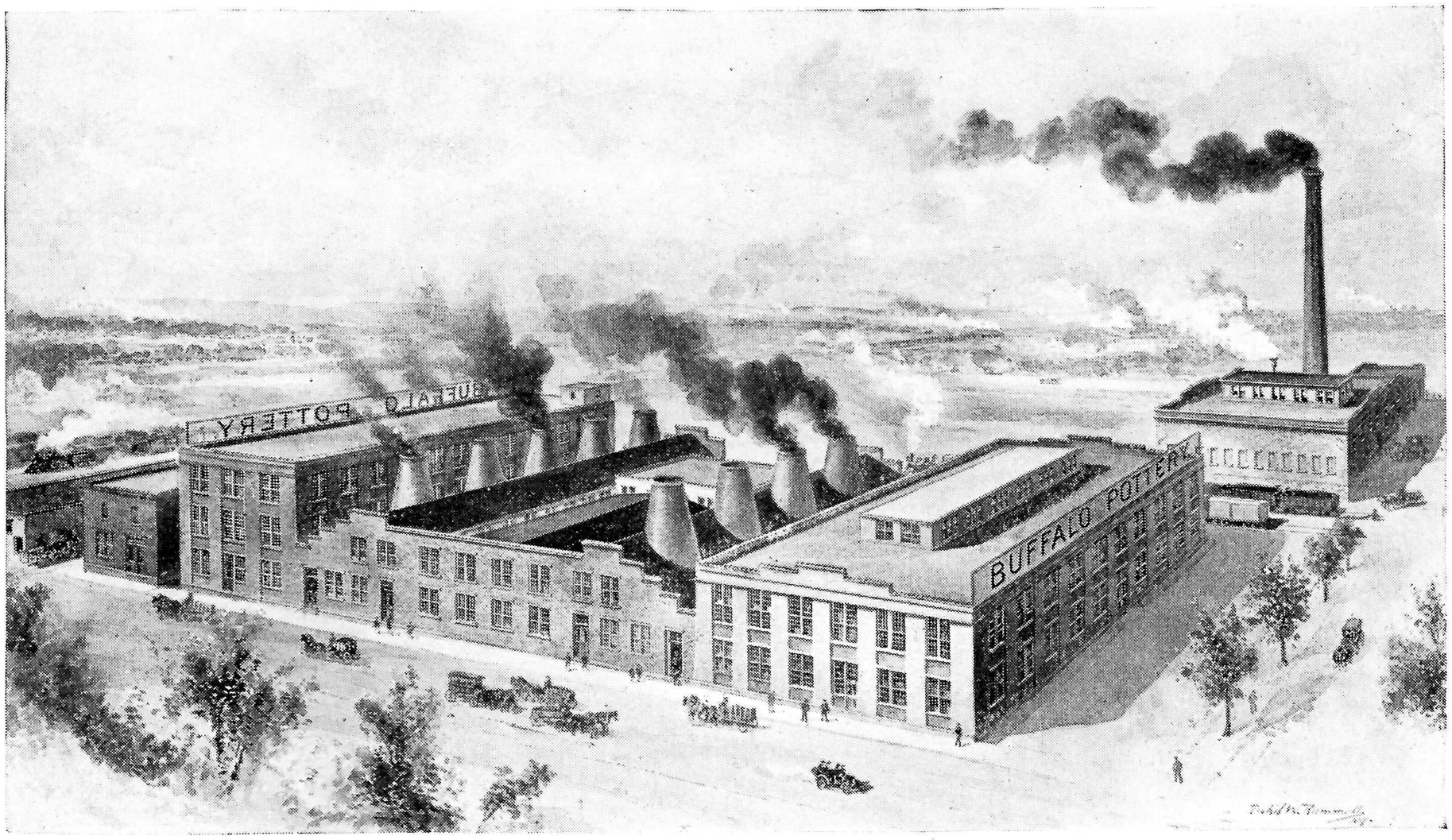
CORNER DELAWARE AVENUE AND NORTH STREET.

largest sheep shed in the world — daily capacity, 50,000 sheep, 35,000 hogs, 15,000 cattle — annual business exceeds $101,000,000; University of Buffalo — 59 years old, 4 professional departments, 4 liberal arts lectureships, 1 New York State cancer laboratory, 3,000 alumni, 160 professors and instructors, 700 students in current year; Paved Streets — greater proportion and better than any other city in the world — 100 miles stone, 5 miles macadam,



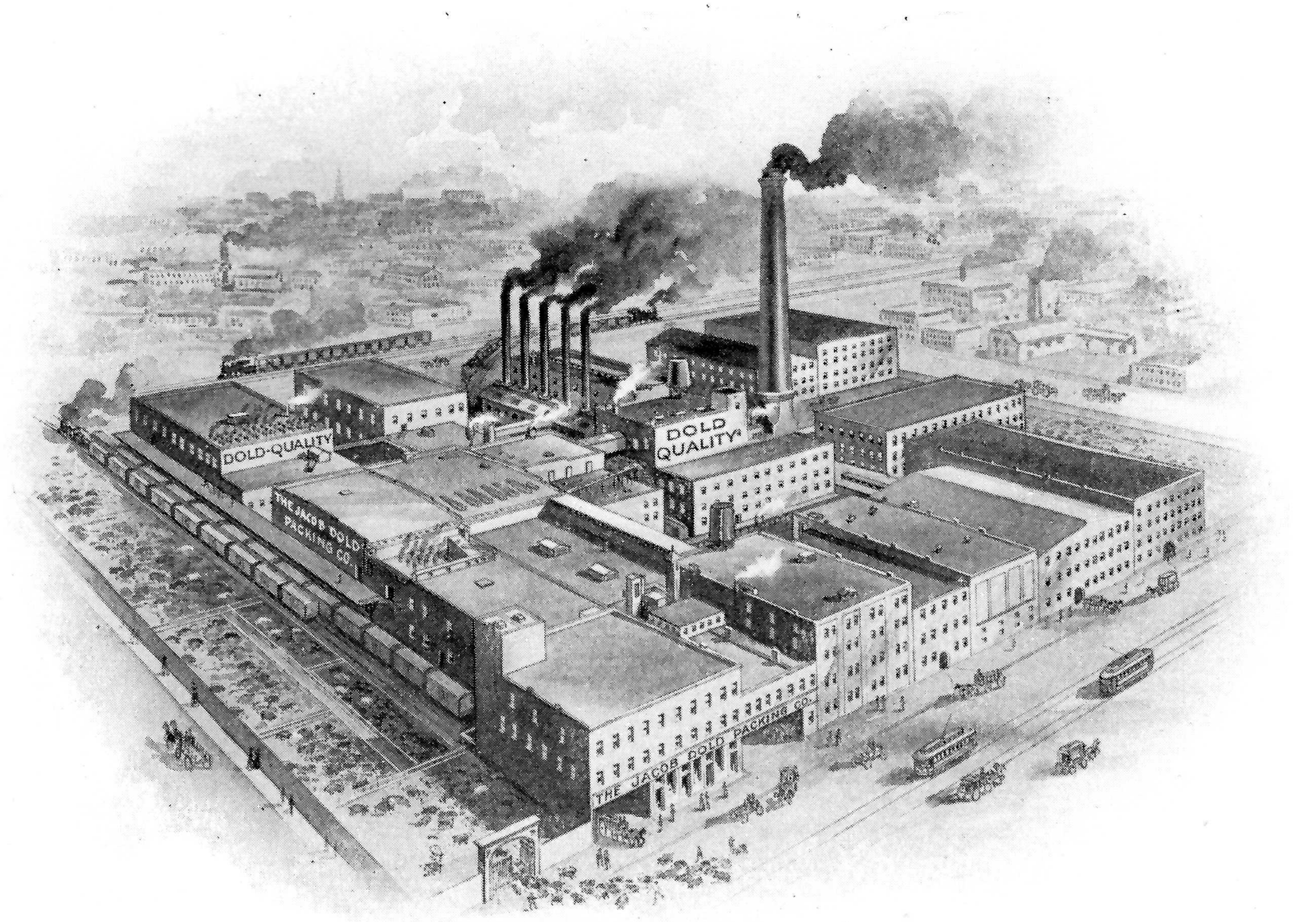
Green & Wicks, Architects.

DELAWARE PARK BRIDGE.



BUFFALO POTTERY.

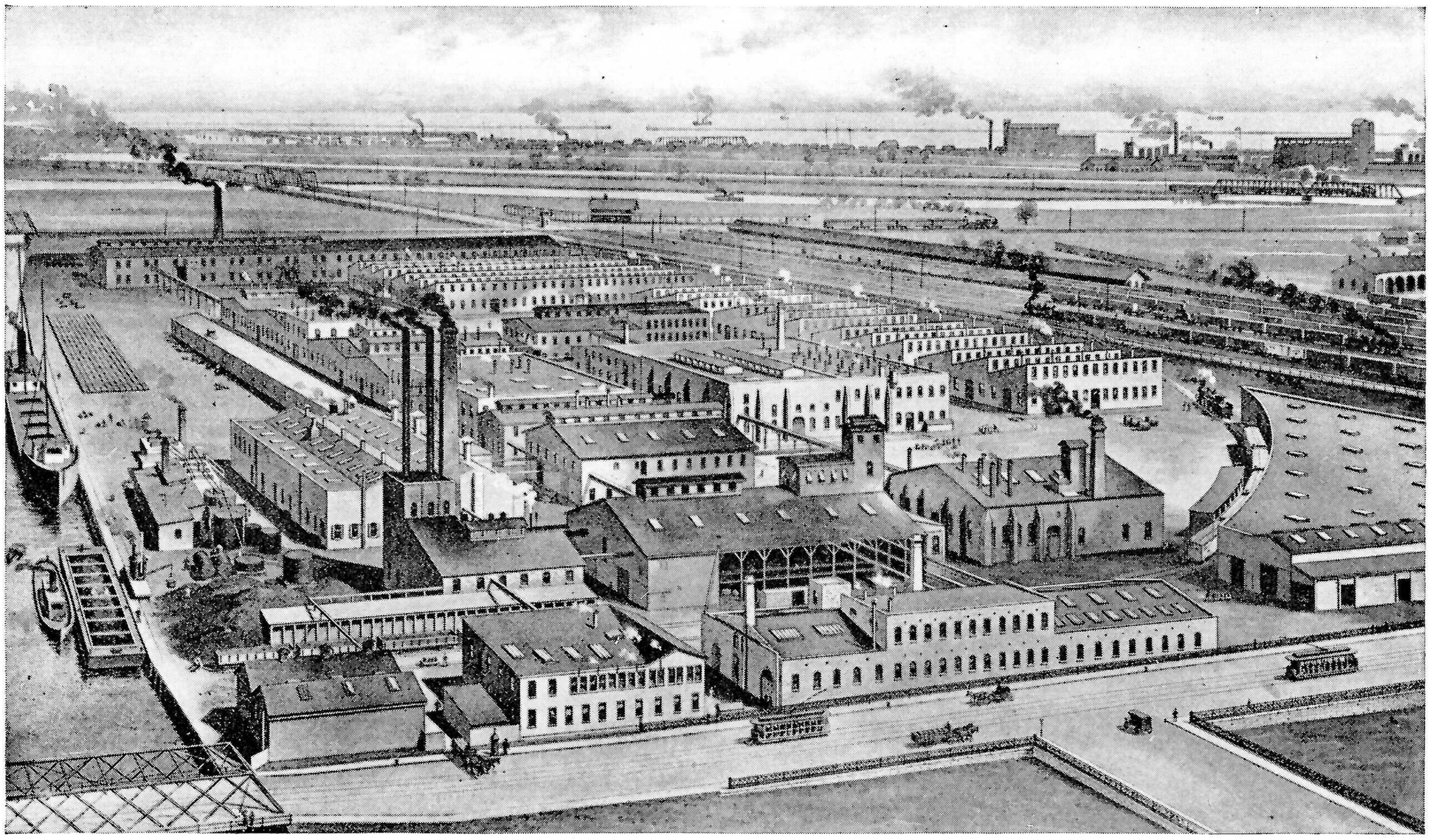
Manufacturers of the highest grade of Semi-porcelain.



S. H. Woodruff, Architect.

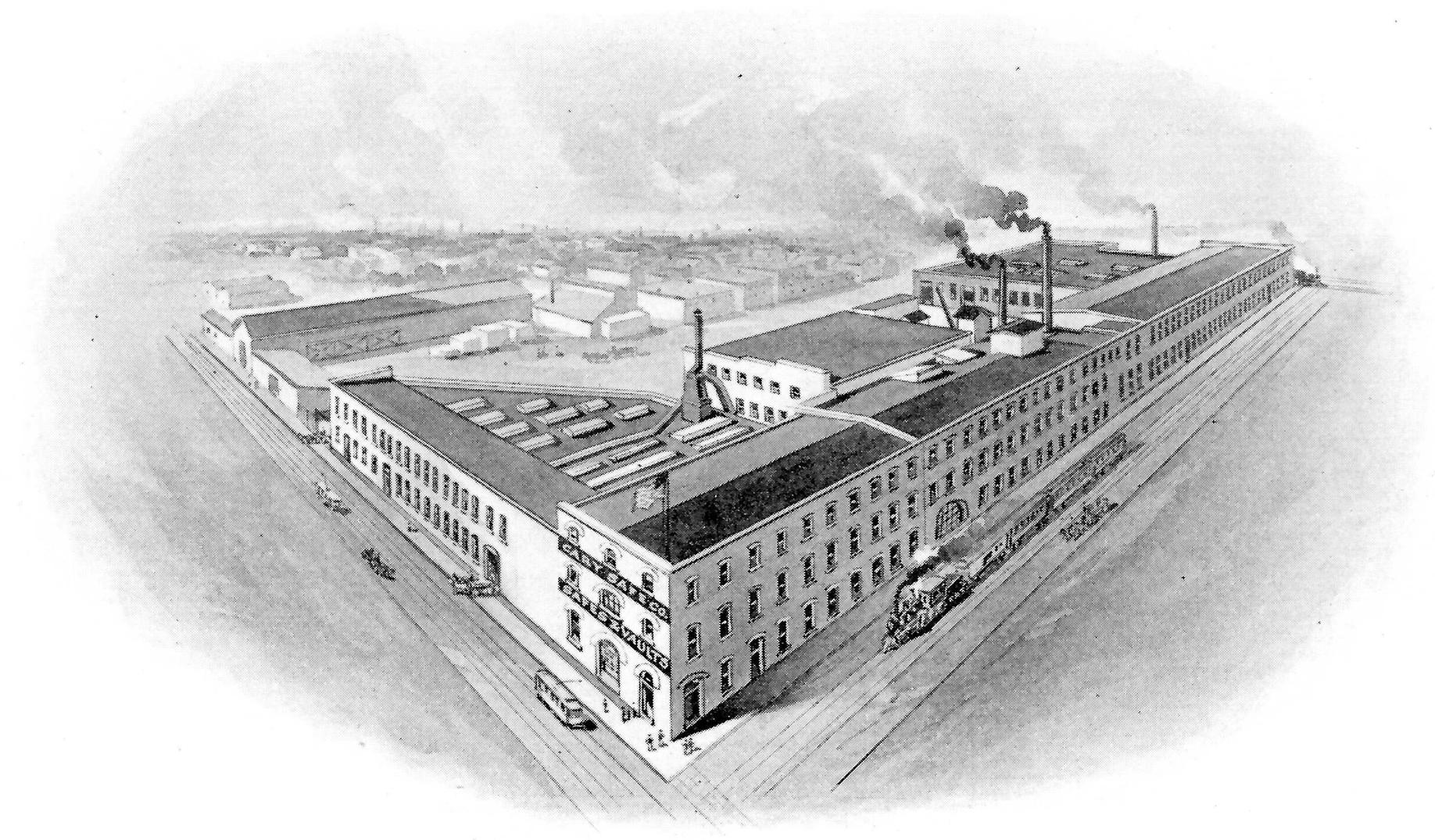
JACOB DOLD PACKING COMPANY (BUFFALO PLANT).

Home of Dold Quality Meat Products.



WORKS OF THE SCHOELLKOPF, HARTFORD & HANNA CO.

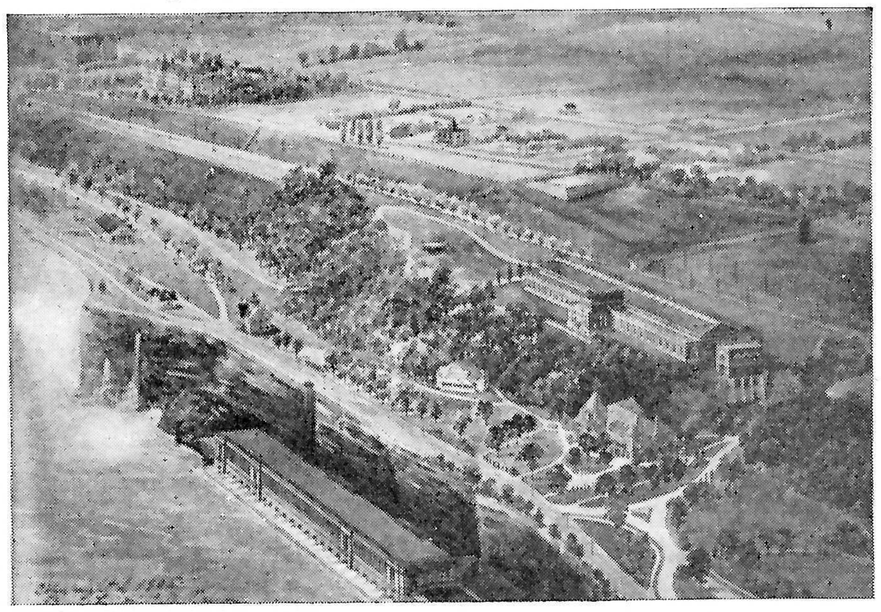
Manufacturers of high-grade Coal-tar Dyes and Chemicals.

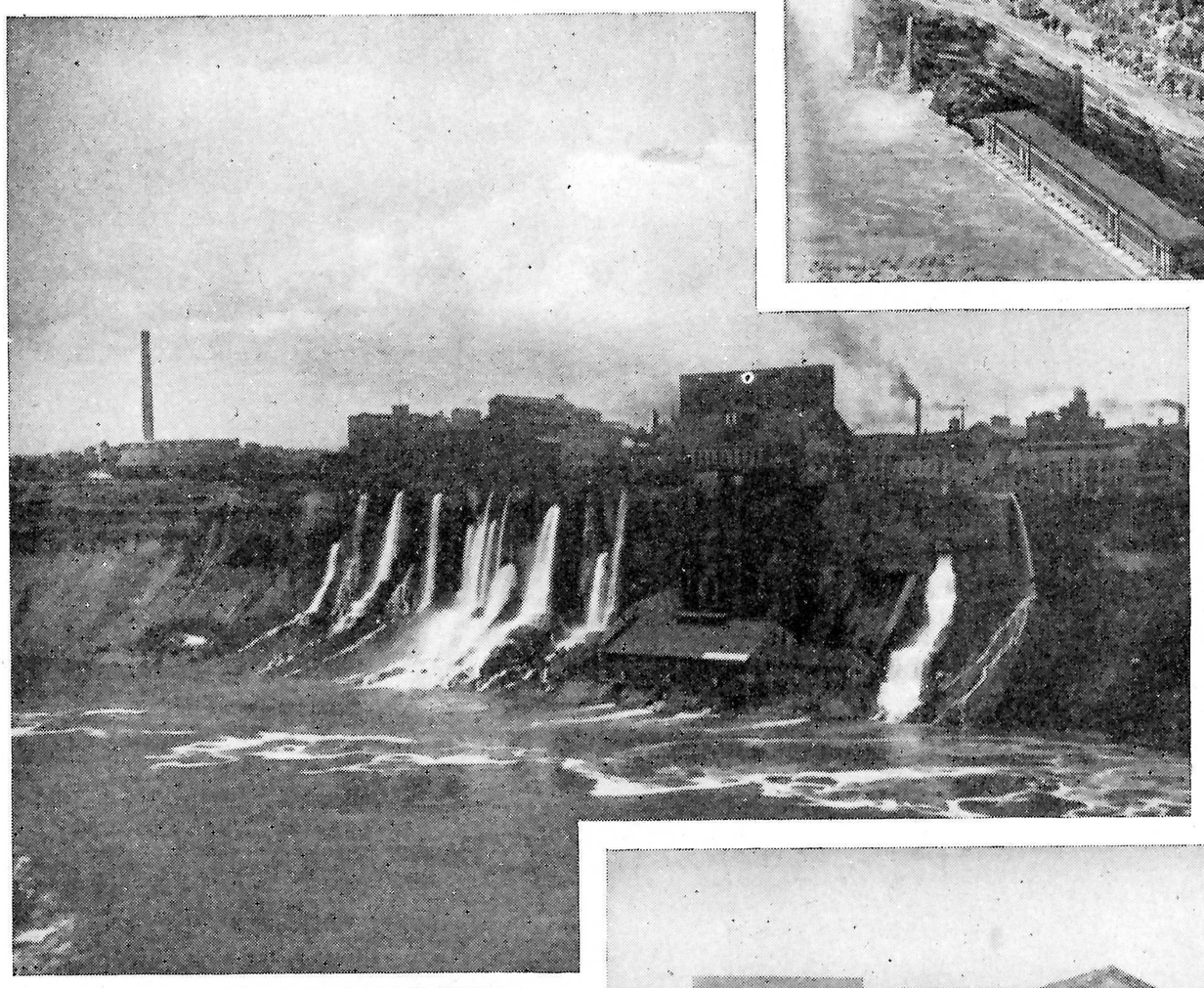


CARY SAFE COMPANY.

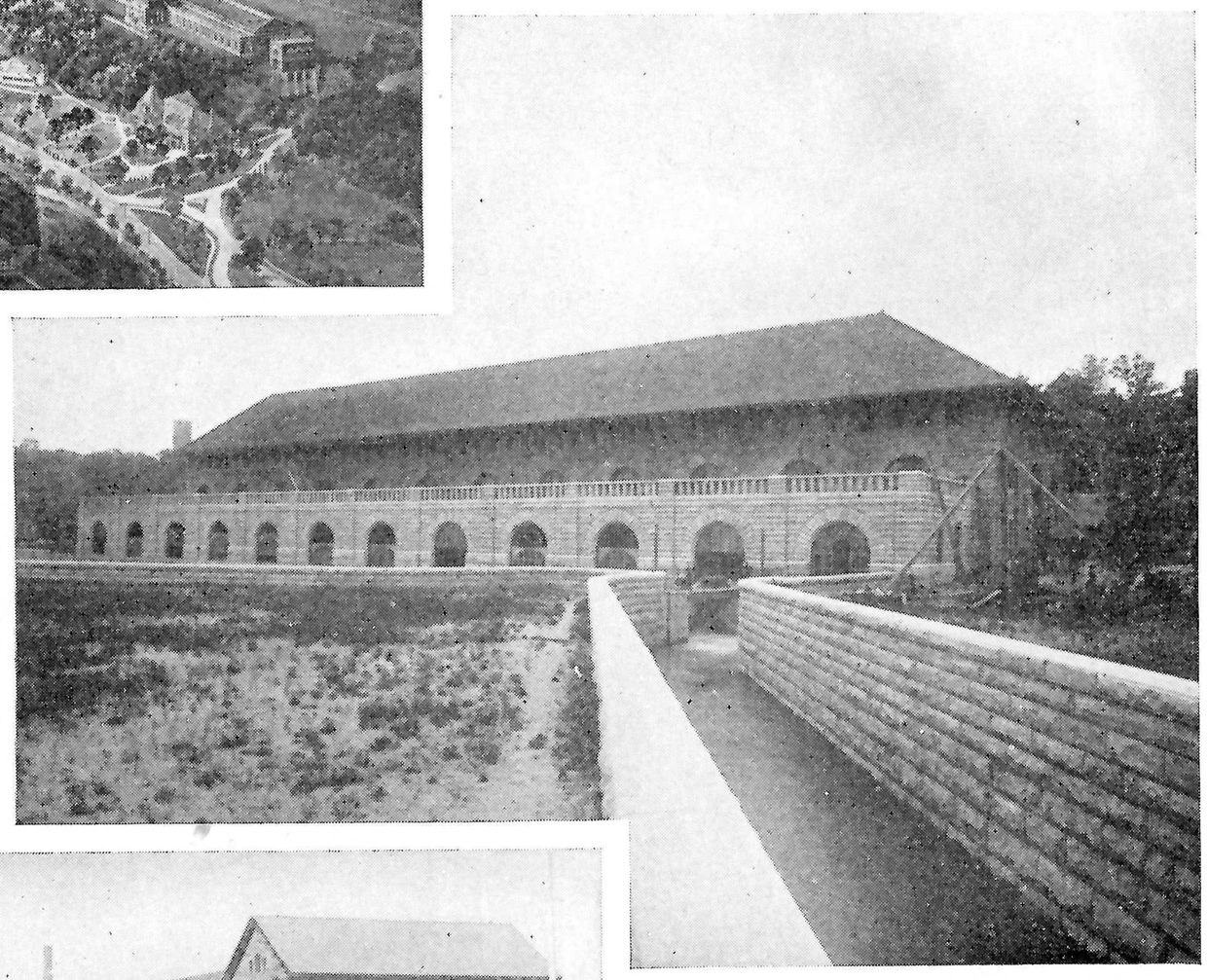
Manufacturers of Safes, Vaults, etc.

ONTARIO POWER COMPANY.

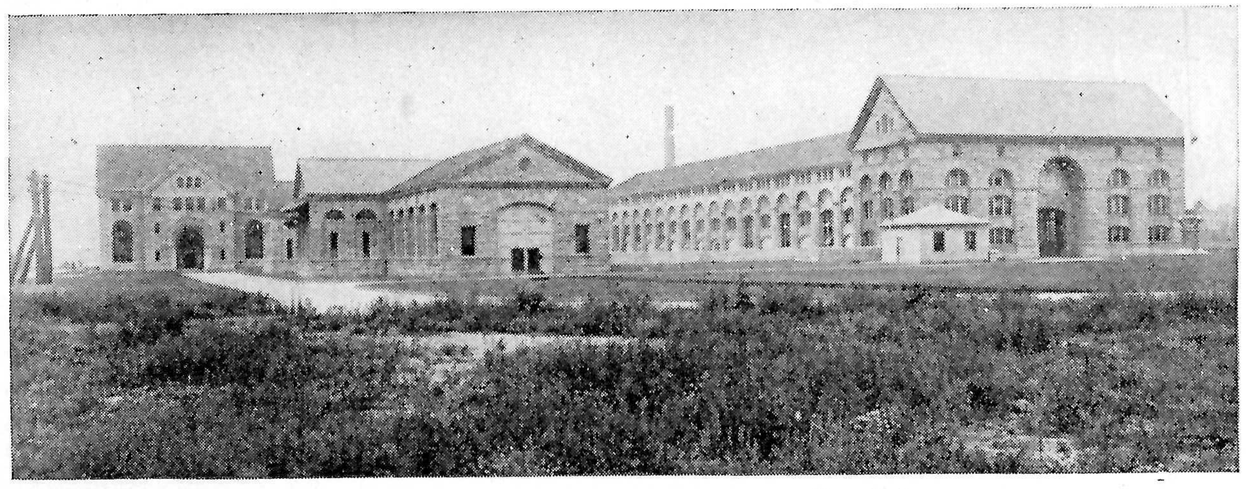




NIAGARA FALLS POWER
AND HYDRAULIC MFG. CO.



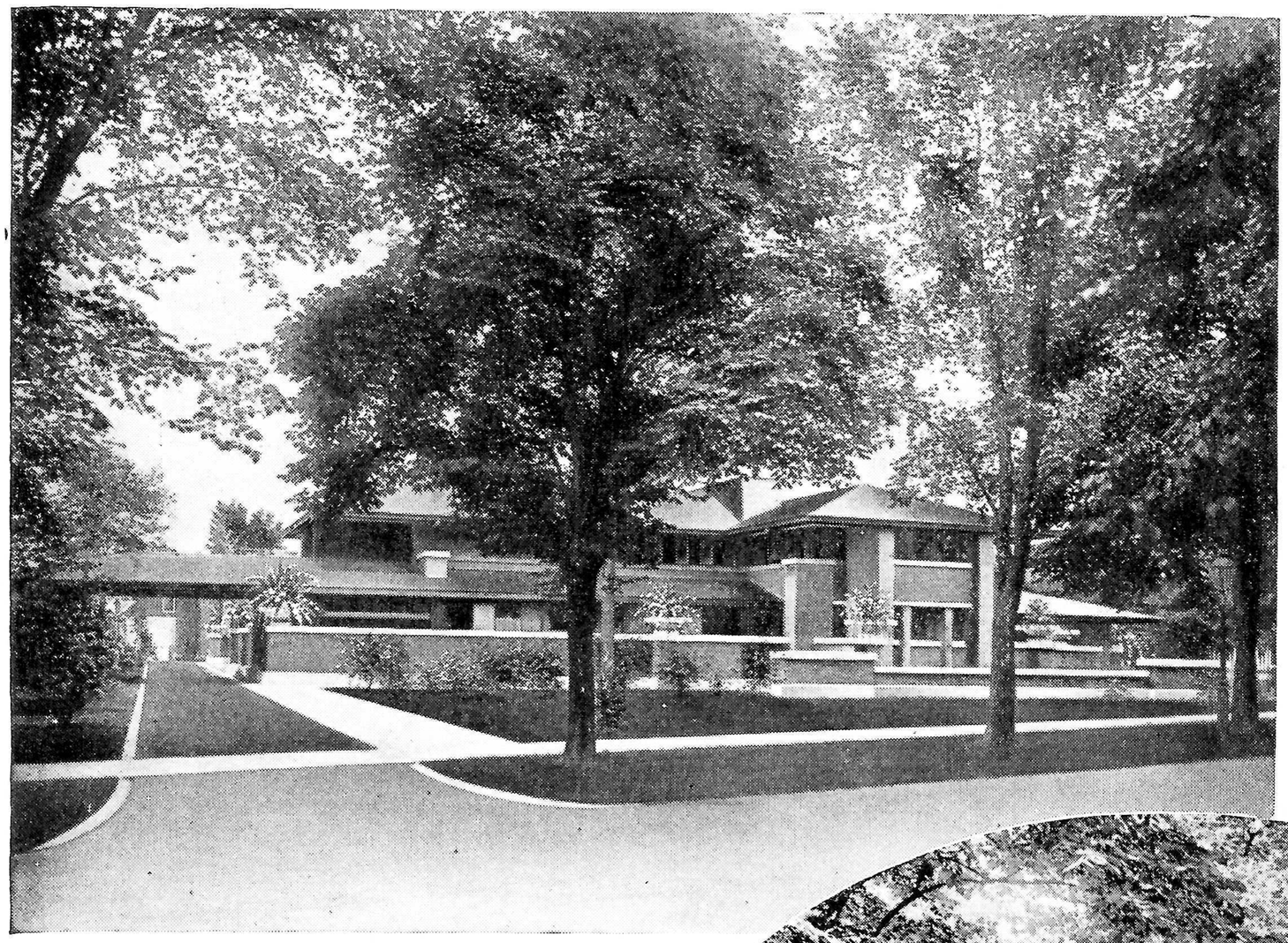
CANADIAN NIAGARA
POWER CO.



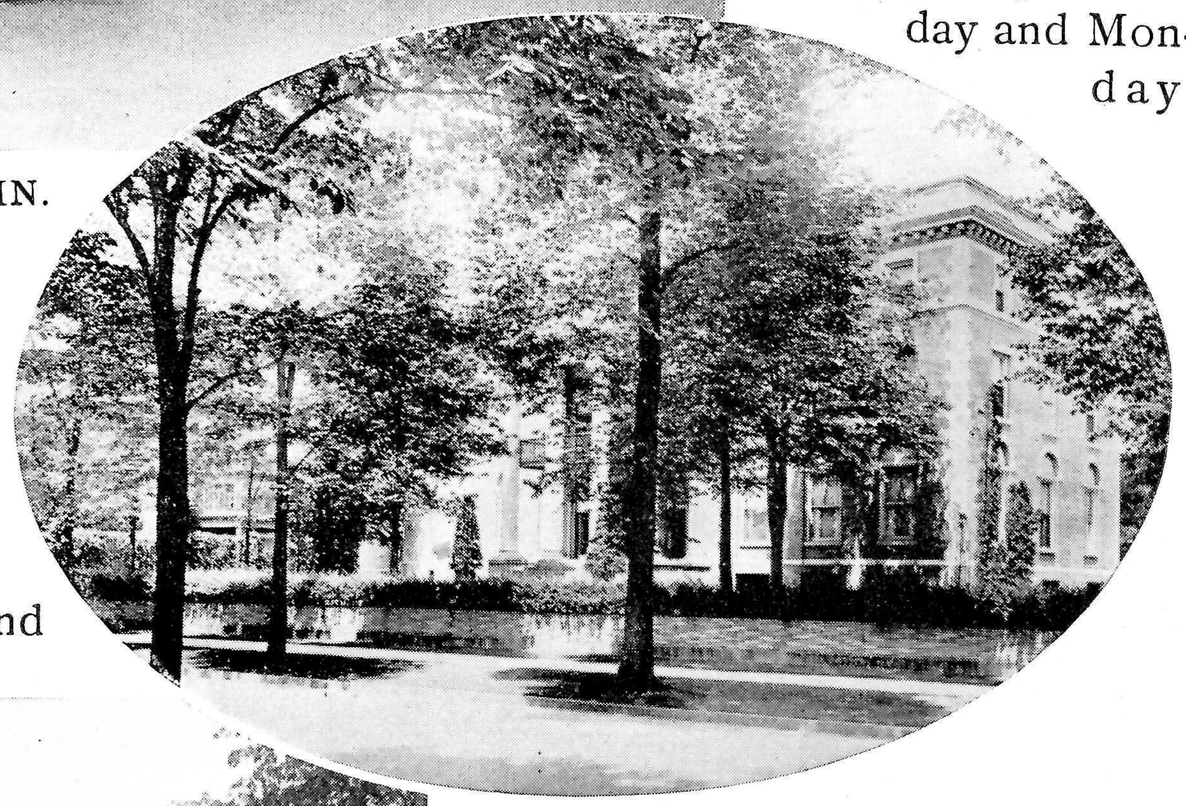
NIAGARA FALLS POWER CO.

THE NIAGARA FALLS ELECTRICAL POWER COMPANIES.

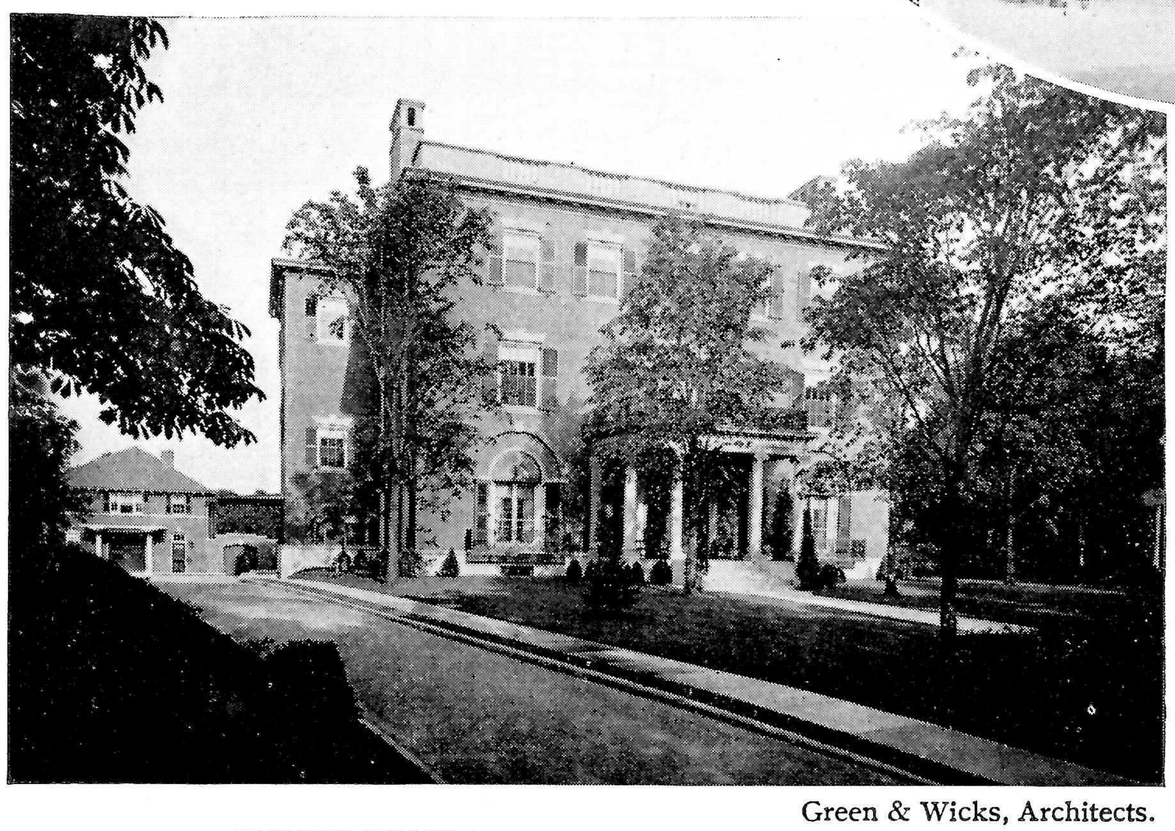
The combined force of these four companies, when completed, will be 800,000 horse power.



RESIDENCE, DARWIN D. MARTIN.



RESIDENCE, GEORGE T. WILLIAMS.

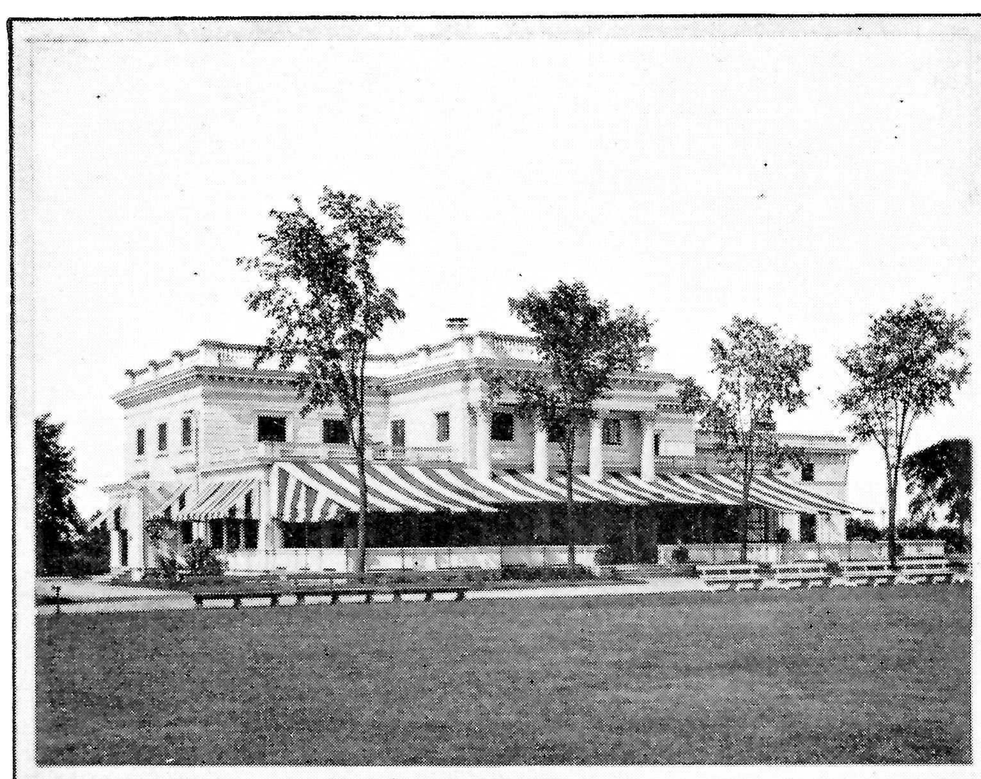


Green & Wicks, Architects.

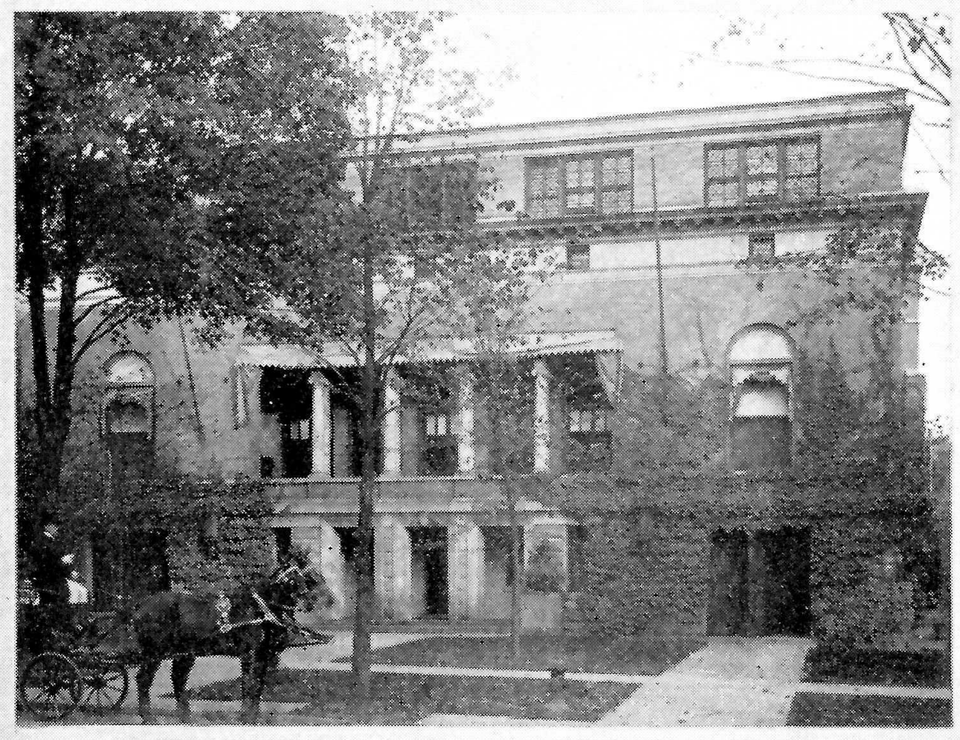
RESIDENCE, SPENCER KELLOGG.

13½ miles brick, 327 miles asphalt, giving Buffalo more smooth pavement than Paris, Washington, New York, London, or any other city on earth; Buffalo Society of Natural Sciences — Museum in the Library Building, free to the public from 9 A. M. to 5 P. M., daily, except Sunday and Monday, 36,914 geological and mineralogical specimens, 27,014 zoölogical, botanical, etc.; Science Library, 500 volumes; Banks — 10 of discount, 3 trust companies and 3 savings banks; Banks of deposit, $50,622,166, discount, capital and surplus, $7,140,000; Trust Companies, capital and surplus, $2,207,226 — deposits, $13,810,705; Savings Banks, surplus, $5,898,506 — deposits, $63,826,635.

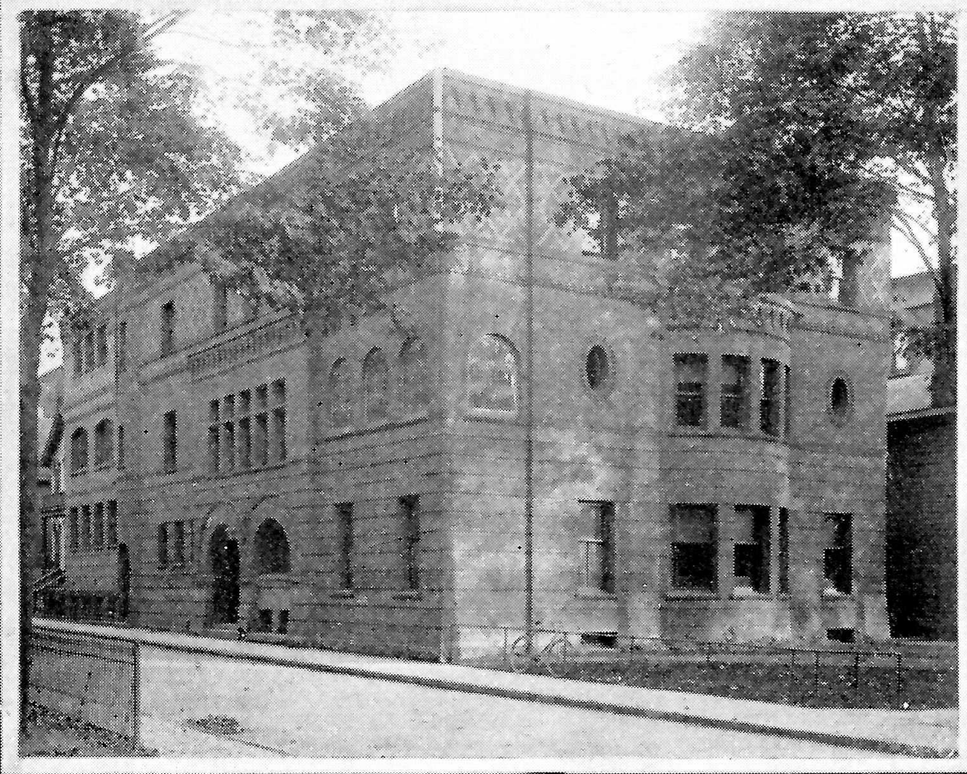
The building operations in Buffalo average a permit every three hours and ten minutes. Those who note the details of the building plans comment not only on the great number of homes but on the permanency of the buildings.









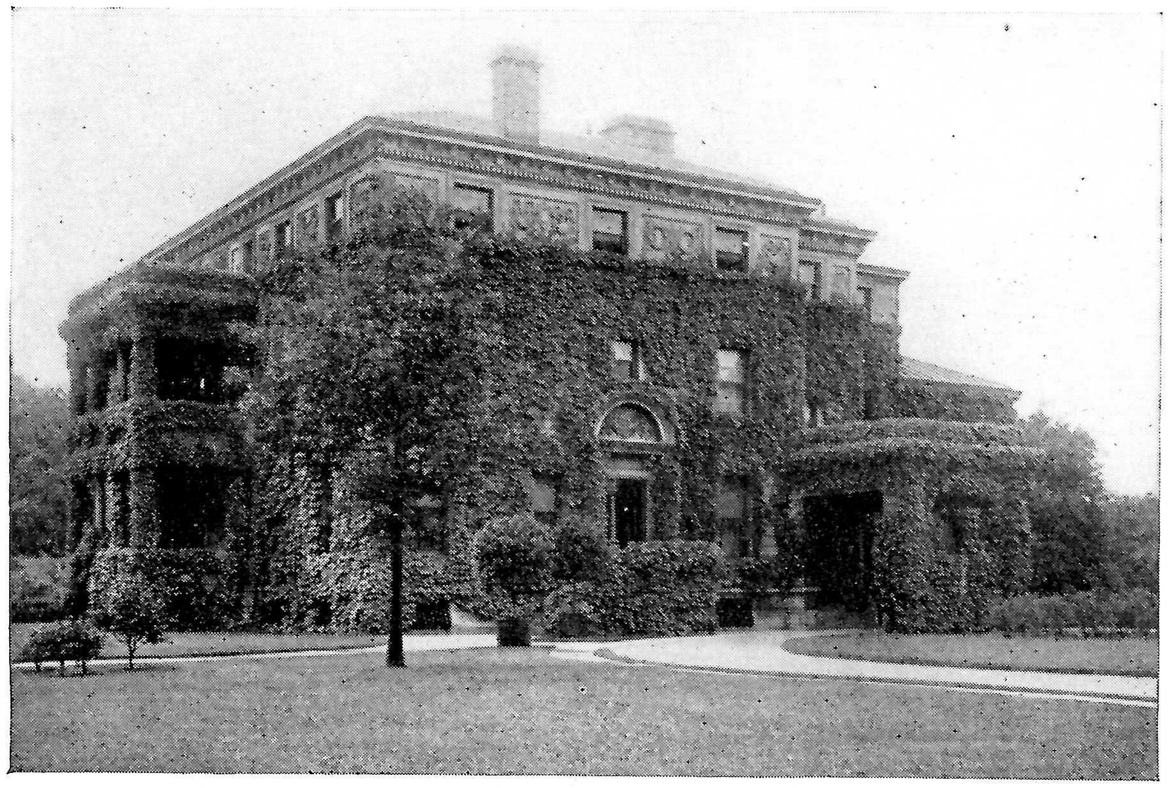




COUNTRY.
TWENTIETH CENTURY.
SATURN.

BUFFALO.
UNIVERSITY.
YACHT.

SIX OF THE BUFFALO CLUBS.

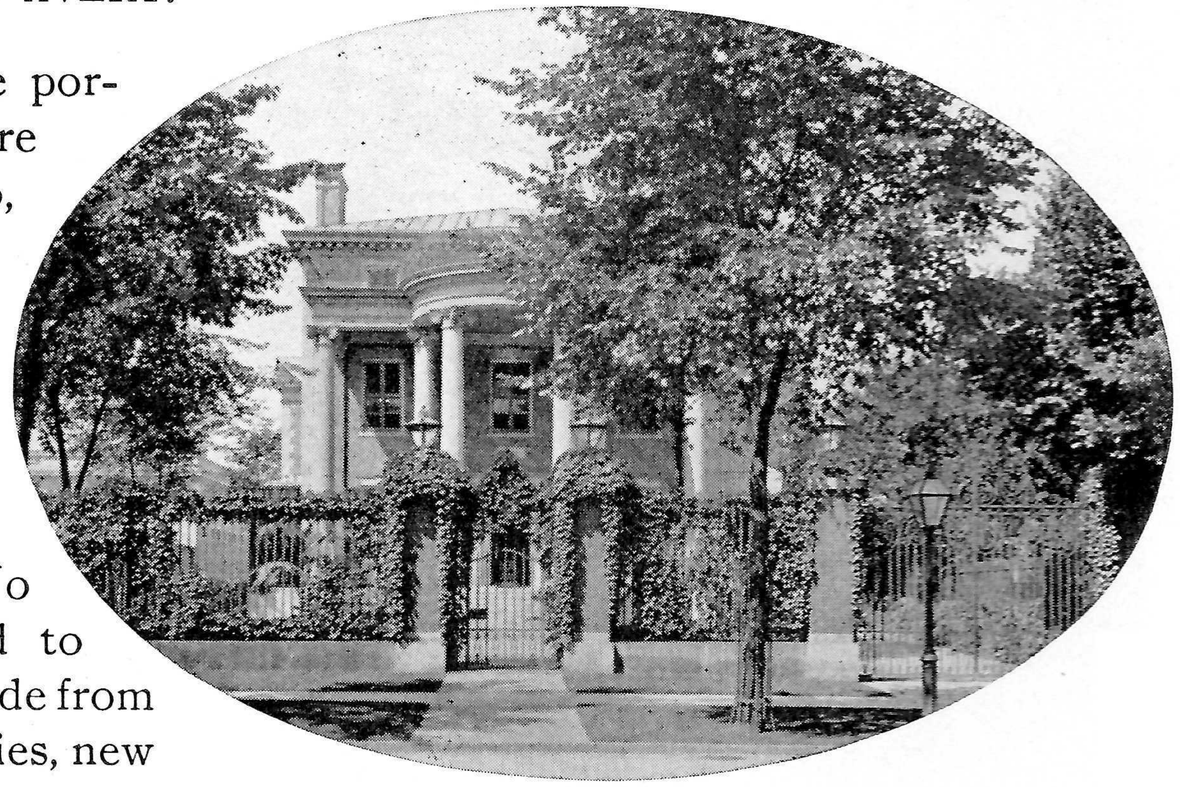


RESIDENCE, TRUMAN G. AVERY.

SIGNS OF BUFFALO'S FUTURE.

All these facts are but few in comparison with the complete details of Buffalo's splendid development. Yet they serve to indicate the vast resources of the city, its many and magnificent industries, its constantly increasing array of manufacturing concerns, its ideal residence advantages, its beautiful surroundings, and attractive adjacent territory. Where one is pictured here, one hundred more might be portrayed. Out of the 3,000 and more industries in and around Buffalo, simply two or three score are shown here, and they are for the purpose of enabling the reader to judge of the entire extent of the industrial life of the city.

It all serves to give a clear idea of Buffalo as it is to-day. No prophetic imagination is required to see now what Buffalo will be a decade from to-day. Every year sees new factories, new industries, new enterprises coming into existence. You pass a bit of open field in a suburb to-day and next month you find a building of splendid proportions rising on it. Many a visitor remarks that in a few years from now there will be "one continuous city from Buf- to Niagara Falls." Suburban villages have doubled in population and tripled and quadrupled in prosperity. The city itself grows steadily and swiftly. What is best of all is that this growth is of the most desirable kind.



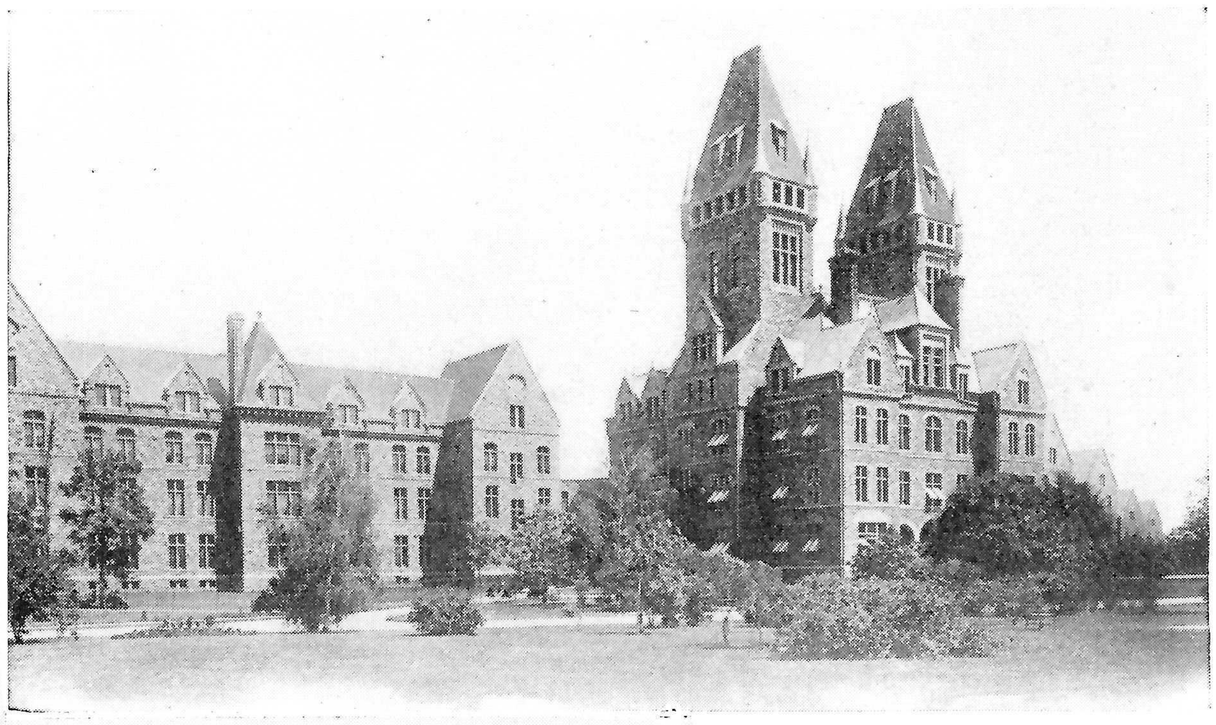
RESIDENCE, CHARLES H. WILLIAMS.



Green & Wicks, Architects.

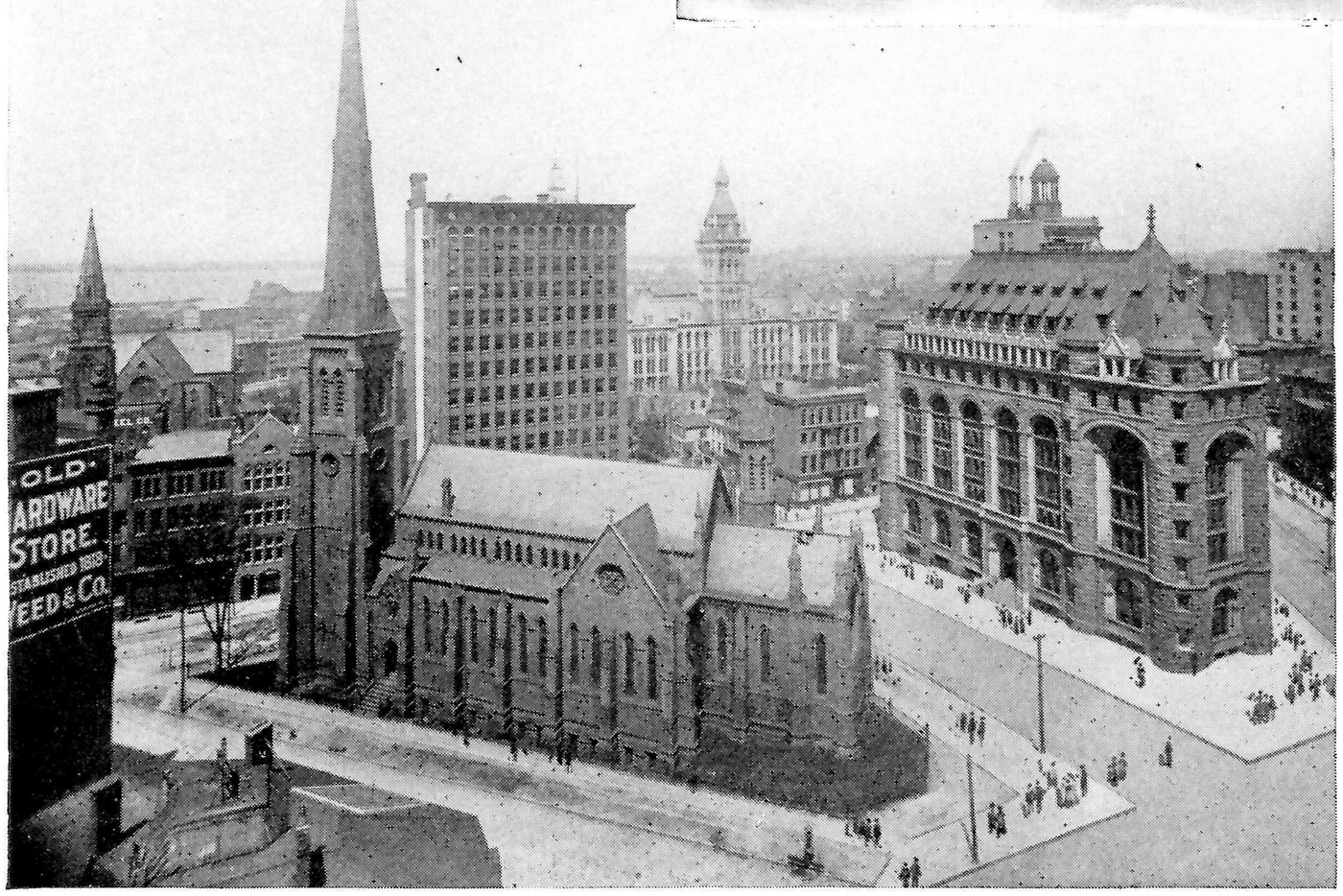
RESIDENCE, GEO. V. FORMAN.

It is interesting to observe that although Buffalo now gets a full supply of the 140,000 horse power of electrical energy now generated at the Falls, the supply comes from only one power company. A second great power company already has its transmission lines

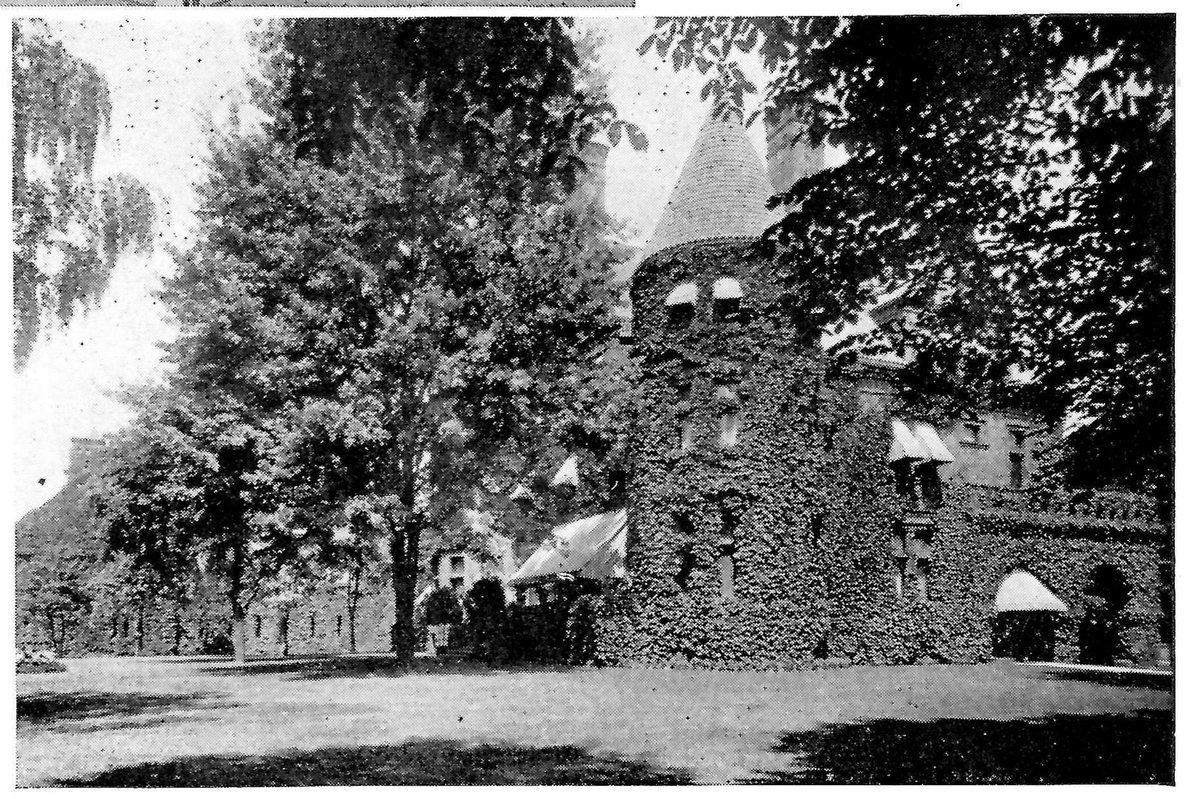


PORTION OF THE NEW YORK STATE HOSPITAL.

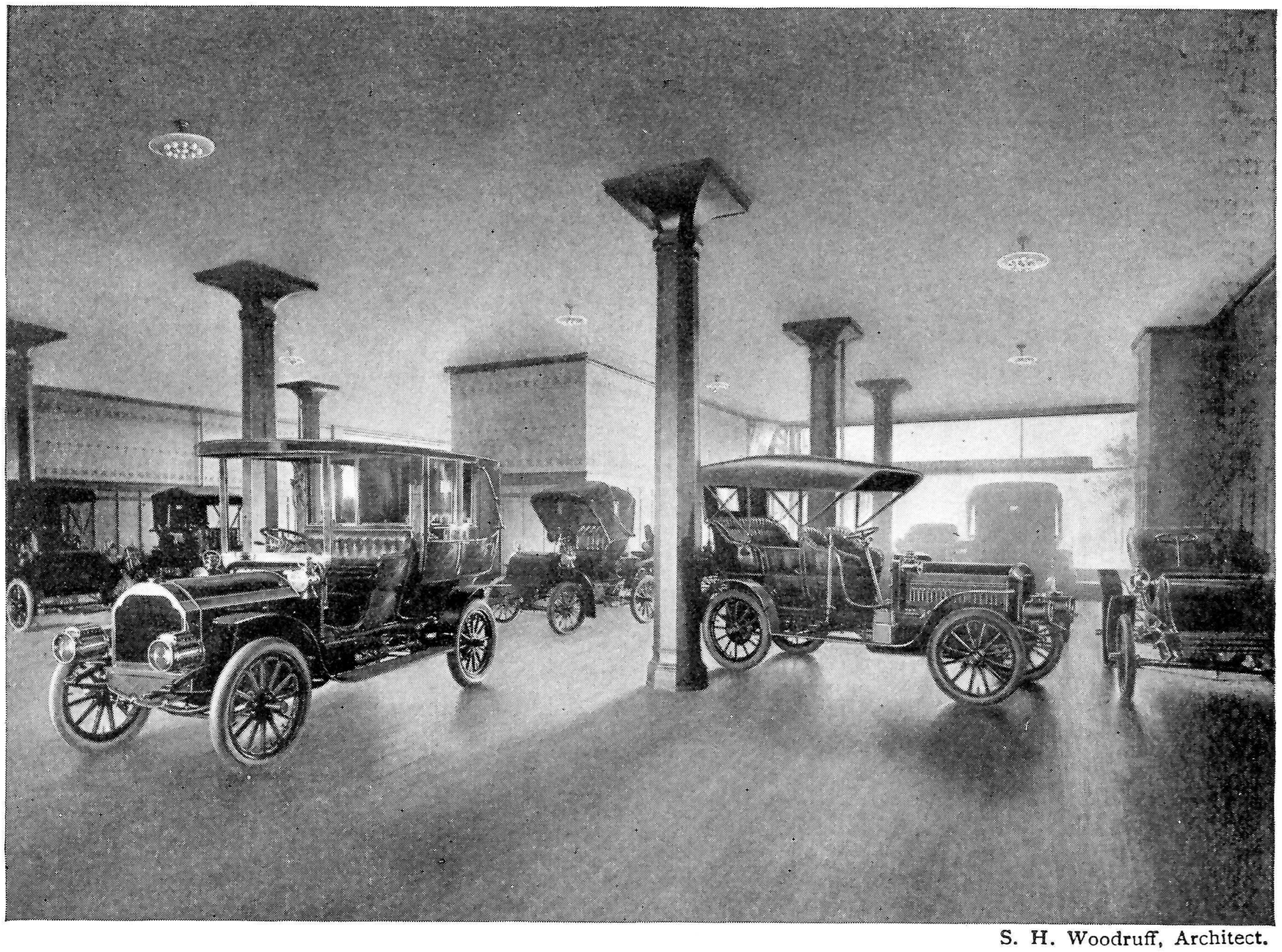
at the city limits and is connecting up with great industries along its right of way. Two more great power companies have their plans in course of development. The power from the one company finds a wellnigh instantaneous market at prices acceptable alike to company and consumer. The supply will be still larger and the price even more desirable. No one knows what this means so well as the manufacturer who has his problem of power to solve. It seems wellnigh like Utopia for him to see an industry where coal is not used, where there are no engines and boilers, where all the energy that is used comes in from the Falls in never-failing supply. Smoke is no signal of industry here.



SHELTON SQUARE.



RESIDENCE, WM. HAMLIN.



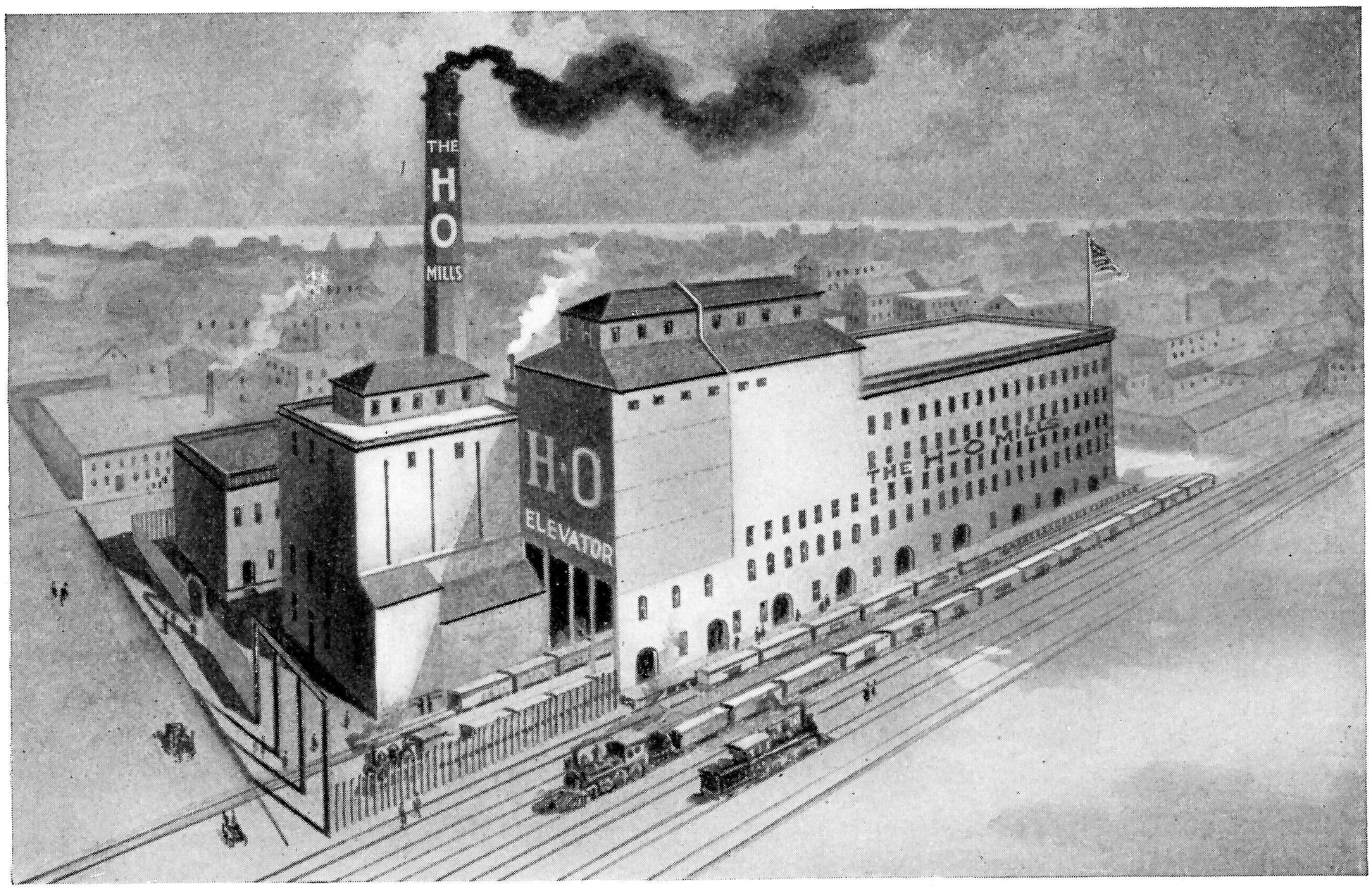
S. H. Woodruff, Architect.

THE GEO. N. PIERCE CO.'S NEW BUFFALO STORE (Interior).

The largest automobile salesroom in the world.

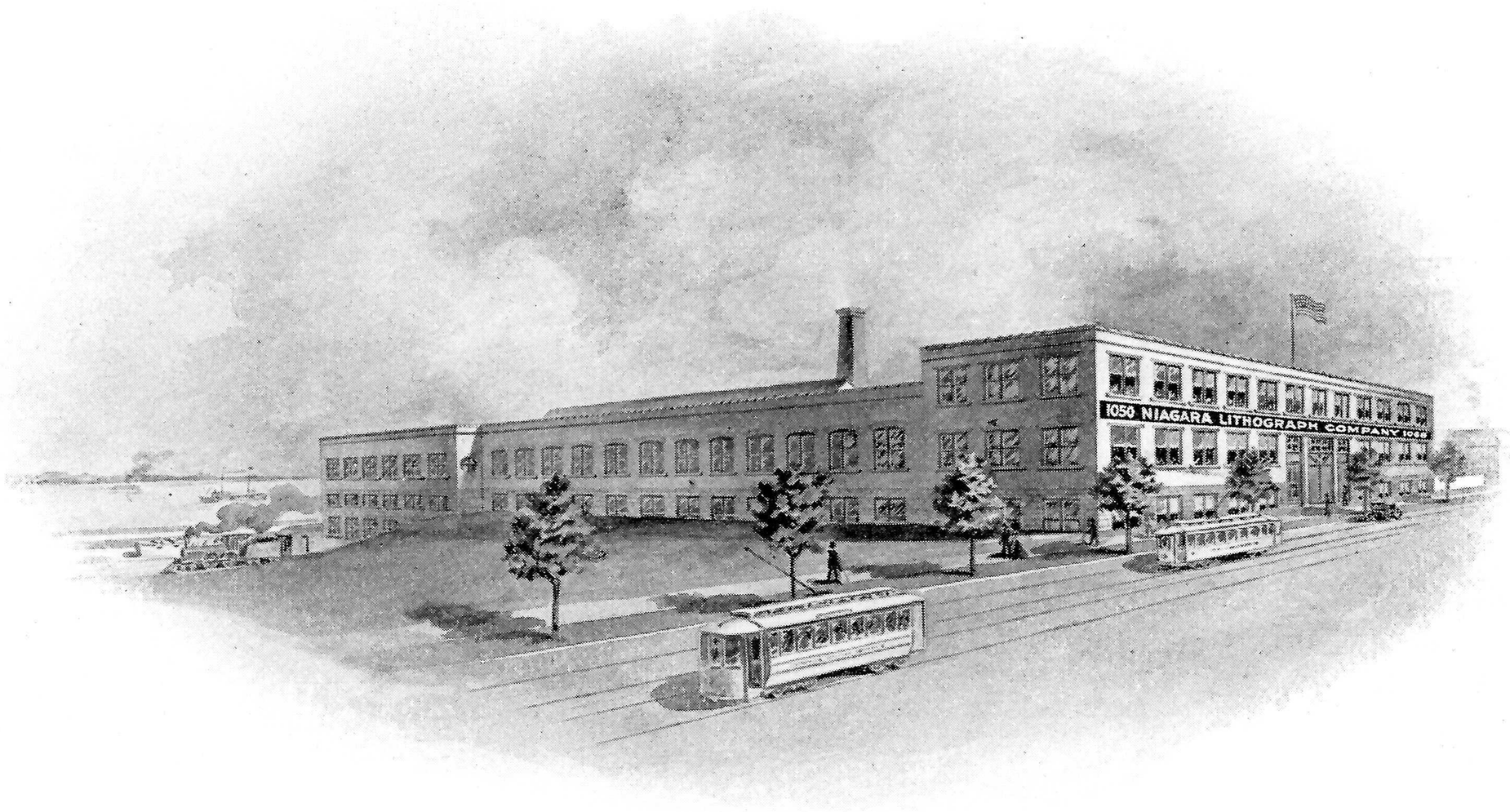


PARK VIEW.



FULTON STREET PLANT OF THE H-O COMPANY.

Steam-Cooked Oatmeal.



PLANT OF THE NIAGARA LITHOGRAPHING CO.

Covering an area of over one hundred thousand square feet.



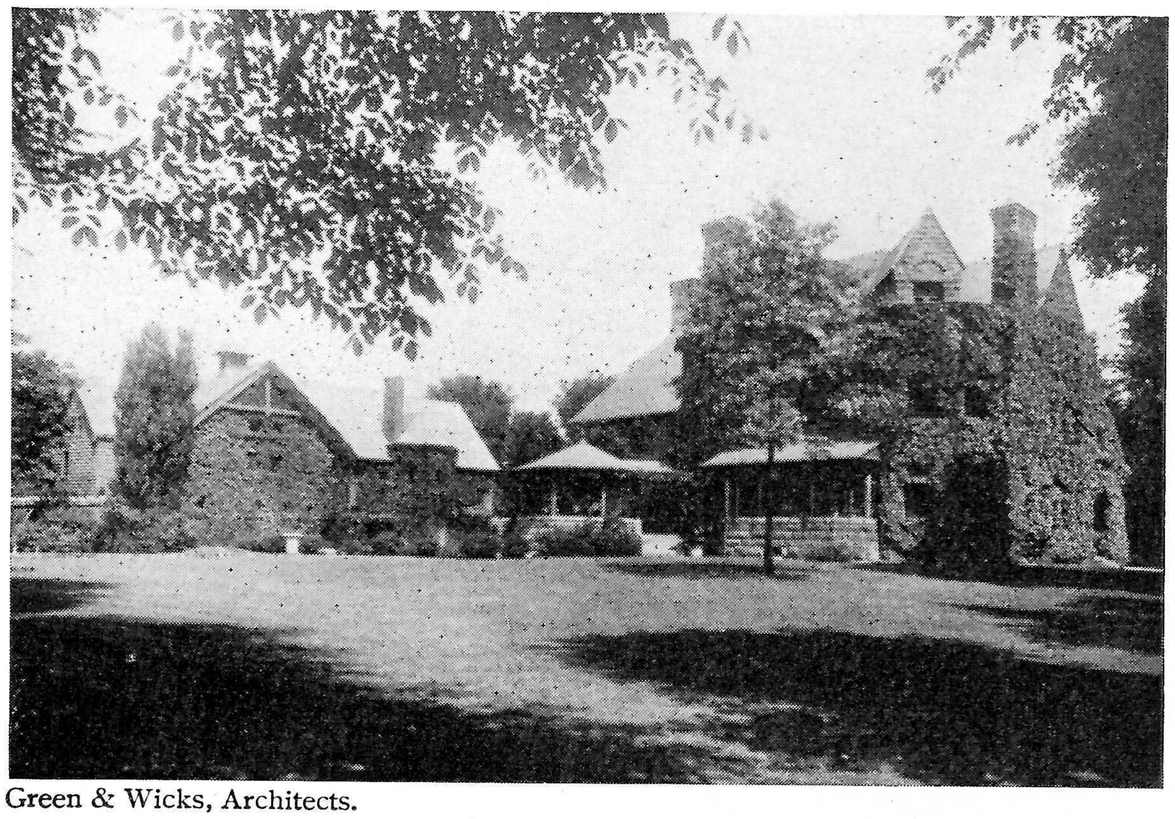
Green & Wicks, Architects.

RESIDENCE, CHAS. W. GOODYEAR.

ing Company which, when completed, will be the largest of its kind in the world.

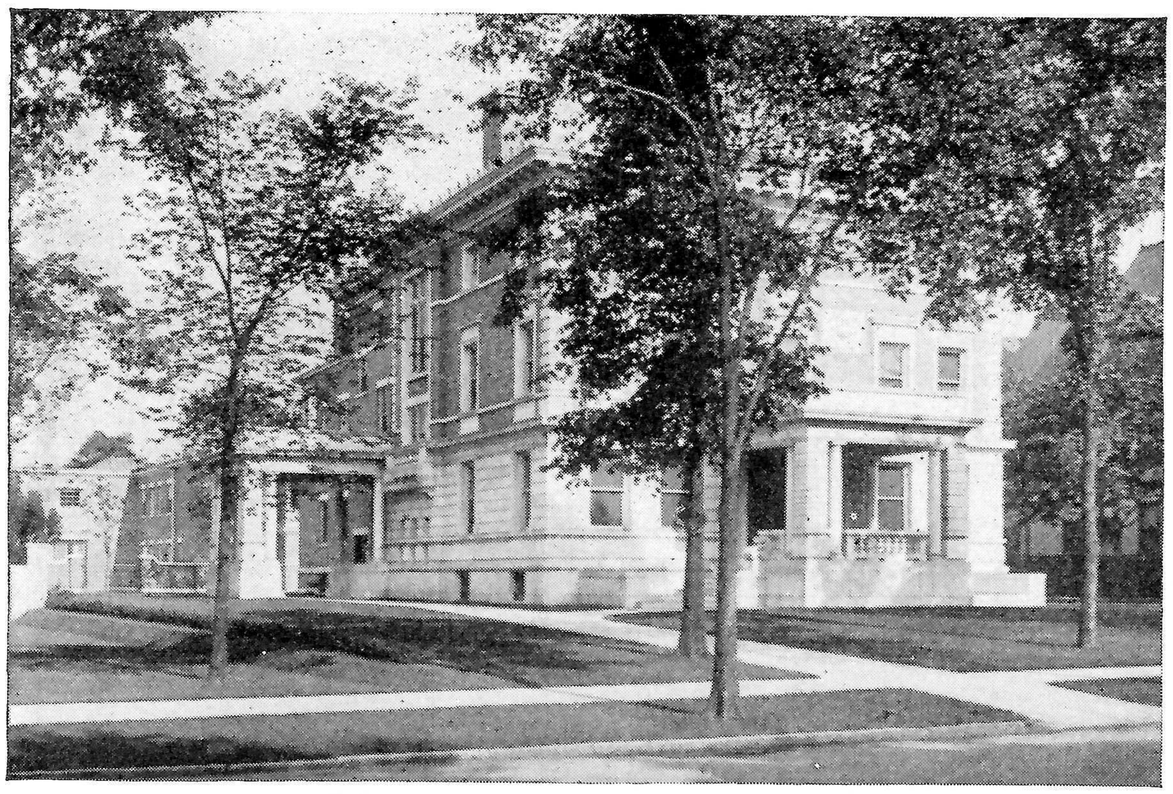
The city is a center for a group of famous breweries, and the malting business is in direct connection with it. Owing to the fact that no pictures of any of these breweries are shown in this book, it is well worth while that a list of them should be given herewith.

They are: The Gerhard Lang



Green & Wicks, Architects.

RESIDENCE, C. W. PARDEE.

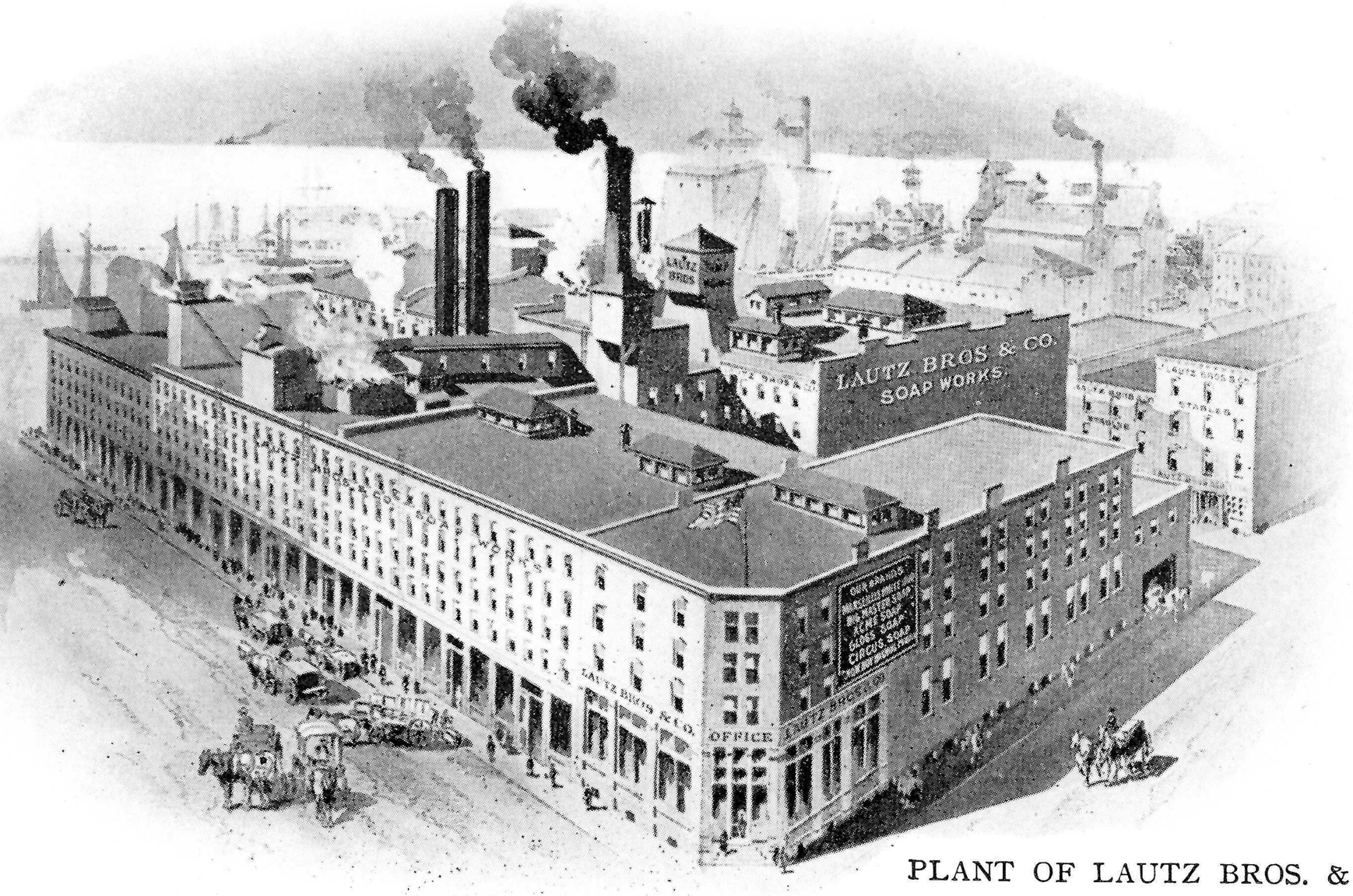


RESIDENCE, S. H. KNOX.

In Buffalo, the great steel and iron industries receive the Falls power and keep it working ceaselessly in their plants. Small manufacturers as well as the largest industries utilize the opportunities offered by this transmission of power to the very doors of their plants.

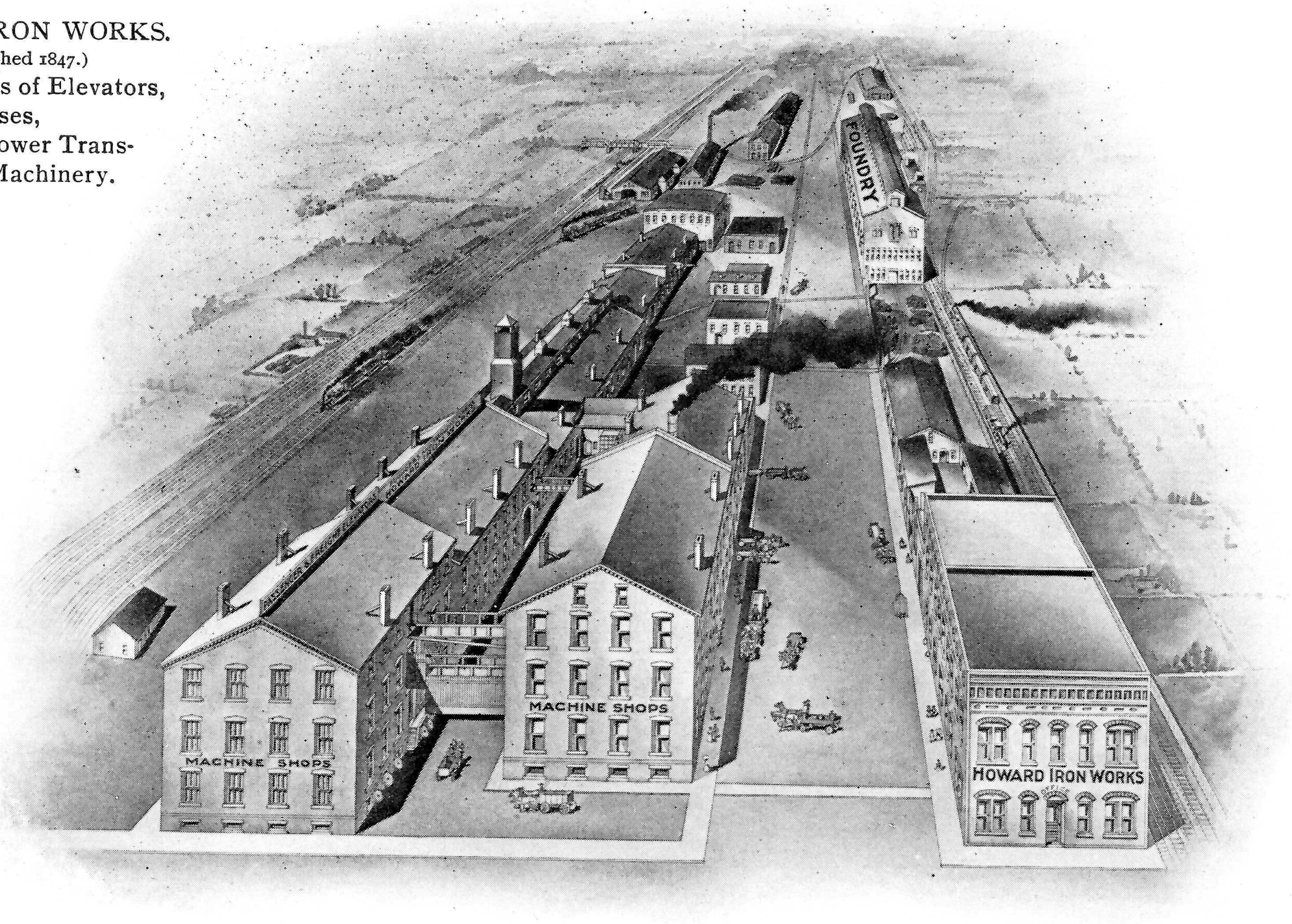
Among the many colossal concerns who have been attracted by Buffalo's industrial advantages is the mammoth plant now being built here by the American Malt-

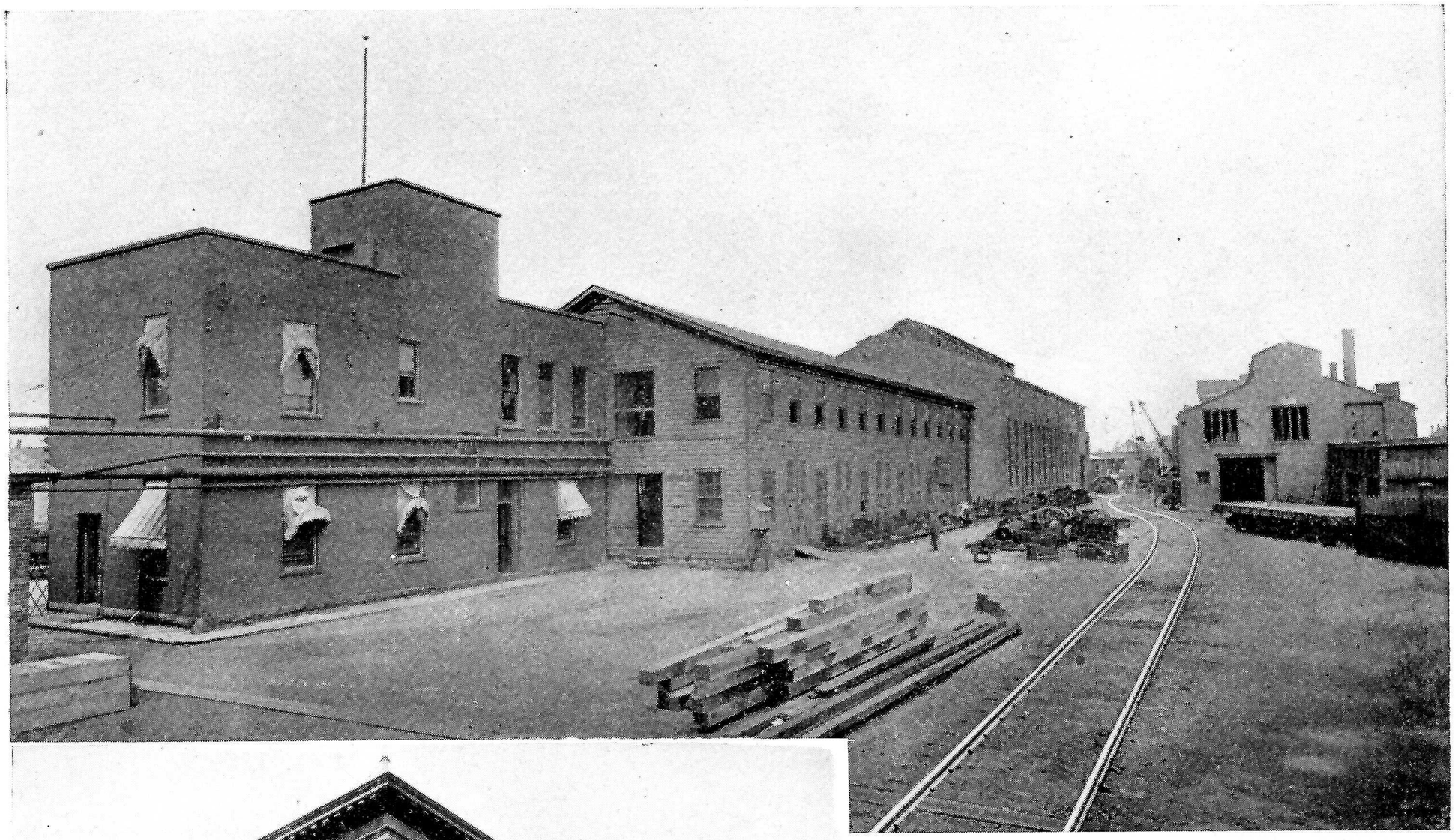
Brewery; The C. Weyand Brewing Co.; The Magnus Beck Brewing Co.; The German-American Brewing Co.; The Iroquois Brewing Co.; The International Brewing Co.; The Lake View Brewing Co.; The Wm. Simon Brewing Co.; The Kaltenbach Brewing Co.; The Consumers' Brewery; The Buffalo Co-operative Brewing Co.; The Clinton Co-operative Brewing Co.; The East Buffalo Brewing Co.; The Germania



PLANT OF LAUTZ BROS. & CO.
Soap Works.

HOWARD IRON WORKS.
(Established 1847.)
Manufacturers of Elevators,
Vises,
Bolt and Power Transmission Machinery.





YARD VIEW OF THE IROQUOIS IRON WORKS.

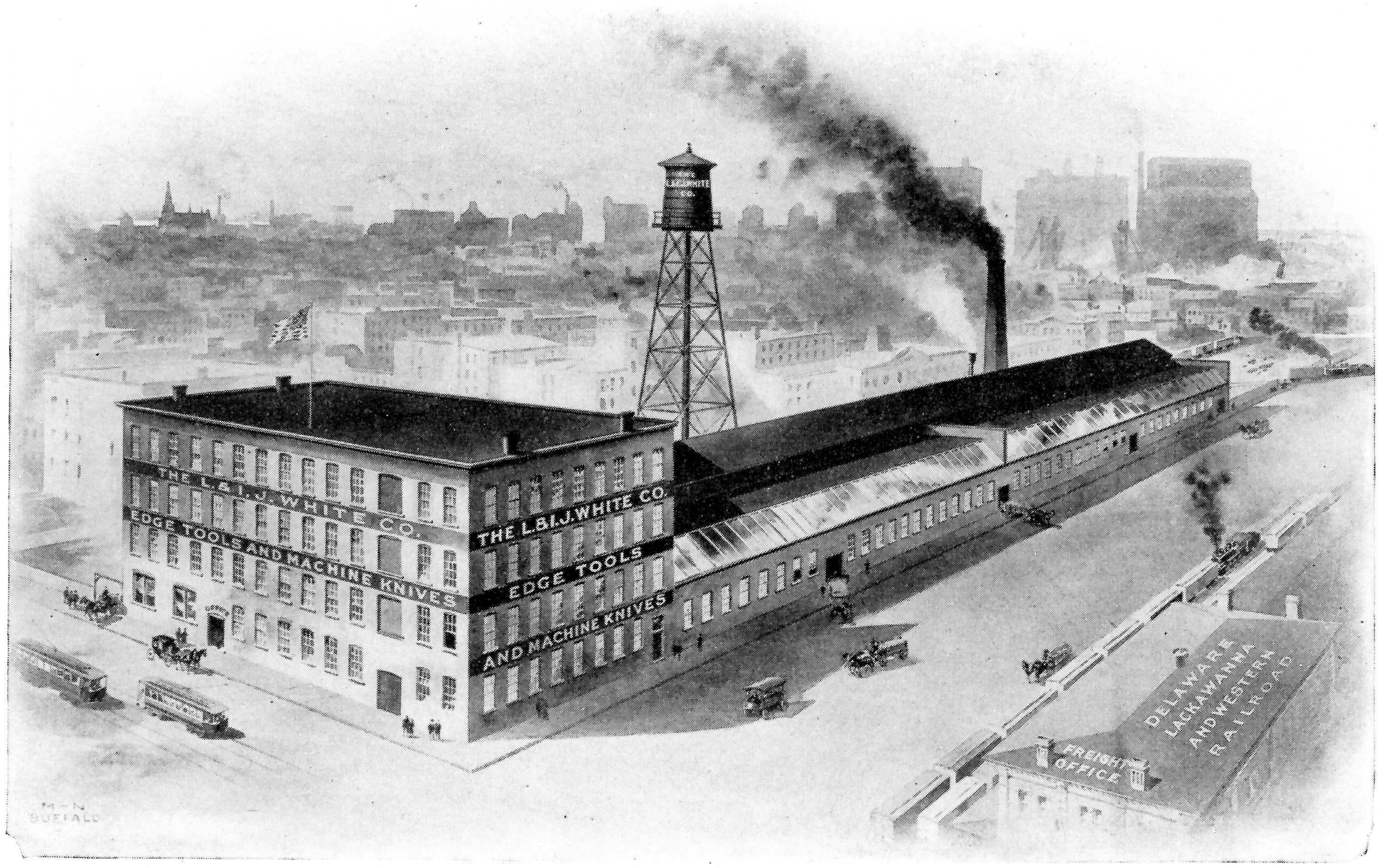
Builders of Steam Road Rollers and Special Machinery.



BUILDERS' EXCHANGE BUILDING.

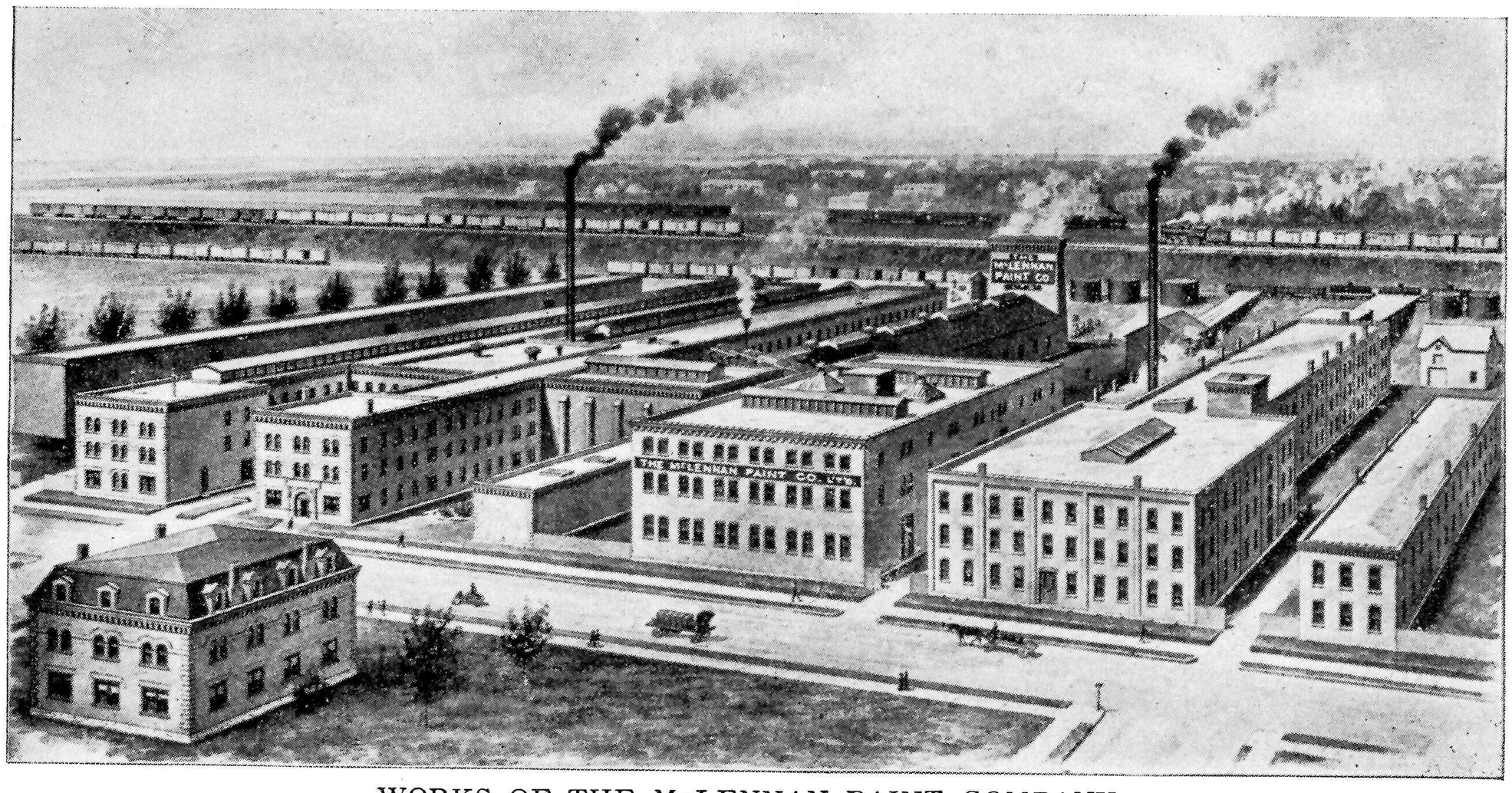
Brewing Co.; The Broadway Brewing Co.; The Ziegele Brewing Co.; The A. Schreiber Brewing Co.; Henry C. Moffat. The aggregate yearly output of beer is 792,155 barrels. It is an output famed not only for its purity but also for its exceptionally high quality.

Many of the large enterprises, with plants in various parts of the country, have regular meetings in Buffalo of officials of these plants. Thus the city is recognized and utilized as the actual center in which some of the most prominent industries on the continent assemble their representatives and make new history in the world of commerce and business.



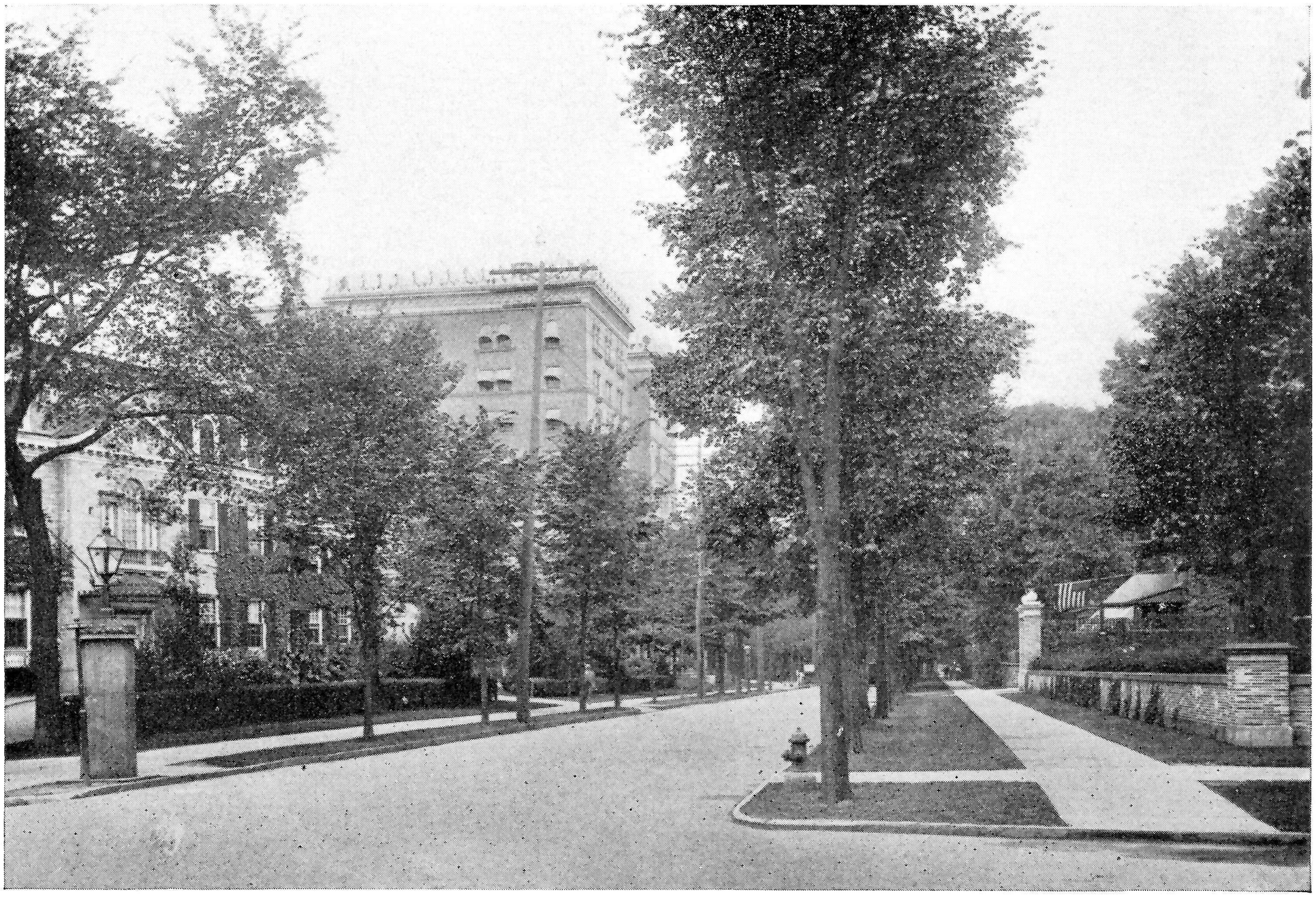
THE L. & I. J. WHITE COMPANY. (Established 1837.)

Manufacturers of Edge Tools, Machine Knives and Dies. Branch offices, New York and Chicago.



WORKS OF THE McLENNAN PAINT COMPANY.

Manufacturers of Paints, Colors, Varnishes, etc.

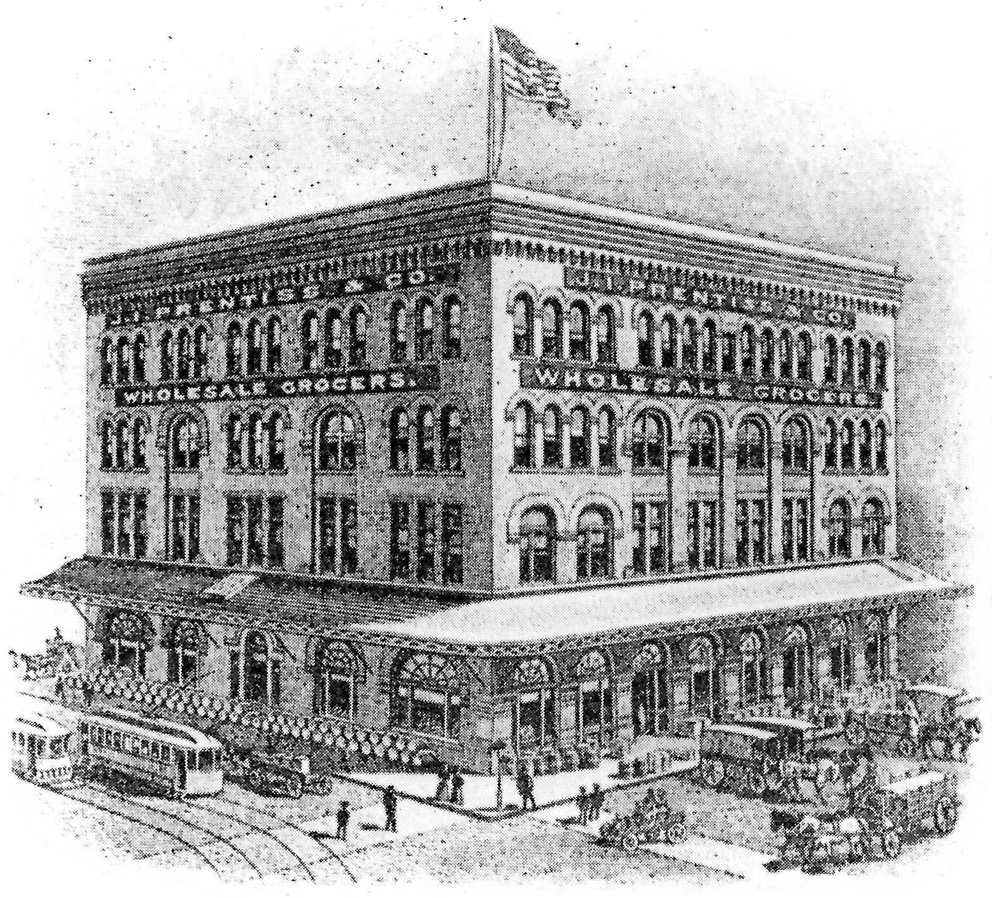


NORTH STREET, LOOKING WEST FROM DELAWARE.

Lenox Hotel in the distance.

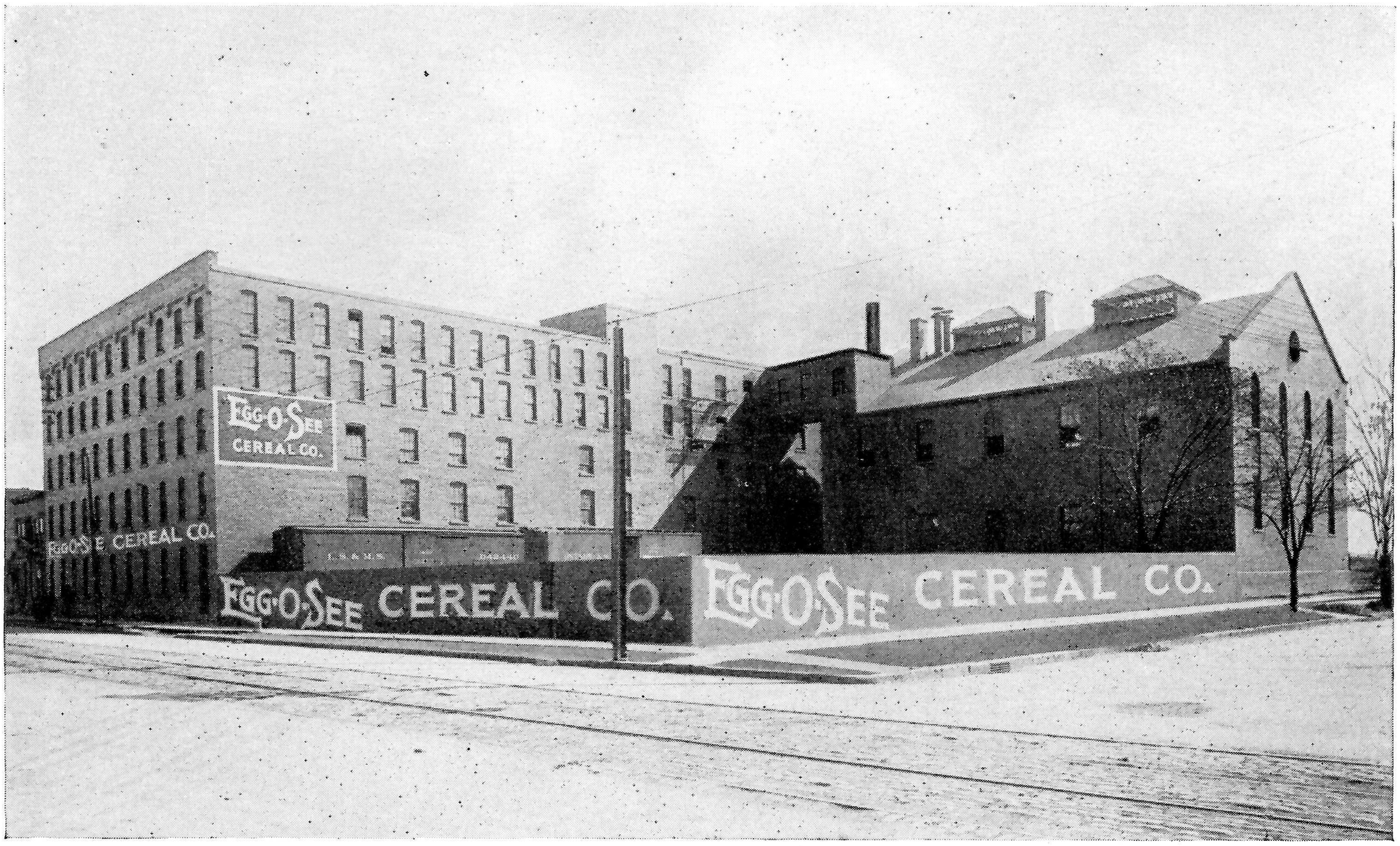
CONCLUSION.

The result of the attempt made to illustrate the industries of Buffalo in this book is necessarily incomplete, only a few of the more important enterprises being pictured. To give a faithful pictorial representation of industrial Buffalo would require a book too bulky for circulation and too ponderous for convenient handling. Yet it is the earnest desire that every one should know in fullest detail of the myriad advantages, great attractions, and rich resources of this city and its surroundings. Every inquiry will be regarded by the city's commercial interests as a favor and will receive prompt attention. For any further information address Secretary Chamber of Commerce, Buffalo, N. Y.



J. I. PRENTISS & CO.

Importers and Wholesale Grocers. Largest Jobbers of Fancy Groceries in Western New York.



EGG-O-SEE CEREAL COMPANY (BUFFALO PLANT).

Principal Plant and Offices, Quincy, Ill.



THE
MATTHEWS BUILDING,

Home of the famed
J. N. Matthews Company,

Owners of
The Matthews-Northrup Works,
The Complete Press,
and the
Buffalo Morning Express.

BUFFALO
AND THE
NIAGARA FRONTIER

SCALE OF MILES.
0 1 2 3 4 5

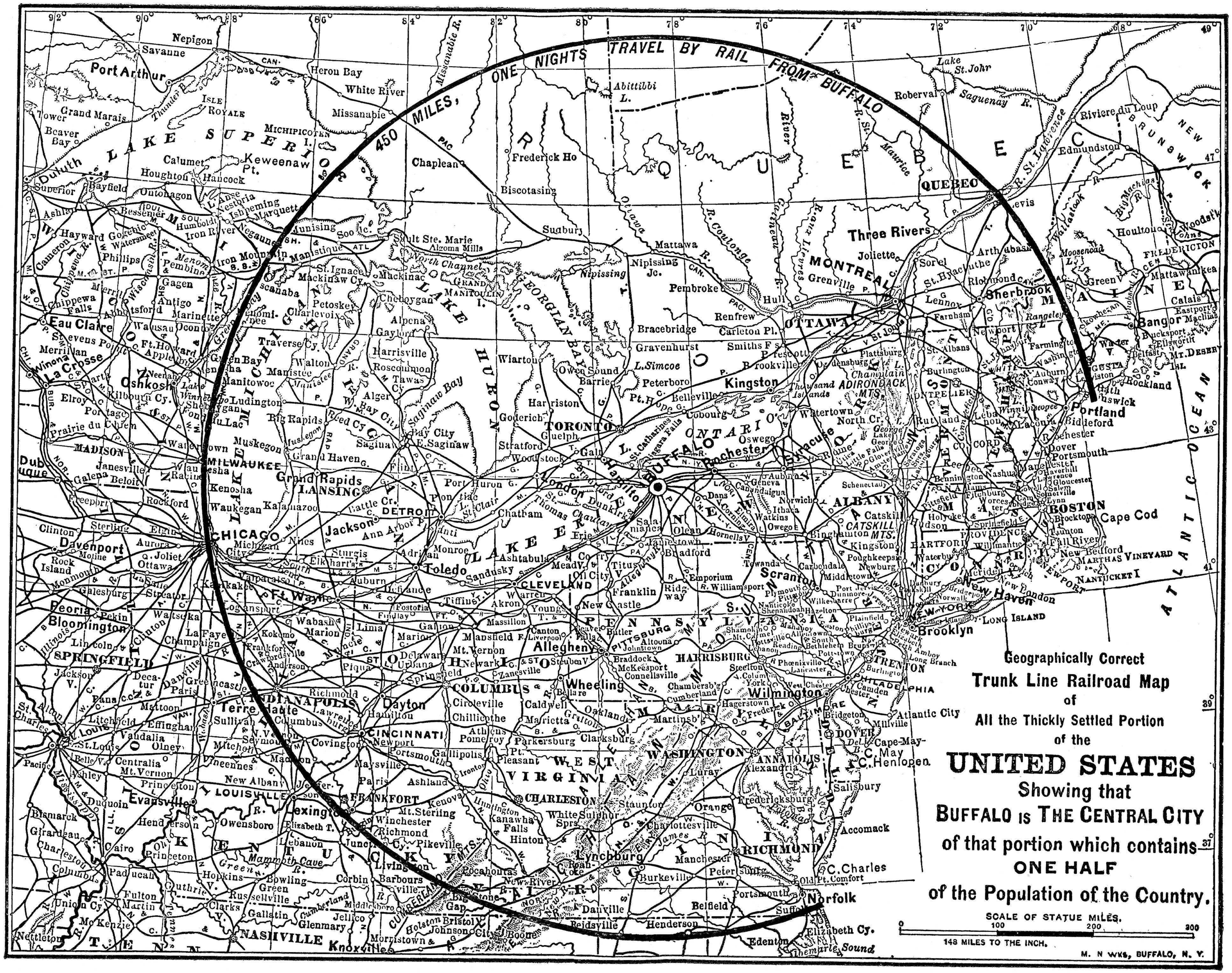
ONTARIO

L. ERIE

NIAGARA RIVER

BUFFALO HARBOR

Clifton Jc.
Niagara Falls (Ontario)
Victoria Park Sta.
NIAGARA FALLS
Sta.
Niagara Falls Hyd. Power & Mfg. Co. Sta.
Ontario Power Co.
Falls View Sta.
Montrose Jc.
Power Co.
Toronto & Niagara Power Co.
Chippawa
Slaters Point
July 5, 1814.
Chippawa Cr.
MICH. CEN.
Dufferin Is.
Three Sister Is.
Niagara Falls Power Co.
Grass I.
Factory District
Conners I
Schlossers Landing
Buckhorn I.
Navy I.
Peachhaven
Staley's
Cayuga I.
Edgewater
Gratwick Sta.
Ironton
NORTH TONAWANDA
Hoffman
Sawyers Creek Sta.
Martinsville
Tonawanda
COUNTY LINE
Getzville
Bergholtz
St. Johnsburg
Sawyers Creek
Cayuga Creek
Gill Creek
NIAGARA JC. RY.
NIAGARA FALLS ROAD
MILE LINE
ERIE R.R.
Echota Sta.
La Salle
La Salle Sta.
POWER CO. ELEC. TRANSMISSION LINE
S. S. LINE
Windsor Beach
GRAND ISLAND
Tonawanda I.
Niagara View Grove
Eldorado
Inland P.O.
Eagle Park
Sheenwater Park
Sheenwater
Riverside Club
Island Club
Oakfield Club Ho.
Grand Island P.O.
Bedell House
Falconwood Club Ho.
River Lawn
Black Creek
Beaver I.
Frog
Strawberry Island
ERIE FERRY
MICHIGAN CENTRAL
TONAWANDA
Ellicott Creek
LEHIGH VALLEY
Jewett
Kenilworth Race Track
Kenmore
Depew & Lake Erie Water Co. Pipe Line
KENMORE AVE. CITY LIMITS
Eggertsville
Snyder
Williamsville
Country Club
County Hospital
HERTEL AVE.
BELL LINE
AMHERST
Park Club
THE PARK
N.Y. State Forest Hospital
Lawn Cemetery
Kensington
Pine Hill Cem.
BUFFALO AND DEPEW
CENTRAL
WEST SHORE
YORK
NEW
UNION
HUDSON
Forks
Getzville
Stevensville
MICHIGAN CENTRAL
GRAND TRUNK
WABASH
Bridgeburg
Inter-National Bridge
Black Rock
Amigara
Fort Erie Race Track
Fort Erie
Battle Ground of the Fenians, June 2, 1866
Fort Porter
Windmill Pt. Sta.
Rose Hill
Ridgeway
July 3, 1814
Aug. 13-15, 1814
Ruins of Fort Erie
L.H.
Crescent Beach
Fort Erie Grove
Bertie Bay
Windmill Point
Crystal Beach
STEAMERS TO CRYSTAL BEACH, DUNKIRK, ERIE, CLEVELAND, TOLEDO, DETROIT, MACKINAC, MILWAUKEE, CHICAGO, DULUTH
STEAMERS TO THE WEST
Breakwater
South Breakwater
Stony Point
Lackawanna Steel Co's Plant
Buffalo & Sus. Iron Co.
BUFFALO
Sloan
East Buffalo
Cayuga Creek
Gardenville
Ebenezer
Cazenovia
LEINS PARK
West Seneca Sta.
CAZENOVIA PARK
SOUTH PARK
CITY LIMITS
PROPOSED
PENNSYLVANIA
FISHER ROAD
Smokes Rd.
M-N. WORKS., BUFFALO, N.Y.


ONE NIGHTS TRAVEL BY RAIL FROM BUFFALO
450 MILES,
LAKE SUPERIOR
LAKE MICHIGAN
LAKE HURON
LAKE ERIE
ONTARIO
QUEBEC
NEW BRUNSWICK
ATLANTIC OCEAN
Nepigon
Port Arthur
Duluth
Chicago
Toronto
Buffalo
Detroit
Cleveland
Pittsburg
Quebec
Montreal
Ottawa
Boston
Portland
Brooklyn
Geographically Correct
Trunk Line Railroad Map
of
All the Thickly Settled Portion
of the
UNITED STATES
Showing that
BUFFALO IS THE CENTRAL CITY
of that portion which contains
ONE HALF
of the Population of the Country.
SCALE OF STATUE MILES.
0 100 200 300
148 MILES TO THE INCH.
M. N WKS, BUFFALO, N. Y.

C. E. BURK,
Compiler.

THE
MATTHEWS-NORTHRUP
WORKS
BUFFALO AND NEWYORK


SEAL
OF THE CITY OF BUFFALO